



CAPITAL VALLEY IPSSA CHAPTER

Water Watcher

MAY 2022

Mark your calendar!

Next Chapter Meeting:

May 4th
Table Top

VFW Hall
8990 Kruitof Way
Fair Oaks, 95628
6:30 Dinner
7:00 Meeting

Upcoming Meetings & Events:

June 1st
Hasa

July
Dark

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Sacramento Region Table Top

All Pool and Spa Industry Professionals are welcome!

Wednesday, May 4th
6 - 8:30 pm

Fair Oaks VFW, 8990 Kruitof Way, Fair Oaks 95628

Live DJ Entertainment Product Demonstrations

Over 15 Manufacturers, Vendors, and Suppliers attending with Special Manufacturer Discounts available and new products that can make your business more marketable and profitable!

Auction

to support the YMCA Youth Swim program

Raffle Prizes!

Raffles throughout the event

Event and Free Dinner Sponsored By:



CVIPSSA.COM
916.202.6389

Sick Route

We currently have one member out, but is anticipated to return during May. Continue to service your assigned pools until notified otherwise.

Thank you for your support

Kim Carr
Sick Route Chairwoman
916-889-6529
Kimberlynn1221@gmail.com

The sick route policy is at www.cvipssa.com/sickroute.html

Membership

Perfect Attendance Awards for attending all meetings during the year.

May is the second meeting in the 2nd quarter. You must attend at least 1 meeting per quarter to avoid a \$50 fine.

For membership information please contact:
Glen Hunton
Membership Chairman
916-538-7378
Glen@HuntonPS.com

Thank You Chapter Supporters for the door prizes at the last chapter meeting.

Fluidra:

- ◇ Dinner
- ◇ Polaris Atlas Pool Sweep
- ◇ Color light controller
- ◇ Polaris 280 Tune up kit
- ◇ 4 Polaris 280 sweep bags
- ◇ TruGuard Mineral System
- ◇ Hats, gloves, and small screwdrivers for all

Superior Pool Products:

- ◇ Bucket of tabs
- ◇ 4 pack of PoolRx boosters

For Sale:

These items were donated by our chapter supporters, and the proceeds go to the chapter.

- Aqualink TCX Conversion Kit (Pool Only) - \$510
- iAqualink Conversion Kit from Pentair EasyTouch, IntelliTouch, and IntelliCenter - \$855

Call Jason Hilton, 916-224-3113

Innovative Pool Products Relay (IPP-100) \$40

Call Jack Emlay, 916-764-7852

Looking for a Few Good Pools

I'm looking to expand my routes in a few areas:

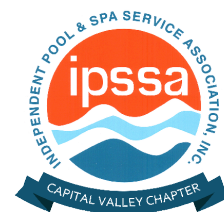
- ◇ Roseville: General area of Oakmont HS, 2-4 pools depending on size, proximity, and service level.
- ◇ Folsom: Empire Ranch area, 2-4 pools depending on size, proximity, and service level.
- ◇ EDH: Serrano, Governor's Park, and Franciscan Village areas, 2-4 pools depending on size, proximity, and service level.

Will pay reasonable rates or work them off.

Mike Assenza
River City Pool Care
916-837-8525
Mike@rivercitypoolcare.com

Beneficiary Forms

One of the benefits we receive as an IPSSA member is a \$50,000 life insurance policy, which is paid to our beneficiaries. However, you must designate your beneficiaries. According to our chapter's membership roster, one-third of our members have **not** designated their beneficiaries. Please protect your family and complete your [Beneficiary Designation](#) form.





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for Pool Service Professionals.

CONTACT INFO

www.poolapprenticeship.com
David@poolapprenticeship.com



David Hawes
CEO

Steve Homer
Secretary

Javier Pavan
CFO

Rich Gallo
Director

To stay current on upcoming local training and product specials -

Text: haywardnocal
To: 31996

NEWSLETTER CONTENT

What tips do you have to share??
What problems have you encountered this year?
Did you have a really great picture of an account you would like to share? Safety warnings?
Local water news? Pools or equipment for sale?
Events?

PLEASE share!

Want to write an article, submit chapter pictures, or have news to share? Please send it to

mike@rivercitypoolcare.com

by the 20th to be included.

Want to help with this or many other volunteer positions?

Contact one of our Board Members or Committee Chairmen today!

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\$17²⁰/Case



HAS96300
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PCHBORAC55
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- Can't Find Tabs?
- High Hardness Levels?
- CYA over 50ppm?

