



Mark your calendar!

Next Chapter Meeting:

November 6th

Chapter Officer Elections
&
Sheriff's Toy Project

VFW Hall
8990 Kruitof Way
Fair Oaks, 95628
6:30 Dinner
7:00 Meeting

Upcoming Meetings & Events:

December 20th
Christmas Party
Crowne Plaza

January 2020
No Meeting

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CAPITAL VALLEY IPSSA CHAPTER

Water Watcher

NOVEMBER 2019

For November...

We need as many members as possible to attend this meeting! We have elections for the 2020/2021 term Board of Directors for our chapter. Positions to elect are President, Vice President, Secretary, and Treasurer. Keep in mind this takes a vote on your part to select who will be working these positions.

Current Nominations:

- President - Scott Houseman
- Vice-President - Bill Palmer
- Secretary - Jim Severin
- Treasurer - Jack Emlay

Although not elected positions, we need help with the Christmas Party - preparations before the party, and the day of the party. We will also need someone to fill the Safety Chair vacancy.

We will also hear from:



Captain Leeannedra Marchese
Commander, Impact Division
Sheriff's Department

As time permits, Scott will discuss the latest news from the IPSSA BORD and other developments affecting our industry. There may even be an opportunity for a Q&A.

Sick Route

- ◆ We have one member out until about the end of the year.
- ◆ Sick Route Summaries are due by Feb 1.

Thank you for your support.

Chuck Catilus
Sick Route Chairman
(916) 759-7097
ckpoolservice@surewest.net



Membership

Perfect Attendance Awards for attending all meetings during the year.

November is the 2nd meeting in the 4th quarter. You must attend one meeting during the quarter to avoid a fine.

Please Welcome our New Member:

Joshua Vigil - Happy Pool Service & Repair

For membership information please contact:

Mike Assenza

Membership Chairman

916-837-8525

mike@rivercitypoolcare.com

Thank You Rodney and EasyCare Products for the door prizes at the last chapter meeting.

- ◆ **Everyone** in attendance received at least a quart of an EasyCare product.

For Sale:

A special and heartfelt thank you to **Nic Benny** and **Zodiac** for donating two Polaris TR28P sweeps. The proceeds from these sweeps will be donated to the children of Larry Hughes.

Polaris TR28P - \$440

Call Scott Houseman, 916-638-4100

Innovative Pool Products Relay (IPP-100) \$40

Call Jack Emlay, 916-764-7852

Pool Accounts For Sale:

Looking to consolidate my routes.

- ◆ 5 in Natomas area. 3 on Westlake, 2 near Natomas HS, 2 pay annually, 3 yr. ave. acct. age. Mo. service \$550, Make Offer.
- ◆ 1 near the intersection of Foothill & Vineyard in Roseville, 7 yr acct. Mo. Service \$70, Make Offer.

Mike @ River City Pool Care, 916-837-8525

(Submit your Free classified ad to
mike@rivercitypoolcare.com)

October Attendance Incentive Winner

A guaranteed \$25 winner at every chapter meeting! The winner at the October meeting was **Joshua Vigil** with Happy Pool Service and Repair. Congratulations Joshua! Who's next? Come to the November meeting, and you too could win \$25.



Capital Valley Christmas Party and Fundraiser

- ◆ December 20, 2019
- ◆ Crowne Plaza Hotel
- ◆ New and improved menu
- ◆ Invitations and details coming soon...



Be sure to wear your shirt or tank top from a prior Santa's Summer Get Away to the November Chapter meeting, and you can win a FREE registration to the 2020 Santa's Summer Get Away.



To stay current on upcoming local training and product specials -

Text: haywardnorcal
To: 31996

CERTIFIED POOL OPERATOR (CPO) TRAINING COURSE



SAVE \$30
WHEN YOU
REGISTER
BEFORE
November 4!

Learning Objectives:

- State, federal & health regulations
- Disease control & accident prevention
- Liability & risk management
- Filtration systems & recirculation
- Pool chemistry, water balance, disinfecting & testing
- And more

Instructor
Rich Young

Who Should Become Certified?

Maintenance, staff and management; engineers; commercial pool owners; Health Department staff; retail and literally everyone involved in swimming pool/spa operation.

