



Water Watcher

JANUARY 2015

Mark your calendar!

Next Chapter Meeting:

January 7th, 2015

6:30 Dinner
7:00 Meeting

VFW Hall
8990 Kruitof Way
Fair Oaks, 95628

Upcoming Meetings

February 4, 2015

March 4, 2015

April 1, 2015

Presidents Message

Happy New Year! I hope everyone had a fun filled relaxing Holiday break. Thank you to everyone who attended the Capital Valley IPSSA Christmas Party. The fundraising for The Sacramento Sheriff's Toy Project was great, the food was delicious, and everybody had a fantastic time, especially the kids. Richard Lynch and his wife Judi did such a fantastic job putting this event together. Thank you very much for bringing us all together, it was a great night. Judi did a nice job on the decorations, the raffle and silent auction. Thank you very much. Thank you Scott Houseman, for being our master of ceremonies. Thank you Jack and Charlene Emlay. We very much appreciated Santa Clause and Sophia Stinson the cute spunky elf, for hanging out all night for pictures and for passing out those gigantic candy canes everybody loves.

The Sacramento Sheriff's Toy project brought out their color guard and the toy shop. The kids built toy Sheriff K9 officers complete with bullet proof vests. We all appreciate everything the Sacramento Sheriff s do for our community including taking part in our event each year. Capital Valley IPSSA had another successfully fun charity event. We raised over \$4000 for The Sacramento's Sherriff's Toy Project, not including the toys and the money still coming in for donations. Brian Duncan our Region One Director was able to get an additional \$1000 in Matching Grant funds from IPSSA. Everyone really came through with some great donations, Thank you so much.!

Our Chapter Supporters donated some great prizes for our raffle, and silent auction, which helped raise money for the donations to the Sacramento Sheriff's Toy Project. Chem Quip and HASA, thank you for sponsoring the Casino Night it was a big success, and the feedback from it has been great.

During the awards part of our night, **Larry Hughes** received the President's Award for all of his years of volunteering and service with Capital Valley IPSSA. I have been very fortunate to have had him as my right hand man for all the years I have been involved with our chapter. Mike Assenza, Marian Pliczka, and Chuck Catilus received awards for their help this year for keeping our chapter on track and ever improving. I personally appreciate them stepping up and taking on tasks that are truly important for the future of our chapter and keep us on the cutting edge of chapters that offers our members more.

Thank you everybody, (Chapter Members, Chapter Supporters, and Volunteers) personally from the bottom of my heart for participating this last year in meetings, chapter events, and fundraising, it is all appreciated. Being President in the middle of my second term, I realize how very important eve-

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ry person involved in our organization is. The membership, leadership, and chapter supporters are the best networking group there is. We are capable of so much as a group. It's important not to miss meetings or events this chapter has to offer. We are a social family that provides support, education, networking, reward and friendships. Capital Valley IPSSA is a reliable part of all of our lives.

Even though we have seen some crazy rain in December and the lakes and reservoirs are filling back up it still seems we are falling short as far as the snow pack. We all need to plan on being in this drought for another year. I hope I'm wrong but it definitely means that any construction or repair that would require draining a pool even a portion of the water should be done right away. If we have even one dry month in the next three months we will be possibly worse off than we were in 2014.

2015 is all about conservation and creative ways to prevent water loss and increase water collection. This means that even with the protection from the California Pool and Spa Association we need to figure out how to protect our industry. Raise money to support the CPSA and our industry fight to protect our lively hoods. Even though we are in the winter season and there is really very little evaporation going on we still need to plan on being ahead of the drought should it happen this year. The lack of evaporation should make it easier to find those leaker pools. Your customers and auto fills really shouldn't be having to add water right now. Any of your customers that manually fill their pool should be asked how often and how much water they're having to add. We have to work with our customers this year to conserve the water in their pools. Fix Leaks, Cover Pools, Prevent Overfills. Work with Leak Detection Companies to fix pool leaks. Fix any pump and plumbing equipment leaks. Cover Pools with Bubble Covers, Solar Rings, and Chemical Covers. Prevent overfills by installing Auto Fills for customers without Auto Fills. There are several automated versions of Auto Fills. There are Over the Deck Auto Fills that hook to garden hoses. If your customer has a fill line below the waterline in the pool they may be a good candidate for an In the Deck Auto Fill installed anywhere between the pool and fill valve including in the concrete deck or in a planter box. Check to make sure that Auto Fill Devices are all working well without leaking or overfilling. Check the fill valve for leaks too. It's very important to get an early start on making plans with your customers if there is any way to maximize the conservation of their water. If plastering is needing to be done soon help your customers get to that decision sooner than later. The possibility of prices going up is a definite but the likely hood of restrictions being imposed on construction is unknown, but last year was a scary year and it looked like it was inevitable. The CPSA kept us out of those restrictions. But the scare of the restrictions and drought did hurt our industry and slowed building and remodeling. So this year let's get an early jump on all this work before another drought makes the pool business feast or famine. We really can make a difference in our own future this year, it's time to work.

