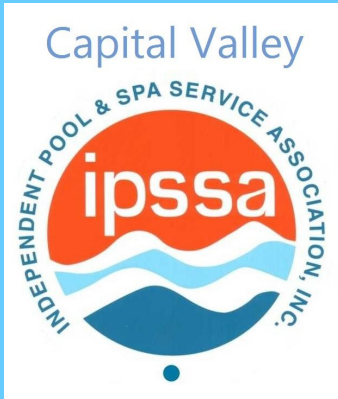


Water Watcher

FEBRUARY 2016



Mark your calendar!

Next Chapter Meeting:

February 3rd, 2016

6:30 Dinner

7:00 Meeting

VFW Hall
8990 Kruitof Way
Fair Oaks, 95628

Upcoming Meetings & Events:

March 2, 2016

April 6, 2016

May 4, 2016
MAY TABLE-TOP BBQ



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Presidents Message

Have a great February!

It has been a wet January with all the rain we have had. Since we have been in a drought the past 4 years we need to remember how to remember some of the hazards that come along with rain and swimming pools. Keep in mind about not draining pools during this wet season. Let the properties dry out before draining a pool. We don't need claims with a popped pool this season! Also, remind your customers to drain off that rain water. The higher water levels in pools can erode the dirt under the deck causing the pool decks to shift. We should still have some rain storms so it would be a good idea to check out your tires and windshield wipers to make sure they are in good condition! Now is a great time to start planning your business goals and potential profits for this year's revenue. This month's meeting is all about planning, budgeting and gaining more revenue. I will be presenting the discussion on P&L reports, Gross Margins, yearly budgeting and comparing, and Internet competition! Ways to separate you from the internet. This will be a business round table and open for new ideas and concepts to running a business. I know some of our members may think this subject will be boring, but it is extremely important to the success of any business. If you want to increase your productivity and Gross Profit this will be the meeting to attend. Hope to see you all there!

'Til next time, keep it clear.

Scott Houseman
President



scott@leisuretimepool.com

Fishing with FPSIE

A FISHING DERBY

Family - Fishing - Food - Fun

Collins Lake, California Carpe Diem/Carpe Piscis



EVENT DETAILS

Dates: Friday, April 1 to Sunday, April 3, 2016

Place: Collins Lake, Browns Valley, CA.

Map and specifics available at www.collinslake.com

Arrival Time: No earlier than 1 PM

Departure Time: Checkout no later than 1 PM

A Pool/Spa Industry Event: There must be at least one person in your group that is affiliated with the swimming pool/spa industry. All attendees participating in the Fishing Derby are required to pay the appropriate fees. Parental supervision is required for all children attending. ALL reservations for the event will be handled by the Derby Committee **YOU SHOULD NOT CONTACT THE LAKE DIRECTLY – YOU WILL PAY HIGHER FEES!**

Tel: 1(916)922-8895

www.fishingwithfpsie.org

Educational Opportunities:

February 22-24, 2016 at FPSIE

CPO Class

Day 1: 12pm-5pm, Days 2 & 3: 8am-5pm

This course is the leading education and certification program for pool and spa operators, service company professionals, health officials, retailers and all aquatic industry professionals. Registration is open to all seeking new certification or re-certification*. Course materials and textbook provided. **FPSIE** has a lot of great information and classes. CPO classes, SMUD and PG&E rebate, Title 22 requirements, online courses and much more. **www.fpsie.org**

March 10-12, 2016

38th Annual

Western Pool & Spa Show

Long Beach Convention Center

Education is Your Future...

info@westernshow.com

800-787-7727 **www.westernshow.com**

Capital Valley



What tips do you have to share??

What problems have you encountered this year?

Did you have a really great picture of an account you

would like to share? Safety warnings? Local water

news? Pools or equipment for sale? Events?

PLEASE share!

Want to write an article, submit chapter pictures, or have news to share? Please send it to

contactus@pollywogpools.com

by the 20th to be included.

Want to help with this or many other volunteer positions?

Contact one of our Board Members or Committee Chairmen today!

Advertising space available!

Contact newsletter for information.



Waterway
Pool & Spa Products

Join Us For A Special Event!

February 17, 2016

Waterway Plastics Technical & Hydraulics Training

Join us for a night of education, dinner and certification featuring the following top manufacturers in the industry. The night's schedule appears below:

4:30 pm: Check-in and reception

5:15 pm: Dinner

6:15 pm: Waterways Plastics

7:15 pm: Natural chemistry



**NATURAL
CHEMISTRY**

Registration Fee: \$15.00

To Register Please Visit:

<http://www.fpsie.org/courses-events/onsite-courses>

Each pre-registered attendee will receive a t-shirt

Designed
Engineered
Manufactured
in the USA.

