

Water Watcher

AUGUST 2013

MEETING:

August 7, 2013
8990 Kruitof Way, Fair Oaks, 95628

6:30 pm Dinner
7:00 -9:00 pm Meeting

UPCOMING:

September 4th

Camping Trip!
September 13-15

October 2nd

November 6th

December 13th
Christmas Party

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President's Message

I hope everyone is having a great summer. The weather sure has been fun. I know some of us are still planning vacations before school starts and before the end of summer. With this in mind, several of your chapter members are looking for extra work this time of year. For many of our chapter members things slow down after the fourth of July. We can run classifieds in our newsletter. Let us know if you're looking for extra work, buying or selling routes, need pool service, and repairs covered. Try listing your pool trucks, tools, or extra parts for sale. Our chapter has a website, and a Facebook page too, which provides a great forum for communicating. These are tools we should be using to continue to build a quality chapter that educates us to build successful, organized, businesses. Let us know what else you would like to see.

Attention: A company called Home Advisor has been contacting IPSSA members and saying they are affiliated with IPSSA. This couldn't be further than the truth. They are not associate members or supporters of any chapter. If a company claims to be affiliated with IPSSA and you feel something is not right, please contact IPSSA Inc. and let them know what's going on. Companies associated with IPSSA don't usually cold call our members, they advertise in chapter newsletters the IPSSAN, or come out to chapter meetings like all of our awesome chapter supporters. Please don't give any of your valuable time to companies that don't go through the proper channels and illegally obtain our contact information for their own financial gain. We are a non profit organization that relies on the money that our associate members and chapter supporters give us each year for them to advertise to us which gives them the rights to contact us. In this day and age with all the personal information that is stolen it is so important to stay on top of what is real and what is not. Do your homework and double check. Our chapter supporters are listed on the back page of each newsletter. There is no sense in rewarding criminals with your business for stealing information that doesn't belong to them.

This month we have Louie Nava with Premier Pools speaking and giving a power point presentation on plaster. They will also be providing dinner. Thank you ahead of time guys. We are looking forward to this presentation. Many of us have questions about plaster issues.

September is a busy month. The Chapter meeting will feature David Dickman's horror files. This will be an entertaining slide show on swimming pool mistakes and nightmares. Please make sure not to miss this one. This is a great learning tool. **DON'T FORGET ABOUT THE CAMPING TRIP.** Capital Valley IPSSA is holding its Fourth Annual Santa's Summer Getaway camping trip, located in the beautiful Sierra Mountains of Pollock Pines, & Sly Park Lake. September 13th – the 15th, time is running out to make your reservations, space is limited. This is first come first serve only. Please don't miss out. Information and sign up forms are located in this newsletter, at the local suppliers, on the Capital Valley IPSSA web site, or contact Linda Eggers at

Linda@deepbluepool.com. Be ready for some fun. Chapter Supporters will be there too. Hayward and Pentair are cooking dinners. There is so much fun to be had there is not enough time to do it all. Please make sure to get your registration forms turned in or contact Linda. Family and friends of a chapter members are welcome to attend, with registration and payment. I look forward to seeing you all there. Have a great summer.

“Keep up the good work”

Sincerely,
Gregg Simon
President
(916)879-6923
Gregg@pollywogpools.com



Have special information to include?
Please send it to contactus@pollywogpools.com to be included next month. We are always looking for industry news, stories, and pictures.
We LOVE “horror files” pictures! :)

August
Featuring
Premier Pools
with a presentation on
Plaster
Dinner at 6:30
Provided by Premier Pools

Sick Route
Nothing to report.
Thank you for your continued support!

~Classified Section~
This section is for members who would like to advertise the selling or buying of their pools, looking for sub-contractors, selling pool related stuff, buying pool related stuff, etc...
(contact newsletter editor to include your classified ad)

<p>VAC-ALERT FOR SALE The chapter has a VA-2000L we need to convert to cash. Wholesale is \$499.00. We are asking \$400.00 OBO. Contact Jack Emlay, 530-644-7750, JJEMLAY@COMCAST.NET.</p>	<p>Service Technician Wanted Part to full time service tech wanted for building & maintaining service routes. Truck and insurance required. Please call 916-879-6923</p>
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Founding Father of IPSSA, Retiring

Rick Kerchner of Precision Spa-n-Pool is one of 227 founding members left in what we know today as IPSSA. He became a member 25 years ago when IPSSA was formed in 1988 as a result of a merger between IPSSA and Cal-IPSSA.