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 Rancho Cordova, CA 95742
 Ph: 916-254-5005

New Northern California pool & spa distribution warehouse stocking a full line of products for the pool and spa professional. Need to set up an account? Stop by or complete the new customer application online.
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UP TO \$100 REBATES

Purchase select Pentair automatic pool cleaners
 March 1, 2022–September 30, 2022 and receive a
\$50–\$100 Visa® Prepaid Card from Pentair



TRADEGRADE select+

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3 EASY STEPS

1 COMPLETE PROMO FORM
 Complete and submit this form in its entirety within 30 days of purchase

2 ATTACH DISTRIBUTOR INVOICE
 A copy of your distributor invoice must be attached to collect rebate

3 EMAIL ALL COMPLETED MATERIALS TO
 Rebates@fluidra.com
 Or mail to:
 Zodiac Pool Systems LLC
 ATTN: REBATES DEPT
 2882 Whittail Loop #100
 Carlsbad, CA 92010

Not yet a Fluidra® Rewards member? Start earning on your Fluidra purchases – Join a Fluidra Rewards Program TODAY!
 Check this box if you want to become a Fluidra Rewards Member (your local sales rep will contact you).

TERMS AND CONDITIONS: Offer valid for Polaris ATLAS suction-side cleaner (FSATLAS) purchases made March 10, 2022 – August 31, 2022. Distributor rebate must accompany each promo form. Offer valid in the following states only: CA, HI, AZ, NV, UT, WA, OR and ID. Not valid with any other special price, discounts or coupons. This promotion cannot be combined with any of Fluidra's incentive programs, or any other offer.
 Promo form and qualifying media must be submitted within 30 days of purchase. Certain restrictions apply. See rebate form for full terms and conditions. Program subject to change at any time without notice. Multiple submissions will be combined and counted together. Incomplete promo forms will be returned. To receive rebate, each distributor and non-distributor business must be registered with Fluidra, and receive a Fluidra account number. Zodiac Pool Systems LLC's Terms and Conditions of Sale Apply.
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Purchase Between:
 March 10, 2022 – August 31, 2022

LIMITED TIME COUNTER PROMOTION

ONLY available in these States:
 CA, NV, AZ, NM, UT, WA, OR and ID

GET \$50 OFF
NEW! POLARIS ATLAS™
SUCTION CLEANER
 \$50 OFF NO LIMIT ON QUANTITY PURCHASED



Qualifying Models: FSATLAS
 Promotion only qualifies to purchases of Polaris ATLAS™ Suction Side Cleaner (FSATLAS) made in CA, NV, AZ, NM, UT, WA, OR and ID. Polaris ATLAS XT is excluded from this promotion.
 Promotion not available to ProGrade program dealers
 Rebates will be processed within 6-8 weeks from receipt of paperwork.

Please visit FluidraRewards.com for more details regarding our current offers.

POOL PROFESSIONAL INFO

Enrolled Fluidra Rewards members* receive **DOUBLE** points or an **EXTRA** cash rebate on qualifying Polaris ATLAS purchases during the promotional window.
*ProGrade program members are excluded from this offer.

Company _____ Fluidra Account # _____
 Contact _____
 Business Phone _____ Business Email _____

Quantity Purchased _____
Must supply invoice(s)

Don't have a Fluidra Account #?
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*Compared to the minimum 80K recommended chlorine level of 10 ppm for a stabilized swimming pool.
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For current promotions go to partners.kingtechnology.com/programs



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 (6/case)

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 - Cal Hypo
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Polaris



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DEPTH OF JOINT	COVERAGE (LINEAL FEET)						
	WIDTH OF JOINT						
	1/4"	3/8"	1/2"	5/8"	3/4"	7/8"	1"
1/4"	231	154	106	92	77	66	58
3/8"		102	77	62	51	44	38
1/2"			58	46	38	33	29
5/8"				37	31	26	23
3/4"					26	22	19
7/8"						19	17
1"							14

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MOVING BUSINESS FORWARD DOESN'T MEAN YOU HAVE TO GET THERE ALONE!



MAY 2022



SUN	MON	TUE	WED	THU	FRI	SAT
1	2	3	4 CVIPSSA Regional Table Top	5	6	7
8 Happy Mother's Day 	9	10	11 CVIPSSA Board Meeting	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30 	31				

May Table Top - May 4th

JUNE 2022

SUN	MON	TUE	WED	THU	FRI	SAT
			1 CVIPSSA Chapter Meeting	2	3	4
5	6	7	8 CVIPSSA Board Meeting	9	10	11
12	13	14 	15	16	17	18
19 Happy Father's Day!	20	21 	22	23	24	25
26	27	28	29	30		



Insurance Membership Education Networking Friendship

www.cvipssa.com

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Chapter Mailing Address:

Capital Valley IPSSA

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Orangevale, CA 95662

Capital Valley IPSSA Chapter - Board of Directors

<i>Jason Hilton, President</i>	<i>(916) 224-3113</i>	<i>jay@shockwavepool.com</i>
<i>Bill Palmer, Vice President</i>	<i>(916) 202-6389</i>	<i>bill@allamericanpools.org</i>
<i>Jim Severin, Secretary</i>	<i>(916) 723-4689</i>	<i>deltabreezepoolservice@yahoo.com</i>
<i>Jack Emlay, Treasurer</i>	<i>(530) 644-7750</i>	<i>jjemlay@comcast.net</i>

Other Important Contacts

<i>Glen Hunton</i>	<i>Membership</i>	<i>(916) 538-7378</i>	<i>Glen@HuntonPS.com</i>
<i>Tom Pliczka</i>	<i>Program Chairman</i>	<i>(916) 791-1221</i>	<i>service@rosevillepoolservice.com</i>
<i>Kim Carr</i>	<i>Sick Route Chairperson</i>	<i>(916) 889-6529</i>	<i>Kimberlynn1221@gmail.com</i>
<i>Mike Assenza</i>	<i>Newsletter</i>	<i>(916) 837-8525</i>	<i>mike@rivercitypoolcare.com</i>
<i>Marian Pliczka</i>	<i>Website</i>		<i>service@rosevillepoolservice.com</i>
<i>Ryan Ruminson</i>	<i>Region 1 Director</i>	<i>(530) 401-7346</i>	<i>ryanruminson@sbcglobal.net</i>
<i>Rose Smoot</i>	<i>IPSSA Corporate</i>	<i>(888) 360-9505 x2</i>	<i>rose@ipssa.com</i>
<i>IPSSA</i>	<i>Member Services</i>	<i>(888) 360-9505 x1</i>	<i>memberservices@ipssa.com</i>
<i>Insurance Billing</i>	<i>Cramer & Associates</i>	<i>(844) 574-1134</i>	<i>insurance@cramercpa.com</i>
<i>HUB Insurance</i>	<i>Info & Certificates</i>	<i>(800) 833-3433</i>	<i>arrowinsuranceservice.com</i>
	<i>Pool & Hot Tub Alliance</i>	<i>(703) 838-0083</i>	<i>service@phta.org</i>

Chapter Standing Rules at www.cvipssa.com



Thank you from Capital Valley IPSSA Chapter!
Please get to know our Chapter Supporters
They are here to help you be your best

Chapter Supporters	Contact	Phone	Email
American Leak Detection	Monte Routon	(916) 331-6443	monte@americanleakdetect.com
Aztec Solar	Jack Stanger	(916) 802-1830	jack.stanger@sigorasolar.com
Burkett's Pool Plastering	Jason Steenburgh	(209) 595-6016	burkettjason@gmail.com
EasyCare Products	Rosemarie Arenas	(559) 974-8252	rarenas@easycarewater.com
ELM Distribution	John Kies	(916) 342-0782	john@elmdistribution.com
Fluidra	Nic Benny	(916) 599-4369	nbenny@fluidra.com
Hasa Chemicals	Dave Shepard	(916) 949-2662	daveshepard@hasapool.com
Hayward Pool Products	Nowell Sellers	(925) 605-9654	nsellers@hayward.com
Leisure Supply	Wayne Small	(916) 614-9500	wsmall@kellersupply.com
Natural Chemistry	Charlie Tuttle	(302) 345-5435	charlie@ncbrands.com
Pentair	Lorne Early	(916) 284-9774	lorne.early@pentair.com
Pentair	Darrin Dillree	(530) 301-1579	Darrin.dillree@pentair.com
PEP	Howard Cornejo	(916) 201-0159	hcornejo@poolelectrical.com
Pool Covers, Inc.	Cheryl MacLennan	(707) 864-6674	cmaclennan@poolcoversinc.com
Pool Time Plaster and Tile	Joe Pagluica	(916) 601-8600	joepooltime@aol.com
SCP, Rancho Cordova	Jordon Reynolds	(916) 501-7825	Jordan.reynolds@scppool.com
SCP, Rocklin	Ernie Weigum	(916) 408-2700	ernest.weigum@poolcorp.com
SCP, Sacramento	Ethan Janes	(916) 923-5091	Ethan.janes@poolcorp.com
Superior Pool Products	Eric Yocum	(916) 216-8040	eric.yocum@poolcorp.com
Thornburg Enterprises, Inc.	Kirk Wissbaum	(503) 804-9303	wissbaum@outlook.com
United Chemical Corporation	Rick Hild	(951) 818-5852	r.hild@unitedchemicalcorp.com

Chapter Supporters that are interested in submitting an article or news, please e-mail info and artwork to mike@rivercitypoolcare.com. The deadline is the 25th of the month for the following months issue.