Good luck this year everyone. Be happy, healthy, and find wealth for this New Year and keep a positive attitude. Keep praying for rain!

First Chapter Meeting of the year at the VFW Wednesday, January 7th , 2015 at 7pm. Pizza at 6:30pm with Pizza from Monte Roton at American Leak Detection. Thanks Monte!

"Keep up the good work"

Sincerely,
Gregg Simon
President Capital Valley IPSSA Chapter
(916)879-6923



Capital Valley IPSSA Chapter Meeting

**Wednesday
January 7th 2015**

6:30 Dinner

Pizza provided by
Monte at American Leak Detection

**Featuring
Jason Guthrie with Aquacal
and Autopilot
7-9pm Meeting**

VFW Hall -
8990 Kruitof Way,
Fair Oaks, 95628

Thank you to Richard and Judi Lynch for the organization and managing of the 2014 Capital Valley IPSSA Christmas Party!

We raised over 4,000 for the sheriffs Toy Project!

Presidents' Award:

Larry Hughes

Thank you for all your help for the last several years!!

Appreciation Awards:

**Mike Assenza
Chuck Catilus
Marian Pliczka**

Thank you for all your help this year!!



Find more pictures from the Christmas party on the www.cvipssa.com website under the Events page.

EDUCATIONAL OPPORTUNITIES:

Hayward Pool Products National training schedule is set for **February 19, 2015** in the Sacramento area.

Please see www.haywardtechtraining.com for more information.

-Classifieds-

This section is for members who would like to advertise the selling or buying of their pools, looking for sub-contractors, selling pool related stuff, buying pool related stuff, etc... (contactus@pollywogpools.com to submit your classified ad)

SICK ROUTE

Thank you for your support!

Cards and waivers are due. Please contact sick route chairman Chuck Catilus for more information.

Chuck Catilus
Sick Route Chairman
(916) 759-7097
ckpoolservice@surewest.net



Have information to include?

Want to write an article, submit pictures, or have news to share?

Please send it to
contactus@pollywogpools.com
by the 20th to be included next month.

We are always looking for industry news, event, stories, and pictures.

Want to help with this or many other volunteer positions?

Contact one of our Board Members or Committee Chairmen today!

Advertising space available!

Capital Valley IPSSA Chapter



Insurance Membership Education Networking Friendship

Newsletters are being sent out via e-mail!
If you do not receive a newsletter via e-mail its because the IPSSA financial office does not have your e-mail address. Please e-mail contactus@pollywogpools.com to be added to the list.

www.cvipssa.com

www.facebook.com/CapitalValleyIpssa

Newsletter Editor:

Jillian Simon

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916-860-7115

Capital Valley Chapter Membership Information

Capital Valley IPSSA Chapter - Board of Directors

<u>Gregg Simon, President</u>	<u>(916) 879-6923</u>	<u>gregg@pollywogpools.com</u>
<u>Richard Lynch, Vice President</u>	<u>(916) 257-7982</u>	<u>judi.rich@gmail.com</u>
<u>Jim Severin, Secretary</u>	<u>(916) 723-4689</u>	<u>deltabreezepoolservice@yahoo.com</u>
<u>Jack Emlay, Treasurer</u>	<u>(530) 644-7750</u>	<u>jjemlay@comcast.net</u>

