

Mark your calendar!

Next Chapter Meeting:

June 3, 2020

American Leak Detection

VFW Hall 8990 Kruitof Way Fair Oaks, 95628 6:30 Dinner 7:00 Meeting

# Upcoming Meetings & Events:

**July** - Dark

August 5<sup>th</sup> Hasa

**September 11-13**th Santa's Summer Get Away

**December 18th**Christmas Party

# Inside this issue: Sick Route, Membership, News 2 Vendor Info and Specials 3 Calendar 5 Chapter Important Numbers 6 Chapter Supporter Contact List 7

#### CAPITAL VALLEY IPSSA CHAPTER

# Water Watcher

**MAY 2020** 

#### May Chapter Meeting Has Been Cancelled

The **May Table Top** has been cancelled, because of the COVID-19 health concerns and government restrictions. Updates to follow regarding the June and future chapter meetings.

#### New Billing System for Members Starting June 1, 2020

IPSSA is moving to a new database and billing software called MemberClicks that specializes in associations. Since IPSSA is moving to the new software, by law we cannot transfer over the credit card and e-check information of the current members.

The only members that do not need to fill out these forms are check paying members. Every member that is on auto-pay needs to fill out this form.

Update credit card information form

<u>Update e-check information form</u>

#### What's new?

The billing cycle will now coincide with the current month's membership. The first billing cycle in MemberClicks will be on June 1 for June's membership (no longer paying a month ahead of time). The automated billings will recur on the first of the month every month moving forward. IPSSA will be closing out all dues payments prior to the June billings in the current database.

#### Does the member have employees on their account?

If a member has an employee they only need to fill out one new payment application as all employees are billed on the same card as the company membership.

#### Sick Route

No one is out sick or injured.

Thank you for your support.

We still need someone to step-up and become our next Sick Route chairman. This is a great opportunity to give back to your chapter in a very vital way.

This position doesn't require a lot of time, until someone is out sick or injured. Fortunately, for our chapter, that is maybe once or twice a year.

Contact Scott for more information.

#### For Sale:

Due to the generosity of our supporters, we have a limited number of products that were donated to support our fundraising efforts.

- Polaris TR28P Sweep \$450
- Pentair 320 Filter \$610
- Pentair Rebel Sweep \$370
- Pentair Legend (LL505G) \$435

Call Scott Houseman, 916-638-4100

Innovative Pool Products Relay (IPP-100) \$40 Call Jack Emlay, 916-764-7852

#### **NEWSLETTER CONTENT**

What tips do you have to share??
What problems have you encountered this year?
Did you have a really great picture of an account you would like to share? Safety warnings? Local water news? Pools or equipment for sale? Events?

PLEASE share!

Want to write an article, submit chapter pictures, or have news to share? Please send it to

#### mike@rivercitypoolcare.com

by the 20th to be included.

Want to help with this or many other volunteer positions?

Contact one of our Board Members or Committee Chairmen today!

## **Membership**

For membership information please contact:
Mike Assenza
Membership Chairman
916-837-8525
mike@rivercitypoolcare.com

#### IntelliConnect For Sale

New in a box, Pentair IntelliConnect. Box seal has been opened, but it has not been used. \$190 (wholesale \$246)

Contact Tom Pliczka @ 916-791-1221.



# COVID-19 AND YOUR POOL & HOT TUB

What You Need to Know

According to the CDC\*, COVID-19 cannot survive in properly treated pool and hot tub water. In addition, the World Health Organization states that controlling water quality is necessary to prevent the transmission of infectious diseases.

During this crisis it is important that pools and spas be properly maintained because:

- The maintenance of properly sanitized swimming pools and other artificial bodies of water is necessary to prevent the transmission of infectious diseases and help maintain community health.
- Without proper pool maintenance (which includes circulation and treatment of water) various germs which are present in feces like e. coli can grow. It can also create a breeding ground for mosquitoes, other pests and the diseases they may carry. This presents a risk not only to bathers but to the entire community at large.
- Additionally, it is critically important that active inground pool and spa projects be completed. Unfinished projects pose significant public safety risks as potential issues such as cave-ins and pool popping, as well as the dangers posed by an active construction site. And, the impact of long-term exposure to the elements may result in the community health issues noted above.
- As children and families across the country are being asked to reduce outside contact or even shelter at home, and gyms and other public facilities are closing, the backyard pool, spa or hot tub provides a fun way for families to focus on their health and well-being. These pools and hot tubs should be properly maintained by a service professional to ensure proper sanitation measures are taking place.