**Questions or Concerns
Please contact Jessica at FPSIE:
(916)922-8895 or Jessica@fpsie.org**

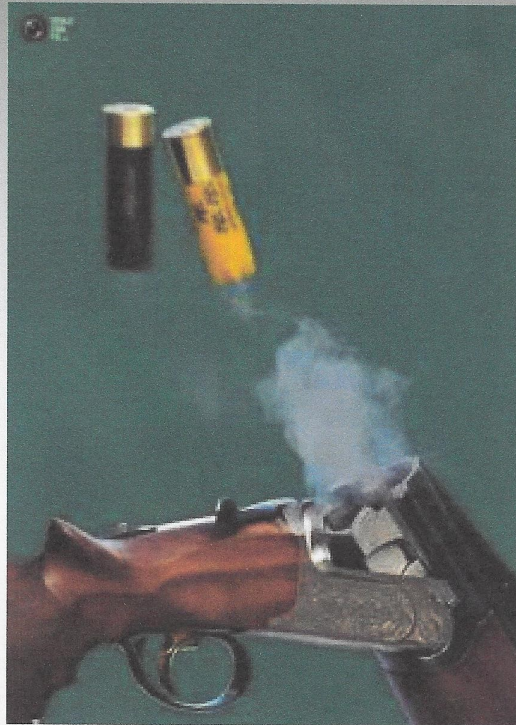


El Dorado IPSSA's Second Annual Trap Shoot

**Capital Valley IPSSA
has 5 half-off
tickets available
for this event!!!**

First come first serve!

**Please contact
Scott Houseman,
President, CVIPSSA
for details.**



February 27 & March 5, 2016 8:00AM—4:00P.M.

El Dorado Rod & Gun Club

5941 Union Mine Rd. El Dorado, CA 95667

3 Trap Stations/ 5 Shooters per station

\$55.00 - One Shooter

\$150.00 - Company Sign

\$400.00 - 5 Shooters & 1 Company Sign

\$200.00 - For any team to shoot an additional day

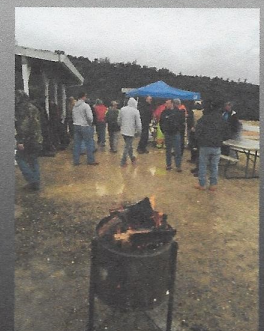
\$250.00 grand prize for the winning team

Raffle Prize: 12 Gauge Shotgun

BBQ Lunch

Shotgun Shells can't exceed 2 3/4" & are limited to maximum size of 7 1/2 and 3 dram equivalent powder.

Make check payable to El Dorado IPSSA , P.O. Box 1751 Shingle Springs, CA 95682 . Please call Shawn Panico (916) 201-6245 for questions.





FEBRUARY 2016

SUN	MON	TUE	WED	THU	FRI	SAT
	1	2	3 CVIPSSA Meeting	4	5 Leadership	6 Leadership
7	8	9	10 CVIPSSA Board Meeting	11	12	13
14	15	16	17 Waterways Class FPSIE	18	19	20
21	22 CPO Class	23 CPO Class	24 CPO Class FPSIE	25	26	27 El Dorado IPSSA Trap Shoot
28	29					

MARCH 2016

SUN	MON	TUE	WED	THU	FRI	SAT
		1	2 CVIPSSA Meeting	3	4	5 El Dorado IPSSA Trap Shoot
6	7	8	9 CVIPSSA Board Meeting	10 Western Pool & Spa Expo Long Beach	11 Western Pool & Spa Expo	12 Western Pool & Spa Expo
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31	Fishing Derby	Fishing Derby

April 1 - 3rd Fishing Derby
 Santa's Summer Get-Away **2016** - Sept 16-18

Membership

\$50 referral for bringing in a new member to Capital Valley IPSSA.

Perfect Attendance Awards for making all meetings during the year.

February is the 2nd meeting of the 1st quarter. You must make at minimum 1 meeting per quarter to avoid fines.

For more information please contact:

Mike Assenza
Membership Chairman

(916) 860-7115

mike@rivercitypoolcare.com



SICK ROUTE

Sick Route Summary

Cards and waivers are
PAST DUE!

Fine go out February 1st !

Please contact sick route chairman
Chuck Catilus for more information.

Thank you for your support!

Chuck Catilus

Sick Route Chairman

(916) 759-7097

ckpoolservice@surewest.net

Capital Valley IPSSA

Meeting:

Wednesday

February 3rd, 2016

6:30pm Dinner

7:30 Meeting

Featuring:

Round Table Discussion
with

Round Table Pizza from
American Leak Detection

Wear you

Santa's Summer Get-Away Shirt

to enter the drawing for tickets to
this years event!!

Chapter Standing Rules at www.cvipssa.com

- Classifieds -

For Sale:

This section is for members who would like to advertise the selling or buying of their pools, looking for sub-contractors, selling pool related stuff, buying pool related stuff, etc...

(contactus@pollywogpools.com to submit your
Free classified ad)

Thank You!

Pat Smith

Natural Chemistry

For last months presentation!

Monte Routon

American Leak Detection

for Pizza!