Course Details:

- Course workbook provided
- Certification accepted by most local and state authorities
- Learn using interactive Technology
- Successfully pass exam and earn CPO Certification and Continuing Education Units (CEUs)
- Lunch and refreshments provided

Dates/Times:

November 19-20, 2019
8:00 am - 5:00 pm

Place: FPSIE Education Center
598 Display Way
Sacramento, CA 95838

Cost: \$389

Associate & Group
discounts available

Register Online
www.fpsie.org



ZODIAC ACADEMY
TECHNICAL TRAINING

NEXT LEVEL TRAINING

JOIN US

November 14th and 15th, 2019

Register at www.ZodiacAcademy.com

Day 1 (Full Day Class)

In-Depth Product Training

iAquaLink™ Installation

This workshop will provide you with the necessary expertise to add automation to pools with instruction on proper sizing & selection, high & low voltage wiring, and in-field networking solutions.

Variable-Speed Pumps

We'll familiarize you with the upcoming compliance requirements and provide instructions and demonstrations on how our NEW variable-speed pump features will assist in meeting and exceeding the new standards.

To acquire CEU credits, Day 1 workshops require a passing test grade of 80% or higher.



DAY 2 (Full Day Class)

Advanced Hands-On Heating

JXI™ Heaters

Receive hands-on training for the Jandy® JXI™ heater lineup under the guidance of our skilled instructors. Experienced service technicians are invited to learn and perform diagnostic troubleshooting and repair procedures simulating real-world scenarios via tactile methods.

Additional Heating Content

Product workshops, such as HI-E2™, JE Heat Pump or Grand Effects™ will be offered according to each specific market.

Due to the nature of this hands-on workshop, written testing is not required for CEU credits.

TIMES: 7:30am - 5pm with 60-minute lunch & two 15-minute breaks (8 classroom hours)



Check Us Out at
ZodiacAcademy.com/GetTrained

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For more information, contact us at (916) 922-8895 or info@fpsie.org

Pentair Education Fund

The tuition for the Pentair training in Reno qualifies for reimbursement through the Pentair education fund that has been established for CVIPSSA members. The maximum amount to be set aside is \$1,000 per year total, to be split amongst chapter members. If the reimbursement requests exceed the education fund amount, then the fund amount will be split amongst the members that applied for reimbursement. Reimbursement requests must be made by January 31, 2020, for 2019 training fees. Reimbursements will be made at the April chapter meeting.



HASA Service Loyalty Rewards

It's time to claim your HASA rewards!

To receive rewards, you must have registered as a participant with Hasa, Inc. Accumulated purchases of Hasa's branded 4x1 Sani-Clor deposit bleach purchased January 2, 2019, through October 31, are eligible for rewards. No other products qualify.

Reimbursement submittals must be postmarked or date stamped and sent to Hasa by December 31, 2019. Rewards will be paid at a rate of \$25 per 100 cases. Proof of purchase documents should be sent by e-mail to hasaprograms@hasapool.com, by mail or other courier to Hasa, Inc. Attention: Marketing Department, 23119 Drayton Street, Saugus, CA 91350.

All proof of purchase documents must clearly indicate quantity of cases, from whom the product was purchased, invoice date, and invoice number. In addition, the part number and product description must be Hasa specific and must clearly indicate that purchased product was Hasa and not that of a competitor. Allow 4-6 weeks for delivery of credits/vouchers.

NEWSLETTER CONTENT

What tips do you have to share??

What problems have you encountered this year? Did you have a really great picture of an account you would like to share? Safety warnings? Local water news? Pools or equipment for sale? Events? PLEASE share!

Want to write an article, submit chapter pictures, or have news to share? Please send it to mike@rivercitypoolcare.com by the 20th to be included.

Want to help with this or many other volunteer positions?

Contact one of our Board Members or Committee Chairmen today!



March 12-14, 2020

At the Long Beach Convention & Entertainment Center

More Info at www.Westernshow.com

Introducing New IPSSA Merchandise!

IPSSA has some new items to help you grow your chapter and BOOST your meeting experience!

Orders can be billed to your Chapter account or Credit Card, Shipping Costs will vary depending on order size.
To order contact: info@ipssa.com

Are you a member of IPSSA?