In 1980, Rick was selling and installing spas. He had difficulty finding individuals to repair spas and decided to take the "bull by the horns" and teach himself how to repair spas; that led to repairing pool equipment as well. In 1985 Rick was contracted by Teledyne Laars to complete heater warranty work which led to a contract in 1992 with Jandy Industries for warranty work on all their pool equipment. One day while trading at General Pool Supply he learned of Cal-IPSSA. He attended his first meeting (when it was held at General Pool Supply) and thought "this is a solid organization", so he joined. Rick remembers the meeting being extremely informative. When IPSSA and Cal-IPSSA merged and Capital Valley became a chapter, Rick decided to join. Rick is a charter member of the Capital Valley chapter. Rick says "I stayed at Capital Valley because of friends and the many volunteers that run the organization".

Rick has been married to his lovely wife Sue for 36 years. When asked what he was planning on doing during his retirement he replied "Believe me I did not plan on retiring for a long time, but Parkinson's Disease has forced me to retire from the pool industry. It will not get in the way of enjoying my retirement with my wife. We plan on visiting our two sons in San Diego and our daughter and son-in-law in North Carolina more often. We are expectant grandparents with our first grandchild due in December. We plan on spending as much time as possible on the California coast. I would also like to restore old motorcycles and brew my own beer". Over the 25+ years that Rick has been in the pool & spa industry, he has built many relationships. "I am very grateful for the friends I've made in the pool business. The distributors in our area that I have patronized all these years have been so helpful by both the owners and their employees". Rick has learned much over the years and shares three things that have helped him be successful in this industry: "Always return phone calls. Remember you don't fix pool problems, you fix people's problems with their pools. Learn to listen and communicate". And finally, "Make sure the homeowner feels you care as much or more about their pool as they do".

Rick is a stand up guy. He is a gentleman and conscientious in his work. I am happy to have had the opportunity and pleasure to know Rick during our stint with sick route.

We are going to miss Rick at our Chapter meetings, and I am sure he will have a blast with his wife, children and his new grandbaby.

Take care Rick -
Linda Eggers - Membership
On Behave of the Capital Valley IPSSA Chapter



4th Annual Capital Valley IPSSA Santa's Summer Getaway

Dates: Friday afternoon through Sunday afternoon, September 13 - 15, 2013

Place: Sly Park Recreation Area, Group Camp Site 5, 4771 Sly Park Rd., Pollock Pines (off Hwy 50 & Sly Park Rd)

Price: \$35.00/per adult (age 14 & over) \$15 per child (age 5-13) Under 5 years, Free

What you get: Camping for 2 nights at Sly Park Recreation area, breakfast on Saturday & Sunday mornings, dinner and dessert on Friday and Saturday nights, crafts for the kids, campfires, swimming, horse-shoes, many recreational activities, and 2 days with nothing to do but have fun - no cooking, clean-up or hassles!

Space is limited! Submit your Registration Form ASAP!!

Please send in registration form by 9/3/13

Need More Info: General Info: Jack Emlay at jjemlay@comcast.net
Reservations: Linda Eggers at linda@deepbluepool.com

Registration Form

Names of all Campers: _____

E-Mail Address: _____ Phone: _____

Free T-Shirt for every registered & paid camper by 9/3/13. List Quantity. Adult Sizes: Sm. ___ Med. ___ Lg. ___ XL ___

2XL ___ 3XL ___ Child Sizes: 18-20 ___ 14-16 ___ 10-12 ___ 6-8 ___ (Adult sizes available in tank tops, please make a note with "T" above size)

___ # of Adults @ \$35.00 each - Saturday use only \$20.00 each

___ # of Children Ages 5 -13 @ \$15.00 each - Saturday use only \$10.00 each

___ # of Children under 5 years of age, free

___ I'll be in a trailer (Length: _____ ft.)

How many tents? _____

Make checks payable to: Capital Valley IPSSA and mail with registration form to: Linda Eggers 1705 Chelsea Way, Roseville, CA 95661.



