

Water Watcher

NOVEMBER 2014

Mark your calendar!

Next Chapter Meeting:

**Wednesday
November 5th, 2014**
6:30 Dinner
7:00 Meeting
VFW Hall
8990 Kruitof Way,
Fair Oaks, 95628

Upcoming Meetings

**Christmas Party
FRIDAY
December 12, 2014**

January 7th, 2015

February 4, 2015

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Presidents Message

With the current rain we experienced this last weekend we are still no closer to seeing any sign of ending this drought. As a matter of fact the water district in Sacramento County is imposing more water use restrictions. Homeowners are only allowed to water once a week despite the fact that combined Eldorado, Placer, and Sacramento counties experienced a 30% reduction in water usage last month by their customers. So while we have cut down on water usage, and it's making a difference these same sacrifices aren't being made elsewhere. We are all doing what we can to diagnose and fix the leaker pools and whatever we can to avoid draining our customer's pools with compounded water chemistries, high TDS and Nitrate levels. The water restrictions still only seem to be the greatest in our counties and really nowhere else in the state. All we can do is cross our fingers and wait for the salvation of a season with great rainfall to catch us up to where we need to be. It wouldn't hurt to see some legislation to fix Northern California's water crisis permanently. Our States water managers need to do a better job of controlling the use and storage of water for drought years. There are signs that this could be a ten year drought cycle. If that's the case we may be in for a few more tough seasons. Be prepared either way. The weather could be boom or bust for our businesses. I am still hopeful El Nino is on its way.

The IPSSA organization has written new Standing Rules and Sick Route policy for all chapters to abide by. We as chapter can add to or make the new guidelines more stringent. Please find them both on the IPSSA website and notify me or any of the board members if there is anything that should be included or changed on either one. We will be reviewing and adding content to the Standing Rules at our next Board meeting. The Sick route policy will be reviewed and changed by the Sick Route Committee.

I want to thank everyone for all the volunteering and help through out the year for all of our chapter's events. Even with a change in the leadership for Sick Route this year, and the heavier work load in Sick Route you all did a fantastic job. Thank you for everyone's participation hard work and dedication. We have some great volunteers each year for everything, and I personally feel blessed to have such wonderful help. We have a better working Chapter Website a great Resource Manual, a Newsletter that gets compliments from Chapter Supporters, and other chapter's leadership often. There's room for much more. If you have any ideas or would like to volunteer please let me know or come to one of our chapter board meetings. We have a lot of fun doing this and it is so rewarding to give back. Check it out.

SICK ROUTE:

Thank you for your support!

Cards and waivers coming soon,
please watch for them.

Welcome back Larry Souza, glad to see your doing better, and are back on the job. Thanks everybody who covered for Larry while he was out you did a great job. Also, thanks for working so well with our new Sick Route Chairman Chuck Catilus, this was his first experience with the process. He did a great job leading our members through this. The process works really well when the Sick Route Summary cards are filled out properly and the Sick Route Cards are all filled out accurately.

The Sick Route Summary cards are going out in the mail this month and are due in January. Please turn them in ASAP; fines will go out after January's deadline. We are also sending out a very important form with the Summary cards. It is a Waiver form allowing our chapter to receive information from the suppliers about purchases made that qualify you or our chapter for rebates for equipment purchases through our suppliers. If you're not eligible to receive a rebate on your own for those equipment purchases, our chapter is eligible collectively with everyone's combined purchases. The rebate money from these programs helps our chapter fund special events and raise money for charities. Remember IPSSA is a non profit organization. We rely on all of chapter supporters to donate money from their companies' special programs to help support us. This helps them out too. PLEASE MAKE SURE TO FILL OUT THIS WAVIER AND SEND IT BACK WITH THE COMPLETED SICK ROUTE SUMMARY CARDS. This is something we will send out each year with the Sick Route Summary Cards.

Next month Friday, December 12th is our annual Christmas party which will involve fundraising for The Sheriff's Toy Project. Please feel free to bring donations to the chapter meeting as well as the Chapter Christmas Party. Remember cash, check, unwrapped toys, and bikes with helmets are all great to bring for donations. Make checks payable to Capital Valley IPSSA. We are receiving grant money from Region one, and Brian Duncan our Region one director is working on possibly getting other Regions to help donate to the Sacramento Sherriff's Toy Project. It's not a bad idea to ask your customers for help with this charity too. Let's make our fundraising for this years Sherriff's Toy Project better than ever. The Chapter Christmas Party will be held at the Carmichael Elk's Lodge, Invitations will be coming soon by mail and email. Watch for your invitation, and please RSVP right away.