We are an association of swimming pool and spa service professionals

Benefits of Joining IPSSA

5%¹ Trade Coverage
Qualified associate members eligible to cover your spouse in illness or injury.

¹Insurance options include: Life, Accidental Medical (EM), Liability, including Health, Pollution and pet coverage, Business Recreational Coverage.

Professional pool covers and training

Contact: IPSSA info@ipssa.com

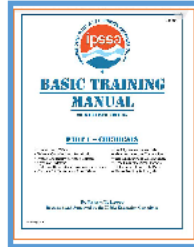
Benefits of IPSSA Table Top and Supply House Banners!

- 2'x2' Banner Ideal for Supply House Placement—\$18
- 2'x3' Banner for Table Top Recruitment Events—\$25

New Members Coming in?

Pre order books to have on hand for the IPSSA Membership Required certification on Water Chemistry. It makes sense to have them on hand!

- BT1— \$24.95
- BT1 With Workbook \$31.95



New IPSSA Logo Wear— OH YES! These new embroidered hats and shirts are excellent as incentives for meeting attendance and table top event volunteering! Have your Chapter looking GOOD!

Prices for Logo Wear:

- Snap Back Hat: \$23.95 ea.
 - Bucket Hat: \$32.95 ea.
 - Visor: \$25.95 ea.
 - Polo: \$32.95 ea. (S - 2X)
- (there will be an additional \$3 added to shirts 3x and larger)



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Pooltec® 3-in-1 Pool Water Treatment (algaeicide-clarifier-chlorine booster)

- Easiest way to keep pool water pristine clean, crystal clear and algae-free with little or no effort.
- Kills and prevents green, yellow and black algae.
- Creates ultra-clear pool water.
- Boosts chlorine effectiveness.
- Only 4 to 6 oz. weekly per 10,000 gallons.

Beatec® Scale-Stain-Scum-Salt Cell Controller (multi-scale, multi-stain, salt cell and oil/scum control)

- Prevents both soft & hard scale, stains and oil-scum build-up.
- Removes waterline oil-scum and calcium build-up.
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- Strong protection to keep pool surfaces clean and beautiful.
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GETTING Cash Is Easy !!

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We make the sale... you get the cash!

Must Mention Flyer When Calling In Referral!

- ❖ Automatic Pool Covers = \$350
- ❖ Man Fastener/Track Man = \$200
- ❖ Unit Conversions = \$200
- ❖ Recovers = \$100
- ❖ Aluminum Spa Covers = \$100

NEW RAYPAK EXTENDED WARRANTY

Extended 2-Year

Raypak pool and spa heaters are engineered to perform and built to last. The brand you know and trust is bringing you more peace of mind with a 2-year extended warranty on residential pool and spa heating products.

The benefits of our new extended warranty, include:

- 2-year extended warranty*
- Professional in person service
- 24-hour or same-day service**
- Genuine Raypak parts
- Factory technical support



The product registration process is quick and easy to complete. To take advantage of our extended warranty have your heater professionally installed and registered at warranty.raypak.com.



Raypak MasterTek warranty claim program will streamline and improve efficiency:



- Mobility. Allowing the tech in the field to collect data.
- Replacement parts drop down menu options are specific to the model.
- The system will prompt to return damaged parts when necessary.
- Servicer will have online access to view a history of their warranty claims and can track any open claims.
- Register for MasterTek today! Go to Raypak.com and click the MasterTek Registration link under the Support menu.

*See warranty on raypak.com for complete details. Conditions apply.
**Florida heat pumps only. Selected areas.



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Specializing in Pool Remodeling

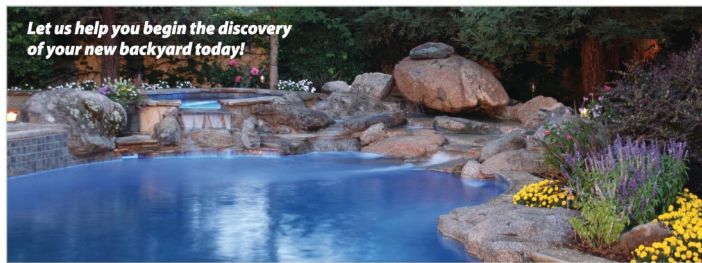
Put our experience to work for you!