CPO Course 1-Day live training!



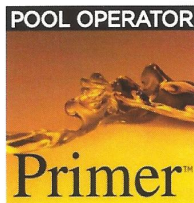
- ▶ Blended course format so you have less time away from work and home ◀
- ▶ CPO® certification is recognized and/or required by state and local authorities, as well as many insurance companies ◀
- ▶ Added value for your business or employment ◀
- ▶ Added professional knowledge in your brain ◀
- ▶ Combined 2.7 CEU's ◀

Pool Operator Primer™ + Pool Operator Fusion™ = Certified Pool/Spa Operator® CPO®

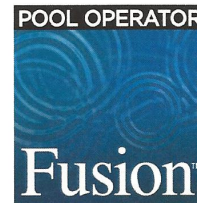
Tuesday, October 1, 2013

8:15am – 5:30pm

Lunch is on your own form 12-1



at:
Marriott Hotel
11211 Point E Dr
Rancho Cordova, CA
916-638-1100



Special combined Primer™ + Fusion™

\$199

with sponsorship by:



Pool Operator Primer™

This dynamic online program is for pool operators, service technicians, facility managers and health officials. The online course includes interactive learning tools throughout, such as video demonstrations, and follows the 18 chapters in the updated NSPF® Pool & Spa Operator™ Handbook, which is provided. Students also have access to the Pool Operator Primer™ online course for six months, which gives them the opportunity to review the material many times. The Primer™ takes about 8 hours to complete at your own pace and timetable. (0.9 CEU's)

Pool Operator Primer™ regularly \$150

Pool Operator Fusion™

This one-day class is offered by a certified NSPF® Instructor and is part of an economical and convenient way to achieve the CPO® Certification. The prerequisite for this one-day class is the completion of the Pool Operator Primer™ within the last 6 months or a current CPO® seeking recertification. (1.8 CEU's with passing score on CPO examination)

Pool Operator Fusion™ regularly \$200

The CPO® certification program includes pool and spa chemistry, testing, treatment, filtration, maintenance, automatic feeding equipment, and government requirements

The CPO® certification program requires an open book written examination with a 75% passing score

The CPO® certification is valid for five years.

Limited seating!
Call your Hayward rep, John Adams-Handy,
at: 916-826-8214

**Registration Deadline
September 24th, 2013**



Golftoberfest ***At***



- ★ *Golf Cart GPS
Yardage Measurement*
- ★ *California Top 10
Golfweek Magazine*
- ★ *Voted #1 in the
Sierra Nevada's*
- ★ *Golf Digest Readers
4 1/2 stars*
- ★ *Prizes & Raffle*



- ★ *Ryan Winther
World Record Holder Longest Drive
& Fastest Ball Speed*
- ★ *Stephanie Brown Trafton
Gold Medalist Women's Discus*
- ★ *Putting Contest
Prize- \$10k Cash*
- ★ *Hole In One
Prize- \$30K Cash*
- ★ *Longest Drive*
- ★ *Closest to Pin*



soldiersangels.org

Proceeds for Soldiers' Angels

Saturday October 12, 2013

10:00 a.m. Putting Contest
11:30 a.m. Scramble Starts Promptly
5:00 p.m. Dinner- Tri Tip & Chicken

\$200 Per Person
Sign up early-Limited Space Available

Mail Checks & Names of Players To:

El Dorado IPSSA
P.O. Box 1751
Shingle Springs, CA 95682

Shawn Panico (916) 201-6245 Mark Becker (530) 676-1500

Capital Valley Chapter



Insurance Membership Education Networking Friendship

Newsletters are being sent out via e-mail!
If you do not receive a newsletter via e-mail its because the IPSSA financial office does not have your e-mail address. Please e-mail contactus@pollywogpools.com to be added to the list.



