

#### Mark your calendar!

#### Next Chapter Meeting:

May 6, 2015 5pm-9pm Dinner and Table Top

VFW Hall 8990 Kruitof Way Fair Oaks, 95628

#### Upcoming Meetings

June 3, 2015

July - No meeting

August 5, 2015

September 2, 2015

September 11-13 2015

Santa's Summer Get-away

#### 

Looped a plate to come

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# Water Watcher

#### MAY 2015

# Presidents Message

We did have a better than average April for rain and snow, but we will still fall short this season of enough precipitation to pull us out of this drought. Keep pushing the water conservation idea with your customers. Try some of the many products available to you for your customers, from our suppliers. The guys at the counters of all of our suppliers know what will help and can help you find exactly what you need for every situation. Most suppliers are running specials on water conservation products. Just ask.

Get ready, the hot temperatures are on their way. Over 90° this week. Keep yourself hydrated carry lots of water with you and wear sun protection. Make sure to do the summer maintenance on your trucks. Check out your vehicles fluid levels coolant especially. Make sure all maintenance items are taken care of we have a long hot dry summer ahead. Customer's pools should also be prepared for the heat. Take the time now to get them all dialed in. Keep filters cleaned get old cartridges and grids replaced. Install preventative measures like mineral packs, or start adding algaecides in weekly doses in addition to weekly brushing to prevent algae blooms. Have Fun it's been busy and it's not going to slow down, it seems to really be ramping up. Everyone I've talked to has more than they can handle. It's not a bad problem to have. So hang in there.

If you are working hard and need a break; take some time to relax and enjoy yourself and have a fun night of gourmet food, entertainment, and product demonstrations at The Capital Valley IPSSA Pool & Spa Service Professionals Annual May Table Top. This year is surfing themed. It all Starts May 6th, 5pm at the VFW hall at 8990 Kruitof Way, Fair Oaks, Ca 95628. Please don't miss it. This is a great way to get product education and see demonstrations. Not to mention our chapter supporters are so generous, offering great prizes for our raffle, and raising money for our chapter and its charities throughout the year. We will have a bounce house and activities for the children, and entertainment. Santa Summer Getaway is providing a pine wood derby track to race derby cars. So dust off your cars and bring them to the Table Top for bragging rights. This is also to promote the Santa Summer Getaway this summer. Discounts and a raffle for a prize will be offered if you sign up at the Table Top this year for the Santa Summer Getaway. This year's Table Top Dinner will be served by Hannibal's Catering at 5pm with music, games, prizes, fundraising and fun! Don't forget the Table Top BBQ counts as a meeting. Please make sure to sign in as soon as you get there! Everyone is welcome to attend, so please bring the family and anyone who is interested in checking out our organization and industry.

If you're interested in becoming an IPSSA member or have membership questions please contact our membership phone line, which is (916) 860-7115. Please add this to your phone. If you are a company that would like to participate in being a chapter supporter, and being involved with all that this chapter does please contact our Program Chairman Larry Hughes at (916) 715-4688. We still need volunteers to help with the event, please contact Gregg Simon at 916-879-6923, or email me at Gregg@pollywogpools.com . See you there!

Thank you in advance for all the help from our volunteers, and chapter supporters. This could not be possible with out all the time and resources donated by our dedicated members, chapter supporters and volunteers. See you there!

"Keep up the good work"

Sincerely, Gregg Simon President Capital Valley Chapter IPSSA (916)879-6923 <u>Gregg@pollywogpools.com</u>





Capital Valley IPSSA Chapter Meeting

> Wednesday May 6th 2015

5:00pm Dinner

#### **Featuring Table-top BBQ**

5-9pm Event

VFW Hall -8990 Kruitof Way, Fair Oaks, 95628 Thank You!

## Hayward

for the April Dinner and Presentation!

Copies of our new Chapter Standing Rules and Sick Route Policy will be available at the next three meetings.



# PRESENTS POOL INDUSTRY TABLE-TOP TRADE SHOW & BBQ

Wednesday May 6th, 2015 5pm - 9pm

AT Fair Oaks VFW 8990 Kruitof Way Fair Oaks, CA 95628

#### FEATURING

Great Food • Product Education • Meet your Reps • Kids Activities • Music • Raffle • Silent Auction • Friends • Networking • FUN!

# WWW.CVIPSSA.COM

# WELCOME

All Pool and Spa Industry Professionals!

Please join us to learn more about becoming a member or chapter supporter!

# PRODUCT DEMONSTRATIONS

Over 25 Tabletop displays with new products that can make you more marketable and profitable!

## **GREAT RAFFLE**

Donated by our wonderful chapter supporters!

## **SILENT AUCTION**

To support Capital Valley IPSSA events

# Membership

#### Members monthly fee change:

Liability insurance and life insurance costs have increased. April dues (March bill) increased to \$101.63 per member and \$96.63 for employee members.