More than 40,000 pools plastered and over 15,000 fully remodeled!

We specialize in:

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- Professional Masonry and Tile
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- Energy Efficient Equipment and Solar Heating
- Automatic Pool Covers and Fabric Replacement
- Plumbing and Leak Repair Services

In 1989, Rob Burkett launched Burkett's Pool Plastering with three employees and his wife Dianne, running the home office. Today, we've grown to more than 200 employees who are dedicated to creating your ultimate backyard environment. When it comes to pool renovation and resurfacing, we're here to exceed your expectations. With competitive pricing and crews that take pride in their work, we treat your family like our family.



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SunUp - Swimming Pool Solar

- The SunUp panel is manufactured by UMA Solar, the # 1 manufacturer of swimming pool solar panels in the world!
- Designed to resist hurricane force winds
- One piece "over molded" construction of the header and tubes eliminates welds and leaks
- Patented individual tube design allows for expansion and contraction, eliminating cracks and leaks
- Innovative mounting hardware eliminates the need for rubber hoses, metal clamps and multiple straps across the panel which will reduce the number of roof penetrations

*PLEASE CONTACT JOHN KIES - ELM DISTRIBUTION (916) 342-0782



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The secret to its power is in the patented formula; it keeps your pool sanitizer working harder & longer. It actually helps release tied-up chlorine so that you won't have to shock again. This takes a huge load off your filter, making it able to work more efficiently. The result is a cleaner, clearer pool that doesn't need phosphate removers, clarifiers, shocking or long filter cycles.



- Inhibits algae growth while clarifying water and preventing staining.
- Patented formula is registered as an EPA swimming pool algicide.
- Safe and powerful liquid algicide works on all types of algae in your pool.
- Safe for all swimming pool surfaces.
- Extends filter cycles on ALL filter types.



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 CA: (800)824-5550

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NOVEMBER 2019



SUN	MON	TUE	WED	THU	FRI	SAT
					1	2
3 	4	5	6 CVIPSSA Chapter Meeting	7	8	9
10	11 	12	13 CVIPSSA Board Meeting	14 Zodiac Academy FPSIE	15 Zodiac Academy FPSIE	16
17	18	19 CPO Training FPSIE	20 CPO Training FPSIE	21	22	23
24	25	26	27	28 	29	30

Christmas Party - December 20th

DECEMBER 2019

SUN	MON	TUE	WED	THU	FRI	SAT
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20 CVIPSSA Christmas Party	21 
22 	23	24	25 	26	27	28
29	30	31 				



Insurance Membership Education Networking Friendship

www.cvipssa.com

www.facebook.com/CapitalValleyIpssa

Newsletter Editor:

Mike Assenza

Phone: 916-837-8525

mike@rivercitypoolcare.com

Chapter Mailing Address:

Capital Valley IPSSA

P.O. Box 1944

Orangevale, CA 95662

Capital Valley IPSSA Chapter - Board of Directors

<i>Scott Houseman, President</i>	<i>(916) 638-4100</i>	<i>scott@leisuretimepool.com</i>
<i>Bill Palmer, Vice President</i>	<i>(916) 202-6389</i>	<i>bill@allamericanpools.org</i>
<i>Jim Severin, Secretary</i>	<i>(916) 723-4689</i>	<i>deltabreezepoolservice@yahoo.com</i>
<i>Jack Emlay, Treasurer</i>	<i>(530) 644-7750</i>	<i>jjemlay@comcast.net</i>