Thank you, Sacramento Sherriff's Toy Project for the great presentation at last month's meeting. It was very informative. We are looking forward to seeing you at the Christmas Party next month. We are looking forward to raising money for the Toy project again.

This month we have Chuck Stetler with Sales Link to give a very informative presentation on Ozonator systems and a few other products too. Chuck always has a great amount of knowledge regarding his products. It should be educational and entertaining.

Monte Routon from American Leak Detection will be providing pizza at this month's meeting and we would like to thank him for that and also for last month's pizza also!. Thanks Monte you're Awesome! We really appreciate it.

Capital Valley IPSSA Chapter Meeting

**Wednesday
November 5, 2014**

6:30 Dinner

Pizza provided by
Monte at American Leak Detection

7-9pm Meeting

Featuring
Sales Link - Chuck Stetler
VFW Hall - 8990 Kruitof Way,
Fair Oaks, 95628

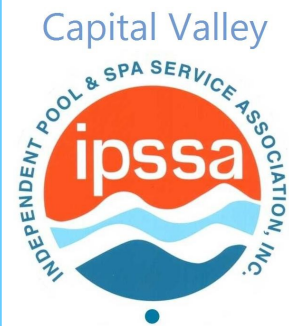
Daylight savings time is here the days are shorter colder and wetter it is time to switch gears and button everything up for the change in weather. Pool sweep bags, sweep repairs, filter cleanings, and basket replacements should be at the top of your to do list. Make sure to set winter run times for all your customers' pool equipment. Batteries in your control systems like Jandy RS panels and remote controls should be changed out, as well as the batteries in your smoke detectors and carbon monoxide alarms should be changed too. Please don't forget about your vehicle maintenance, tires, brakes, wiper blades, coolant, battery, and other repairs, for your safety and others.

November and December are very busy months for our Chapter Board and the Members. We all get very wrapped up in the holiday season. There is a lot to look forward to, and much more to be Thankful for. Enjoy the season, your families, the extra time, and the great food; this is our time to recharge before next year.

Happy Holidays, Drive Careful and Please Don't Drink and Drive.

"Keep up the good work"

Sincerely,
Gregg Simon
President



-Classifieds-

FOR SALE or TRADE:

This section is for members who would like to advertise the selling or buying of their pools, looking for sub-contractors, selling pool related stuff, buying pool related stuff, etc...
(contactus@pollywogpools.com to submit your classified ad)



www.toyproject.org

Have information to include?

Want to write an article, submit pictures, or have news to share?

Please send it to
contactus@pollywogpools.com
by the 20th to be included next month.

We are always looking for industry news, event, stories, and pictures.

Want to help with this or many other volunteer positions?

Contact one of our Board Members or Committee Chairmen today!

Advertising space available!
Contact newsletter for monthly pricing.



JOIN US FOR A SPECIAL EVENT!

Sales Link Certification Classes

Join us for a night of education, dinner and certification featuring the following top manufacturers in the industry. The night's schedule appears below:

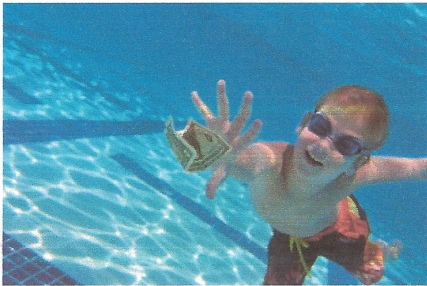
4:30pm: Check in and reception

5pm: Dinner

6pm: Waterway Plastics

7pm: Delta UV, UV Certification

8pm: Natural Chemistry, Pro Series Certification



- **Date:**
Wed, Nov 19th
- **Time:**
4:30pm check in
- **Location:**
FPSIE College
598 Display Way
Sacramento, CA
95838
- **Phone:**
(916) 922-8895

Each attendee will receive a t-shirt (back pictured below)

Please send your \$15 registration fee check payable to Sales Link Inc to:

6083 N. Figarden Drive #206

Fresno, CA 93722

(559) 275-3337

Also include your t-shirt size!