**May** is the 2nd meeting of the 2nd quarter. You must make at minimum 1 meeting per quarter to avoid fines.

**\$50 referral** for bringing in a new member to Capital Valley IPSSA.

For more information please contact:

Mike Assenza Membership Chairman (916) 860-7115 <u>mike@rivercitypoolcare.com</u>



What Summer tips do you have to share?? What is your favorite trick or treatment? Did you have a really cool or horrifying picture of an account you would like to share? Safety warnings? Local water news? Pools or equipment for sale? Events? PLEASE share!

Want to write an article, submit pictures, or have news to share?

Please send it to <u>contactus@pollywogpools.com</u> by the 20th to be included next month.

We are always looking for industry news, event, stories, and pictures.

Want to help with this or many other volunteer positions? Contact one of our Board Members or Committee Chairmen today!

> Advertising space available! Contact newsletter for monthly pricing.

# - Classifieds -

## For Sale or Trade:

Member seeking to sell or trade full serve pool in EDH for one in Citrus Heights, Fair Oaks, or Orangevale. Please contact John of All American Pools at 916-577-0382 for details.

This section is for members who would like to advertise the selling or buying of their pools, looking for sub-contractors, selling pool related stuff, buying pool related stuff, etc...

(<u>contactus@pollywogpools.com</u> to submit your Free classified ad)

# SICK ROUTE

## Thank you for your support!

New sick route policy is available at www.ipssa.com

Chuck Catilus Sick Route Chairman (916) 759-7097 ckpoolservice@surewest.net





## Capital Valley IPSSA Presents 6th Annual Santa's Summer Getaway Sly Park Recreation Area



## September 11 - 13, 2015

# **Registration Form**

Dates: Friday afternoon through Sunday afternoon, September 11 - 13, 2015

Place: Sly Park Rec. Area, Group Site #5, 4771 Sly Park Rd., Pollock Pines (off Hwy 50 & Sly Park Rd)

Price: \$35.00/per adult (age 13 & over) ~ \$20.00/per child (age 5-12) ~ Under 5 years, free

<u>What you get</u>: Camping for 2 nights, breakfast on Saturday & Sunday mornings, dinner and dessert on Friday and Saturday nights, crafts for the kids, campfires, swimming, horse-shoes and many recreational activities.

<b>W</b>	₩Man (	pro pro	Featuring Pinewood Derby on Saturday	<b>Mar</b>	(film)	

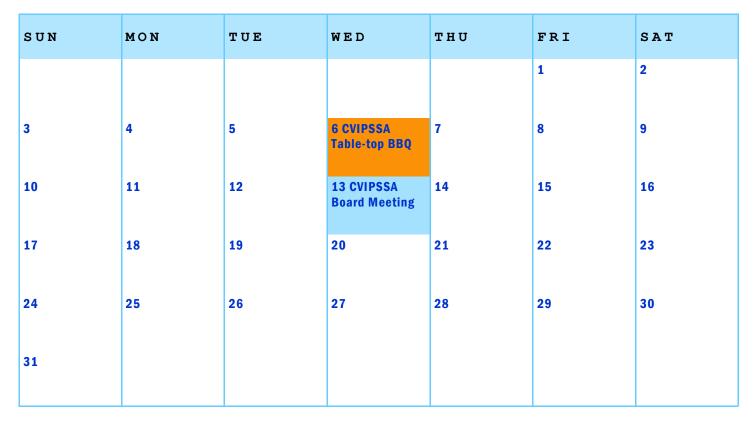
Official Pinewood Derby Car Kits available: Contact George Stevenson (916) 863-1700 or <u>hotwaterworks@hotmail.com</u> for purchase and more info.

<u>Camping Space is Limited!</u> Submit your Registration Form ASAP!! <u>Send in Registration Form by (8/31/15) - No Refunds</u>

FFFF \$5.00 discount per adult if registered & paid by May 6, 2015 chapter meeting! EEEE

Need More Info: General Info: Jack Emlay at jjemlay@comcast.net Reservations: Shaleen Stevenson at hotwaterworks@hotmail.com "\_\_\_\_\_\_ Names of all campers: Contact person e-mail address: Phone: Free T-Shirt for every registered & paid camper by: 8/22/15 List Quantity: Adult Sizes: Sm Med Lg XL 2XL 3XL (Adult t-shirt sizes available in tank tops: Please make a note with "T" above size) Child Sizes: 18-20 14-16 10-12 6-8 # of Adults @ \$35.00 each - Saturday use only \$20.00 each # of Children Ages 5 - 12 @ \$20.00 each - Saturday use only \$10.00 each # of Children under 5 years of age, FREE Total enclosed I'll be in a trailer (Length:ft.) I'll be in a tent: How many tents and size? Make Checks Payable To: Capital Valley IPSSA & mail with Registration Form to: Shaleen Stevenson, 5228 Wagon Way, Fair Oaks, CA 95628

# MAY 2015



Capital Valley

# JUNE 2015

SUN	MON	TUE	WED	THU	FRI	SAT
	1	2	3 CVIPSSA Chapter Meet- ing	4	5	6
7	8	9	10 CVIPSSA Board Meeting	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

September 11-13th 2015 - Santa's Summer Get-Away (2016 - Sept 16-18)

## **Capital Valley IPSSA Chapter**



**Newsletter Editor:** Jillian Simon Phone: 916-952-3750 contactus@pollywogpools.com

#### Insurance Membership Education Networking Friendship

Newsletters are sent out via e-mail. If you do not receive a newsletter via e-mail its because Newsletter does not have your email address. Please e-mail <u>contactus@pollywogpools.com</u> to be added to or removed from the list.