Other Important Contacts

<i>Mike Assenza</i>	<i>Membership</i>	<i>(916) 837-8525</i>	<i>mike@rivercitypoolcare.com</i>
<i>Chuck Catilus</i>	<i>Sick Route Chairman</i>	<i>(916) 759-7097</i>	<i>ckpoolservice@surewest.net</i>
<i>Tom Pliczka</i>	<i>Program Chairman</i>	<i>(916) 791-1221</i>	<i>service@rosevillepoolservice.com</i>
<i>Mike Assenza</i>	<i>Newsletter</i>	<i>(916) 837-8525</i>	<i>mike@rivercitypoolcare.com</i>
<i>Marian Pliczka</i>	<i>Website</i>		<i>service@rosevillepoolservice.com</i>
<i>David Hawes</i>	<i>Region 1 Director</i>	<i>(925) 828-7665</i>	<i>info@hhpools.com</i>
<i>Rose Smoot</i>	<i>IPSSA Corporate</i>	<i>(888) 360-9505 x3</i>	<i>rose@ipssa.com</i>
<i>IPSSA Financial</i>	<i>Cramer & Associates</i>	<i>(888) 391-6012 x1</i>	<i>melody@cramercpa.com</i>
<i>Arrow Insurance</i>		<i>(800) 833-3433</i>	
<i>Carole Dittmer</i>	<i>FPSIE Education Center</i>	<i>(916) 922-8895</i>	<i>carole@fpsie.org</i>
<i>Jennifer Farwell</i>	<i>APSP</i>	<i>(916) 628-9963</i>	<i>jfarwell@apsp.org</i>

Chapter Standing Rules at www.cvipssa.com



Thank you from Capital Valley IPSSA Chapter!

Please get to know our Chapter Supporters

They are here to help you be your best

Chapter Supporters	Contact	Phone	Email
American Leak Detection	Monte Routon	(916) 331-6443	monte@americanleakdetect.com
AQUASALT, LLC	Ashley Baker	(713) 877-2746	abaker@aquasalt.com
Aztec Solar	Jack Stanger	(916) 853-2700	jack@aztecsolar.com
Burkett's Pool Plastering	Jason Steenburgh	(209) 595-6016	burkettsjason@gmail.com
Blake Sales Associates	Brian Duyanovich	(916) 529-0806	bduyanovich@blakesales.net
Contractors State License Schools	Stephanie Williams-Malik	(888) 330-3346 ext 112	stephaniew@cslscorp.com
Deck-O-Seal	Patrick Raney	(916) 806-8924	praney@wrmeadows.com
EasyCare Products	Rodney MacDowell	(925) 222-8557	rmacdowell@easycarewater.com
ELM Distribution	John Kies	(916) 342-0782	john@elmdistribution.com
HASA Chemicals	Dave Shepard	(916) 949-2662	daveshepard@hasapool.com
Hayward Pool Products	Ryan O'Riley	(916) 880-0174	roriley@hayward.com
Leisure Supply	Roger Jones	(916) 614-9500	rejones@kellersupply.com
Natural Chemistry	Charlie Tuttle	(302) 345-5435	charlie@ncbrands.com
Paramount Pool & Spa Systems	John Anderson	(925) 595-7516	janderson@1paramount.com
Pentair	Lorne Early	(916) 284-9774	lorne.early@pentair.com
Pentair	Darrin Dillree	(530) 301-1579	Darrin.dillree@pentair.com
Pool Covers, Inc.	Cheryl MacLennan	(800) 662-7665	cmaclennan@poolcoversinc.com
Pool Time	Joe Pagluica	(916) 601-8600	joepooltime@aol.com
Ray-Pak	Matt Anderson	(916) 767-8185	Matt.Anderson@raypak.com
SCP, Rancho Cordova	Jordon Reynolds	(916) 501-7825	Jordan.reynolds@scppool.com
SCP, Rocklin	Ernie Weigum	(916) 408-2700	ernest.weigum@poolcorp.com
SCP, Sacramento	Mitch Miles	(916) 257-2669	mitchell.miles@poolcorp.com
Superior Pool Products	Doug Anthony	(916) 416-9344	douglas.anthony@poolcorp.com
Thornburg Enterprises, Inc.	Kirk Wissbaum	(503) 804-9303	Kirk_w@bcsreps.com
United Chemical Corporation	To Be Named Soon	(800) 824-5550	admin@unitedchemicalcorp.com
Valley Leak Detection	Jeff Smith	(916) 532-2162	valleyleakdetection@gmail.com
Zodiac Pool Systems, Inc.	Nic Benny	(916) 599-4369	nic.benny@zodiac.com

Chapter Supporters that are interested in submitting an article or news, please e-mail info and artwork to mike@rivercitypoolcare.com. The deadline is the 25th of the month for the following months issue.