Other Important Contacts

<u>Mike Assenza</u>	<u>Membership</u>	<u>(916) 860-7115</u>	<u>mike@rivercitypoolcare.com</u>	
<u>Chuck Catilus</u>	<u>Sick Route Chairman</u>	<u>(916) 759-7097</u>	<u>ckpoolservice@surewest.net</u>	
<u>Larry Hughes</u>	<u>Program & Safety Chairman</u>	<u>(916) 715-4688</u>	<u>Larryspoolsvc@yahoo.com</u>	
<u>Jillian Simon</u>	<u>Newsletter & May Table-Top BBQ</u>	<u>(916) 952-3750</u>	<u>contactus@pollywogpools.com</u>	
<u>Marian Plicka</u>				
<u>Region 1 Director</u>	<u>Brian Duncan</u>	<u>(510) 325-9863</u>	<u>brian@pppsinc.com</u>	
<u>IPSSA Corporate</u>	<u>Amy Nijjar</u>	<u>(888) 360-9505</u>	<u>anijjar@ipssa.com</u>	
<u>IPSSA Financial</u>	<u>Sue Neronde</u>	<u>Cramer & Associates</u>	<u>(888) 391-6012</u>	<u>sue@cramercpa.com</u>
<u>Arrow Insurance</u>		<u>1(800) 833-3433</u>		



Thank you from Capital Valley IPSSA Chapter!

Please get to know our Chapter Supporters

They are here to help you be your best!

Chapter Supporters	Contact	Phone	Email
Adams Pool Specialties	Jason Ladd	(916) 416-4345	jladd@adamspoolsac.com
Alpha West	Tim Daugherty	(916) 791-6715	tdougherty@alphawest.com
American Leak Detection	Monte Routon	(916) 331-6443	monte@surewest.net
AquaCal	Jason Guthrie	(916) 437-8463	jasong@aquacal.com
AQUASALT, LLC	David Rude Jr.	(800) 554-8658	drude@aquasalt.com
Aztec Solar	Jack Stanger	(916) 853-2700	jack@aztecsolar.com
Backyard & Commercial Sales	Kirk Wissbaum	(503) 804-9303	kirk_w@bcsreps.com
Bullseye Leak Detection	Daniel Spatz	(916) 216-7566	info@bullseyeleak.com
Chem-Quip	Mitch Miles	(916) 923-5091	mitch@chemquip.com
Deck-O-Seal	Patrick Raney	(916) 806-8924	praney@wrmeadows.com
Easy Care	Rosemarie Arenas	(559) 974-8252	rarenas@easycarewater.com
HASA Chemicals	Dave Shepard	(916) 949-2662	daveshepard@hasapool.com
Hayward Pool Products	John Adams Handy	(800) 663-3355	jhandy@haywardnet.com
Natural Chemistry	Pat Smith	(916) 899-0915	psmith@naturalchemistry.com
Paramount	John Anderson	(925) 595-7516	janderson@1paramount.com
Pentair	Lorne Early	(916) 284-9774	lorne.early@pentairwater.com
Pool Covers, Inc.	Cheryl MacLennan	(800) 662-7665	cmaclennan@poolcoversinc.com
Pool Time	Joe Pagluica	(916) 601-8600	joepooltime@aol.com
PoolRx Worldwide, Inc.	Karie Gaumer	(949) 842-9532	karie@poolrx.com
Premier Pool & Spa	Louie Nava	(916) 346-0595	Lnava@ppas.com
Raypak	Rick Witt	(916) 715-3470	rwitt@raypack.com
Sales Link	Chuck Stetler	(775) 445-9915	charles@saleslinkinc.com
SCP, Rancho Cordova	Eron Bennett	(916) 635-7374	4362@scppool.com
SCP, Rocklin	Ernie Weigum	(916) 408-2700	ernest.weigum@poolcorp.com
Superior Pool Products	Doug Anthony	(916)416-9344	douglas.anthony@poolcorp.com
Valley Leak Detection	Jeff Smith	(916) 532-2162	valleyleakdetection@gmail.com
Zodiac Pool Systems, Inc.	Nic Benny	(916) 599-4369	nic.benny@zodiac.com