Capital Valley IPSSA Chapter



Newsletter Editor:

Jillian Simon

Phone: 916-952-3750

contactus@pollywogpools.com

Insurance Membership Education Networking Friendship

Newsletters are sent out via e-mail.
If you do not receive a newsletter via e-mail its because Newsletter does not have your email address. Please e-mail contactus@pollywogpools.com to be added to or removed from the list.

www.cvipssa.com

www.facebook.com/CapitalValleyIpssa

916-860-7115

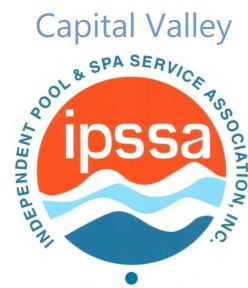
Capital Valley Chapter Membership Information

Capital Valley IPSSA Chapter - Board of Directors

<i>Scott Houseman, President</i>	(916) 638-4100	scott@leisuretimepool.com
<i>Richard Lynch, Vice President</i>	(916) 257-7982	judi.rich@gmail.com
<i>Jim Severin, Secretary</i>	(916) 723-4689	deltabreezepoolservice@yahoo.com
<i>Jack Emlay, Treasurer</i>	(530) 644-7750	jjemlay@comcast.net

Other Important Contacts

<i>Mike Assenza</i>	<i>Membership</i>	(916) 837-8525	mike@rivercitypoolcare.com
<i>Chuck Catilus</i>	<i>Sick Route Chairman</i>	(916) 759-7097	ckpoolservice@surewest.net
<i>Jerry Houseman</i>	<i>Program Chairman</i>	(916) 396-1988	jerry@leisuretimepool.com
<i>Jillian Simon</i>	<i>Newsletter & May Table-Top BBQ</i>	(916) 952-3750	contactus@pollywogpools.com
<i>Larry Hughes</i>	<i>Safety Chairman</i>	(916) 715-4688	Larryspoolsvc@yahoo.com
<i>Marian Pliczka</i>	<i>Website</i>		service@rosevillepoolservice.com
<i>Brian Duncan</i>	<i>Region 1 Director</i>	(510) 325-9863	brian@pppsinc.com
<i>Amy Nijjar</i>	<i>IPSSA Corporate</i>	(888) 360-9505	anijjar@ipssa.com
<i>Sue Neronde</i>	<i>IPSSA Financial Cramer & Assoc</i>	(888) 391-6012	sue@cramercpa.com



Thank you from Capital Valley IPSSA Chapter!

Please get to know our Chapter Supporters

They are here to help you be your best!

Chapter Supporters	Contact	Phone	Email
Adams Pool Specialties	Jason Ladd	(916) 416-4345	jladd@adamspoolsac.com
Advanced Pool Coatings	Dave Walter	(916) 773-1883	dave@advancedpoolcoatings.com
Alpha West	Tim Daugherty	(916) 791-6715	tdougherty@alphawest.com
American Leak Detection	Monte Routon	(916) 331-6443	monte@americanleakdetect.com
AQUASALT, LLC	Ashley Baker	(713) 877-2746	abaker@aquasalt.com
Aztec Solar	Jack Stanger	(916) 853-2700	jack@aztecsolar.com
Backyard Commercial Sales	Kirk Wissbaum	(503) 804-9303	kirk_w@bcsreps.com
Bullseye Leak Detection	Daniel Spatz	(916) 216-7566	info@bullseyeleak.com
Chem-Quip	Mitch Miles	(916) 923-5091	mitch@chemquip.com
Contactors State License Schools	Mary Birch	(916) 363-2784	Maryb@CSLScorp.com
Deck-O-Seal	Patrick Raney	(916) 806-8924	praney@wrmeadows.com
Easy Care	Rosemarie Arenas	(559) 974-8252	rarenas@easycarewater.com
HASA Chemicals	Dave Shepard	(916) 949-2662	daveshepard@hasapool.com
Hayward Pool Products	John Adams Handy	(800) 663-3355	jhandy@haywardnet.com
Leisure Supply	Roger Jones	(916) 614-9500	rejones@kellersupply.com
Natural Chemistry	Pat Smith	(916) 899-0915	psmith@naturalchemistry.com
Paramount	John Anderson	(925) 595-7516	janderson@1paramount.com
Pentair	Lorne Early	(916) 284-9774	lorne.early@pentair.com
Pool Covers, Inc.	Cheryl MacLennan	(800) 662-7665	cmaclennan@poolcoversinc.com
Pool Time	Joe Pagluica	(916) 601-8600	joepooltime@aol.com
PoolRx Worldwide, Inc.	Karie Gaumer	(949) 842-9532	karie@poolrx.com
Premier Pool & Spa	Louie Nava	(916) 346-0595	Lnava@ppas.com
SCP, Rancho Cordova	Eron Bennett	(916) 635-7374	4362@scppool.com
SCP, Rocklin	Ernie Weigum	(916) 408-2700	ernest.weigum@poolcorp.com
Superior Pool Products	Doug Anthony	(916) 416-9344	douglas.anthony@poolcorp.com
Tile Bright Pools & Tile Cleaning	Lynell Davis	(209) 241-7404	tilebrightpools@aol.com
Valley Leak Detection	Jeff Smith	(916) 532-2162	valleyleakdetection@gmail.com
Waterways	Chuck Stetler	(775) 445-9915	chucks@waterwayplastics.com
Zodiac Pool Systems, Inc.	Nic Benny	(916) 599-4369	nic.benny@zodiac.com