Capital Valley IPSSA Chapter



Insurance Membership Education Networking Friendship

Newsletters are being sent out via e-mail!
If you do not receive a newsletter via e-mail its because the IPSSA financial office does not have your e-mail address. Please e-mail contactus@pollywogpools.com to be added to the list.

www.cvipssa.com

www.facebook.com/CapitalValleyIpssa

Newsletter Editor:

Jillian Simon

Phone: 916-952-3750

contactus@pollywogpools.com

916-860-7115

Capital Valley Chapter Membership Information

Capital Valley IPSSA Chapter - Board of Directors

<u>Gregg Simon, President</u>	<u>(916) 879-6923</u>	<u>gregg@pollywogpools.com</u>
<u>Richard Lynch, Vice President</u>	<u>(916) 257-7982</u>	<u>judi.rich@gmail.com</u>
<u>Jim Severin, Secretary</u>	<u>(916) 723-4689</u>	<u>deltabreezepoolservice@yahoo.com</u>
<u>Jack Emlay, Treasurer</u>	<u>(530) 644-7750</u>	<u>jjemlay@comcast.net</u>

Other Important Contacts

<u>Bob Martell</u>	<u>Membership</u>	<u>(916) 860-7115</u>	<u>martell8@yahoo.com</u>
<u>Chuck Catilus</u>	<u>Sick Route Chairman</u>	<u>(916) 759-7097</u>	<u>ckpoolservice@surewest.net</u> NEW!
<u>Larry Hughes</u>	<u>Program & Safety Chairman</u>	<u>(916) 715-4688</u>	<u>Larryspoolsvc@yahoo.com</u>
<u>Jillian Simon</u>	<u>Newsletter & May Table-Top BBQ</u>	<u>(916) 952-3750</u>	<u>contactus@pollywogpools.com</u>
<u>Region 1 Director</u>	<u>Brian Duncan</u>	<u>(510) 325-9863</u>	<u>brian@pppsinc.com</u>
<u>IPSSA Corporate</u>	<u>Amy Nijjar</u>	<u>(888) 360-9505</u>	<u>anijjar@ipssa.com</u>
<u>IPSSA Financial</u>	<u>Sue Neronde</u>	<u>Cramer & Associates</u>	<u>(888) 391-6012</u> <u>sue@cramercpa.com</u>
<u>Arrow Insurance</u>		<u>1(800) 833-3433</u>	



Thank you from Capital Valley IPSSA Chapter!

Please get to know our Chapter Supporters

They are here to help you be your best!

Chapter Supporters	Contact	Phone	Email
Adams Pool Specialties	Jason Ladd	(916) 416-4345	jladd@adamspoolsac.com
Alpha West	Tim Daugherty	(916) 791-6715	tdougherty@alphawest.com
American Leak Detection	Monte Routon	(916) 331-6443	monte@surewest.net
AQUASALT, LLC	David Rude Jr.	(800) 554-8658	drude@aquasalt.com
Aztec Solar	Ron Brandt	(916) 853-2700	ron@aztecsolar.com
Backyard & Commercial Sales	Kirk Wissbaum	(503) 804-9303	kirk_w@bcsreps.com
Bullseye Leak Detection	Daniel Spatz	(916) 216-7566	info@bullseyeleak.com
Chem-Quip	Mitch Miles	(916) 923-5091	mitch@chemquip.com
Deck-O-Seal	Patrick Raney	(916) 806-8924	praney@wrmeadows.com
Easy Care	Rosemarie Arenas	(559) 974-8252	rarenas@easycarewater.com
HASA Chemicals	Dave Shepard	(916) 949-2662	daveshepard@hasapool.com
Hayward Pool Products	John Adams Handy	(800) 663-3355	jhandy@haywardnet.com
Natural Chemistry	Pat Smith	(916) 899-0915	psmith@naturalchemistry.com
Paramount	John Anderson	(925) 595-7516	janderson@1paramount.com
Pentair	Lorne Early	(916) 284-9774	lorne.early@pentairwater.com
Pool Covers, Inc.	Cheryl MacLennan	(800) 662-7665	cmaclennan@poolcoversinc.com
Pool Time	Joe Pagluica	(916) 601-8600	joepooltime@aol.com
PoolRx Worldwide, Inc.	Karie Gaumer	(949) 842-9532	karie@poolrx.com
Premier Pool & Spa	Louie Nava	(916) 346-0595	lnava@ppas.com
Raypak	Rick Witt	(916) 715-3470	rwitt@raypack.com
Sales Link	Chuck Stetler	(775) 445-9915	charles@saleslinkinc.com
SCP, Rancho Cordova	Eron Bennett	(916) 635-7374	4362@scppool.com
SCP, Rocklin	Ernie Weigum	(916) 408-2700	ernest.weigum@poolcorp.com
Superior Pool Products	Doug Anthony	(916) 416-9344	douglas.anthony@poolcorp.com
Valley Leak Detection	Jeff Smith	(916) 532-2162	valleyleakdetection@gmail.com
Zodiac Pool Systems, Inc.	Nic Benny	(916) 599-4369	nic.benny@zodiac.com