> www.cvipssa.com www.facebook.com/CapitalValleylpssa

#### 916-860-7115 **Capital Valley Chapter Membership Information**

#### **Capital Valley IPSSA Chapter - Board of Directors**

<u>Gregg Simon, President</u>	(916) 879-6923	gregg@pollywogpools.com
Richard Lynch, Vice President	(916) 257-7982	judi.rich@gmail.com
Jim Severin, Secretary	(916) 723-4689	deltabreezepoolservice@yahoo.com
Jack Emlay, Treasurer	(530) 644-7750	<u>ijemlay@comcast.net</u>

#### **Other Important Contacts**

Mike Assenza Membership	(916) 837-8525	mike@rivercitypoolcare.com
Chuck Catilus Sick Route Chairman	(916) 759-7097	ckpoolservice@surewest.net
Larry Hughes Program & Safety Chairman	(916) 715-4688	Larryspoolsvc@yahoo.com
Jillian Simon Newsletter & May Table-Top BBQ	(916) 952-3750	contactus@pollywogpools.com
Marian Pliczka Website		service@rosevillepoolservice.com
Brian Duncan Region 1 Director	(510) 325-9863	brian@pppsinc.com
Amy Nijjar IPSSA Corporate	(888) 360-9505	anijjar@ipssa.com
Sue Neronde IPSSA Financial Cramer & Assoc	(888) 391-6012	sue@cramercpa.com
Arrow Insurance	(800) 833-3433	



Thank you from Capital Valley IPSSA Chapter! Please get to know our Chapter Supporters They are here to help you be your best!

Chapter Supporters	Contact	Phone	Email
Adams Pool Specialties	Jason Ladd	(916) 416-4345	jladd@adamspoolsac.com
Alpha West	Tim Daugherty	(916) 791-6715	tdougherty@alphawest.com
American Leak Detection	Monte Routon	(916) 331-6443	monte@americanleakdetect.com
AQUASALT, LLC	Ashley Baker	(713) 877-2746	<u>abaker@aquasalt.com</u>
Aztec Solar	Jack Stanger	(916) 853-2700	jack@aztecsolar.com
Backyard Commercial Sales	Kirk Wissbaum	(503) 804-9303	<u>kirk_w@bcsreps.com</u>
Bullseye Leak Detection	Daniel Spatz	(916) 216-7566	info@bullseyeleak.com
Chem-Quip	Mitch Miles	(916) 923-5091	mitch@chemquip.com
Deck-O-Seal	Patrick Raney	(916) 806-8924	<u>praney@wrmeadows.com</u>
Easy Care	Rosemarie Arenas	(559) 974-8252	<u>rarenas@easycarewater.com</u>
HASA Chemicals	Dave Shepard	(916) 949-2662	<u>daveshepard@hasapool.com</u>
Hayward Pool Products	John Adams Handy	(800) 663-3355	<u>jhandy@haywardnet.com</u>
Leisure Supply	Roger Jones	(916) 614-9500	<u>rejones@kellersupply.com</u>
Natural Chemistry	Pat Smith	(916) 899-0915	<u>psmith@naturalchemistry.com</u>
Paramount	John Anderson	(925) 595-7516	janderson@1paramount.com
Pentair	Lorne Early	(916) 284-9774	lorne.early@pentair.com
Pool Covers, Inc.	Cheryl MacLennan	(800) 662-7665	<u>cmaclennan@poolcoversinc.com</u>
Pool Time	Joe Pagluica	(916) 601-8600	joepooltime@aol.com
PoolRx Worldwide, Inc.	Karie Gaumer	(949) 842-9532	<u>karie@poolrx.com</u>
Premier Pool & Spa	Louie Nava	(916) 346-0595	<u>Lnava@ppas.com</u>
Raypak	Rick Witt	(916) 715-3470	<u>rwitt@raypack.com</u>
Sales Link	Chuck Stetler	(775) 445-9915	<u>charles@saleslinkinc.com</u>
SCP, Rancho Cordova	Eron Bennett	(916) 635-7374	<u>4362@scppool.com</u>
SCP, Rocklin	Ernie Weigum	(916) 408-2700	ernest.weigum@poolcorp.com
Superior Pool Products	Doug Anthony	(916) 416-9344	douglas.anthony@poolcorp.com
Tile Bright Pools & Tile Cleaning	Lynell Davis	(209) 241-7404	<u>tilebrightpools@aol.com</u>
Valley Leak Detection	Jeff Smith	(916) 532-2162	valleyleakdetection@gmail.com
Zodiac Pool Systems, Inc.	Nic Benny	(916) 599-4369	<u>nic.benny@zodiac.com</u>