Newsletter Editor:
Jillian Simon
Phone: 916-952-3750
contactus@pollywogpools.com

Capital Valley IPSSA Chapter - Board of Directors

<i>Gregg Simon, President</i>	(916) 879-6923	gregg@pollywogpools.com
<i>Larry Hughes, Vice President</i>	(916) 715-4688	Larryspoolsvc@yahoo.com
<i>Jim Severin, Secretary</i>	(916) 723-4689	deltabreezepoolservice@yahoo.com
<i>Jack Emlay, Treasurer</i>	(530) 644-7750	jjemlay@comcast.net

Other Important Contacts

<i>Region 1 Director</i>	<i>Brian Duncan</i>	(510) 325-9863	brian@pppsinc.com
<i>IPSSA Corporate</i>	<i>Amy Nijjar</i>	(888) 360-9505	anijjar@ipssa.com
<i>IPSSA Financial</i>	<i>Sue Neronde Cramer & Associates</i>	(888) 391-6012	sue@cramercpa.com
<i>Linda Eggers</i>	<i>Membership</i>	(916) 521-7168	linda@deepbluepool.com
<i>Karl Eggers</i>	<i>Sick Route Chair</i>	(916) 521-7168	k.eggers61@yahoo.com (NEW!)
<i>Karam Singh</i>	<i>Safety Chair</i>	(916) 952-3408	aquapoolservice@gmail.com
<i>George Stevenson</i>	<i>Program Chair</i>	(916) 863-1700	hotwaterworks@hotmail.com
<i>Jillian Simon</i>	<i>Newsletter</i>	(916) 952-3750	contactus@pollywogpools.com

Please

Patronize Our Chapter Supporters

**They are here
to help YOU!**

If you are interested in submitting information or news, or would like to be Newsletter Editor please e-mail Jillian Simon at contactus@pollyvogpools.com.

The deadline is the **20th** of the month for the following months issue.

Thank you
From Capital Valley
IPSSA
Chapter!

Capital Valley



Chapter Supporters	Contact	Phone	Email
Alpha West	Tim Daugherty	(916) 791-6715	tdougherty@alphawest.com
Adams Pool Specialties	Jason Ladd	(916) 416-4345	jladd@adamspoolsac.com
American Leak Detection	Monte Routon	(916) 331-6443	monte@surewest.net
AQUASALT, LLC	Susan Flowers	(239) 313-9094	sflowers@aquasalt.com
Aztec Solar	Ron Brandt	(916) 853-2700	ron@aztecsolar.com
Blake Sales	Ron Eger	(360) 970-3233	ron.eger@blakesales.net
Bullseye Leak Detection	Daniel Spatz	(916) 216-7566	info@bullseyeleak.com
Chem-Quip	Mitch Miles	(916) 923-5091	mitch@chemquip.com
Contractors State License Service	Mary Birch	(818) 458-7842	maryb@csiscorp.com
Deck-O-Seal	Patrick Raney	(916) 806-8924	praney@wrmeadows.com
Easy Care	Rosemarie Arenas	(559) 974-8252	arenas@easycarewater.com
General Pool Supply	Doug Anthony	(916) 416-9344	douglas.anthony@poolcorp.com
HASA Chemicals	Dave Shepard	(925) 432-3866	daveshepard@hasapool.com
Hayward Pool Products	John Adams Handy	(800) 663-3355	jhandy@haywardnet.com
Natural Chemistry	Pat Smith	(916) 899-0915	psmith@naturalchemistry.com
Paramount	John Anderson	(925) 595-7596	janderson@1paramount.com
Pentair	Lorne Early	(916) 284-9774	lorne.early@pentairwater.com
Pool Covers, Inc.	Cheryl MacLennan	(800) 662-7665	cmacLennan@poolcoversinc.com
Poolmaster	Andrea Bernard	(916) 223-2018	abernard@poolmaster.com
Premier Pool & Spa	Louie Nava	(916) 346-0595	lhnava@gmail.com
Raypak	Rick Witt	(916) 715-3470	trucky@raypak.com
Recreation Sales	Kirk Wissbaum	(503) 804-9303	kwissbaum@recreationsales.com
Sales Link	Chuck Stetler	(775) 445-9915	charles@saleslinkinc.com
SCP, Rancho Cordova	Eron Bennett	(916) 635-7374	4362@scppool.com
SCP, Rocklin	Ernie Weigum	(916) 408-2700	ernest.weigum@poolcorp.com
Valley Leak Detection	Jeff Smith	(916) 532-2162	valleyleakdetection@gmail.com
Zodiac Pool Systems, Inc.	Nic Benny	(916) 599-4369	nic.benny@zsodiac.com