

Water Watcher

MARCH 2011



March 2, 2011

Dinner
6:30 pm
Meeting
7:00-9:00 pm

UPCOMING SPEAKERS

MARCH
Hot Water
Works

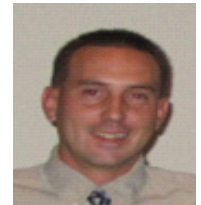
APRIL
Zodiac-Jandy

May
Table Top

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President's Message



Fuel is getting expensive and it looks like it is only going to get worse this summer. Fuel is a big cost for all of us servicing pools. Here is a few ways to save on your fuel cost.

1. Drive less!
Ha, what I mean is route your customers on a mapping program to be more efficient when doing the pool route. You should be checking your route and mapping every time you add a new account. Yes this means you may have to move some of your customers to a different day to save fuel.

2. Limit your service area. Don't drive across town for one pool. (sometimes you are better off not serving a pool)

3. Try to do your repairs on the customer's service day. (you may need to work longer that day)

4. Find good fuel prices; check out Costco or Safeway.

5. Try to buy your fuel before Friday. Fuel prices tend to rise just before the weekend.

6. Don't carry extra equipment or chemicals you will not use on that day.

7. Top off the air in the tires every few weeks to the manufacturer's recommended pressure.

8. Keep up on your trucks maintenance. Oil changes, spark plugs, air filters, and tune ups.

9. Avoid Idling. Leave the truck off while you fill out any paper

work or looking for directions in the map.

10. Last but not least, start thinking about a fuel surcharge to your customers. I know they are not going to like it, but let's face it; someone has to pay for the fuel.

'Til next time,
"Keep It Clear"

Scott Houseman,
President

PIZZA PROVIDED BY
MONTE ROUTON
OF
AMERICAN LEAK
DETECTION



TABLE TOP & FAMILY BAR-B-QUE
MAY 4TH, 2010



For the kids
Hot dogs
Bounce House
and Entertainment

Tabletop displays with
new products that can
make you
more marketable and
profitable!

If you are not a member
and are interested in
learning more about
the IPSSA organization
please join us.

Table Top

Get to know your vendors and
the newest products out there!

6:00pm - 8:30pm
Dinner * Entertainment * Raffle

GREAT PRIZES donated by
our wonderful supporters!

Free Educational
Classes!!!

To help you better your knowl-
edge on business, equipment,
repair, water chemistry and
more!

Details to be announced.

For more information please call Karam Singh at 916-952-3408

VFW HALL 8990 KRUTHOF WAY FAIR OAKS CA 95628

Sick Route News

- ◆ **Your sick route summary cards were due by January 31, 2010. If you have not turned them in you will be fined \$200.00 on March 15, 2010. The next fine for not turning them in will be assessed on April 15, 2010 for \$300.00. Take a couple minutes to fill out the card and save yourself a bundle in Chapter fines.**

You may check the Capital Valley IPSSA website at www.cvipssa.com to verify your summary card has been received.



MEMBERS ONLY DRAWING



Brek Peterson was the winner of the February drawing. Unfortunately, he was not present and did not receive the \$100 prize! Remember, you must be *present* to win.

If you are not present you will not win! There is no carry over to the next meeting. So come to the meeting, learn something from the guest speaker and maybe even win a little cold hard cash!!

2011 SACRAMENTO OPEN HOUSE

March 24th, 2011



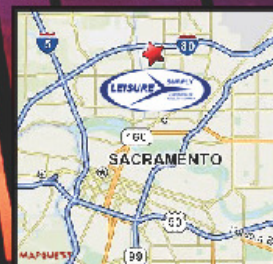
We would like to invite you to our SACRAMENTO 2011 OPEN HOUSE

Please RSVP Tristen Traynor @ 916-614-9500
Please feel free to call for directions.

There will be a catered BBQ with vendor reps,
raffles and special open house prices.

WHERE: 150 Harris Avenue, Sacramento, CA 95838

WHEN: Wednesday, March, 23rd, 2011 3:00pm - 7:00pm



We look forward to seeing you here, **Dawn Davis, Branch Manager**

Insurance Membership Education Networking Friendship



Newsletters are being sent out via e-mail! If you do not receive a newsletter via e-mail its because the IPSSA financial office does not have your e-mail address. Please e-mail me at jneronde@yahoo.com and I will be sure to add you to the list.

Capital Valley IPSSA Chapter

Jennifer Neronde
Phone: 916-225-2196
E-mail: jneronde@yahoo.com



Capital Valley IPSSA Chapter Board of Directors

Please Patronize Our Chapter Supporters

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Larryspoolsvc@yahoo.com

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George and Shaleen Stevenson

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hotwaterworks@hotmail.com

Gregg Simon, Safety Chair

(916) 879-6923

Jerry Houseman, Program Chair

(916) 638-4100

Jennifer Neronde, Newsletter

(916)225-2196

Adams Pool Specialties.....	Jason Ladd	(916) 416-4345
Advantis Technologies.....	Mark Rieken	(707) 373-9377
American Leak Detection	Monte Routon	(916) 331-6443
Aztec Solar.....	Jonathan Gemma.....	(916) 853-2700
Blake Sales.....	Ron Eger	(360) 970-3233
Bullseye Leak Detection	Daniel Spatz.....	(916) 216-7566
Chem Quip.....	Mitch Miles.....	(916) 779-4051
Classic Pool Finishing.....	Stephen Beveridge	(916) 797-0110
Contractors State License Services	Mary Birch.....	(916) 363-2784
Deck-O-Seal.....	Patrick Raney.....	(916) 806-8924
Easy Care Products	Brian Rezae.....	(800) 289-7660
General Pool Supply	Jennifer Wilson.....	(800) 722-7946
HASA Chemicals	Stan Carpenter.....	(925) 949-3783
Hayward Pool Products.....	John Adams Handy.....	(800) 663-3355
Jandy/Polaris/Zodiac.....	Jade Nicol	(916) 826-1787
Kona Labs LLC.....	(808) 345-2046
Leak Detectives.....	Gary Gallion	(916) 224-1570
Leisure Supply Company.....	Tristen Traynor.....	(916) 614-9500
Natural Chemistry.....	Pat Smith.....	(707) 775-5517
Orenda Technologies	(000) 000-0000
Paramount Pool & Spa Systems.....	John Andersen.....	(925) 595-7516
Pentair.....	Lorne Early	(916) 284-9774
Pool Covers, Inc.....	Cheryl MacLennan.....	(800) 662-7665
Pool RX.....	Tali Hiller.....	(949) 842-3114
Poolvergnuegen.....	Dieter Rief	(707) 566-0400
Raypak	Mike Miller	(916) 715-3470
Recreation Sales.....	Kirk Wissbaum	(503) 804-9303
SCP, Rancho Cordova.....	Eron Bennett	(916) 635-7374
SCP, Rocklin.....	Ernie Weigum	(916) 408-2700
SeaKlear.....	Jerry Jeakins.....	(831) 334-2830
Serrano Pool Plaster	Christian Ballard.....	(916) 276-1261
Suntrek Solar.....	Kristen MacDowell.....	(209) 366-1917
United Chemical	Brian Hauser	(559) 589-3695
Vac Alert.....	Jim Bowe	(831) 277-2791
Valley Leak Detection.....	Jeff Smith.....	(916) 863-7362
Zodiac Pool Systems.....	Aaron Young.....	(916) 826-1787

If you are a Chapter Supporter and are interested in submitting monthly articles, or news, please e-mail info and artwork to Jennifer Neronde at jneronde@yahoo.com. The deadline is the 15th of the month for the following months issue. Thank you.