As always, please do not hesitate to reach out to us with any questions or to schedule a service.



The maintenance of properly sanitized swimming pools and other artificial bodies of water is necessary to prevent the transmission of infectious diseases and help maintain community health.



#### SEEKING SWIMMING POOL SALES ASSOCIATE

Burkett's Pool Plastering, Inc. provides swimming pool/spa & backyard remodeling services in the Central Valley, Sacramento and surrounding areas. We are family owned for over 30 years and are proud to be the area's industry leader.

Burkett's is seeking a sales professional to join our team of swimming pool sales specialists. A successful candidate will have a passion for sales, be goal oriented, ethical, and committed to providing great customer service. The sales professional will take provided leads and establish a rapport with homeowners to close sales of pool & spa renovations along with related products. The position will require travel to meet with prospective customers.



Experience in pool sales/service is highly desired.

#### **IDEAL CANDIDATES FOR THE POSITION WILL...**

- Have 3+ years sales experience..
- Have experience in the swimming pool industry...Preferred!
- Be highly organized, trust worthy and dependable
- · Possess a valid California driver's license and a clean driving record
- Have reliable transportation
- . Be able to pass a drug test and have a clean background report

#### GENERAL RESPONSIBILITIES WILL INCLUDE:

- Conduct consultations with homeowners at their location to assess the customer's needs, renovation ideas and expectations
- · Develop and recommend pool renovations by written proposal to homeowner
- Prepare and compile detailed sales packet for office
- Must deliver professionalism and excellent follow through with clients

#### COMPENSATION

- Commission based
- Health Insurance

Please submit resume to info@burkettspoolplastering.com



#### **Chapter Speakers Schedule for 2020**

**Chapter Supporters** - We have featured speaker spots available for 2020.

This is the schedule as planned, thus far. If you are a chapter supporter and would like to speak during one of the available months, or if you are a member with suggestions for speakers or topics, please email Tom Pliczka at service@rosevillepoolservice.com

Planned Meeting Schedule - 2020				
Jan	-	Dark	July - Dark	
Feb	-	Pool & Hot Tub Alliance	Aug - Hasa	
March	-	Fluidra	Sept - Available	
April	-	Cancelled	Oct - Available	
May	-	Cancelled	Nov - Available	
June	-	American Leak Detection	Dec - Christmas Party	

## **Pool Covers Inc.**

Lic. # 497489

Specialists In Safety Swimming Pool Products 800-662-7665

## **THANK YOU**

## YOU CAN GET CASH!



with Pool Covers, Inc.

#### GETTING Cash Is Easy !!

Just refer a customer to us that is interested in the highest quality pool safety products on the market today.

We make the sale... you get the cash!

Must Mention Flyer When Calling In Referral!

- Automatic Pool Covers = \$350
- ♦ Man Fastener/Track Man = \$200
- ♦ Unit Conversions = \$200
- \* Recovers = \$100
- Aluminum Spa Covers = \$100







#### Pooltec® 3-in-1 Pool Water Treatment

- Easiest way to keep pool water pristine clean, crystal clear and algae-free with little or no effort.
- · Kills and prevents green, yellow and black algae.
- · Creates ultra-clear pool water.
- · Boosts chlorine effectiveness.
- · Only 4 to 6 oz. weekly per 10,000 gallons.

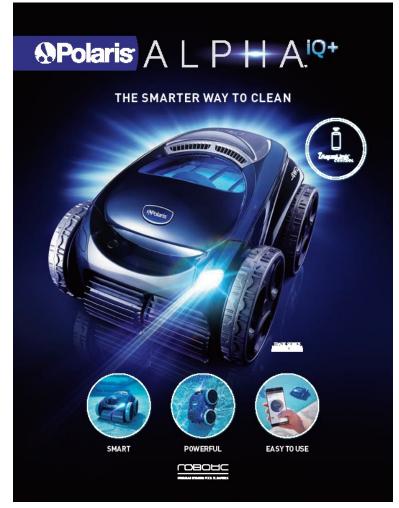
#### Beautec\* Scale-Stain-Scum-Salt Cell Controller

- · Prevents both soft & hard scale, stains and oil-scum buildup.
- · Removes waterline oil-scum and calcium buildup.
- · De-scales salt cell generators and keeps them clean.
- · Strong protection to keep pool surfaces clean and beautiful.
- · Only 1 to 2 bottles per year per 10,000 gallons.

Tel: 1-559-299-7660 Toll-Free: 1-800-289-766

www.easycarewater.com

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## SunUp - Swimming Pool Solar

- The SunUp panel is manufactured by UMA Solar, the # 1 manufacturer of swimming pool solar panels in the world!
- Designed to resist hurricane force winds
- One piece "over molded" construction of the header and tubes eliminates welds and leaks
- Patented individual tube design allows for expansion and contraction, eliminating cracks and leaks
- Innovative mounting hardware eliminates the need for rubber hoses, metal clamps and multiple straps across the panel which will reduce the number of roof penetrations

\*PLEASE CONTACT JOHN KIES - ELM DISTRIBUTION (916) 342-0782

# **MAY 2020**



SUN	MON	TUE	WED	THU	FRI	SAT
					1	2
3	4	5	6	7	8	9
10 HAPPY Mother's	11	12	13	14	15	16
17 DAY	18	19	20	21	22	23
24	25 ************************************	26	27	28	29	30
31						

Santa's Summer Get Away - September 11-13

# **JUNE 2020**

SUN	MON	TUE	WED	THU	FRI	SAT
	1	2	3 CVIPSSA Chapter Meeting	4	5	6
7	8	9	10 CVIPSSA Board Meeting	11	12	13
14	15	16	17	18	19	20
Happy Father's Day!	22	23	24	25	26	27
28	29	30				





Newsletter Editor:
Mike Assenza
Phone: 916-837-8525
mike@rivercitypoolcare.com

Chapter Mailing Address: Capital Valley IPSSA P.O. Box 1944

Orangevale, CA 95662

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#### **Capital Valley IPSSA Chapter - Board of Directors**

Scott Houseman, President	(916) 638-4100	scott@leisuretimepool.com
Bill Palmer, Vice President	(916) 202-6389	bill@allamericanpools.org
Jim Severin, Secretary	(916) 723-4689	deltabreezepoolservice@yahoo.com
Jack Emlay, Treasurer	(530) 644-7750	ijemlay@comcast.net

#### **Other Important Contacts**

Mike Assenza	Membership	(916) 837-8525	mike@rivercitypoolcare.com
Tom Pliczka	Program Chairman	(916) <i>7</i> 91-1221	service@rosevillepoolservice.com
Mike Assenza	Newsletter	(916) 837-8525	mike@rivercitypoolcare.com
Marian Pliczka	Website		service@rosevillepoolservice.com
David Hawes	Region 1 Director	(925) 828-7665	info@hhpools.com
Rose Smoot	IPSSA Corporate	(888) 360-9505 x2	rose@ipssa.com
IPSSA	Member Services	(888) 360-9505 x1	memberservices@ipssa.com
Insurance Billing	Cramer & Associates	(844) 574-1134	insurance@cramercpa.com
HUB Insurance	Info & Certificates	(800) 833-3433	
Carole Dittmer	FPSIE Education Center	(916) 922-8895	carole@fpsie.org
Jennifer Farwell	Pool & Hot Tub Alliance	(916) 628-9963	jfarwell@phta.org



# Thank you from Capital Valley IPSSA Chapter! Please get to know our Chapter Supporters

They are here to help you be your best

Chapter Supporters	Contact	Phone	Email
American Leak Detection	Monte Routon	(916) 331-6443	monte@americanleakdetect.com
Aztec Solar	Jack Stanger	(916) 853-2700	<u>jack@aztecsolar.com</u>
Burkett's Pool Plastering	Jason Steenburgh	(209) 595-6016	burkettsjason@gmail.com
Blake Sales Associates	Brian Duyanovich	(916) 529-0806	bduyanovich@blakesales.net
Contractors State License Schools	Stephanie Williams-Malik	(888) 330-3346 ext 112	stephaniew@cslscorp.com
Cramer & Associates, CPA	Jay Lang	(916) 864-4272	<u>iay@cramercpa.com</u>
Deck-O-Seal	Patrick Raney	(916) 806-8924	praney@wrmeadows.com
EasyCare Products	Rodney MacDowell	(925) 222-8557	rmacdowell@easycarewater.com
ELM Distribution	John Kies	(916) 342-0782	john@elmdistribution.com
Fluidra	Nic Benny	(916) 599-4369	nbenny@fluidra.com
Hasa Chemicals	Dave Shepard	(916) 949-2662	daveshepard@hasapool.com
Hayward Pool Products	Ryan O'Riley	(916) 880-0174	roriley@hayward.com
Leisure Supply	Roger Jones	(916) 614-9500	rejones@kellersupply.com
Natural Chemistry	Charlie Tuttle	(302) 345-5435	charlie@ncbrands.com
Paramount Pool & Spa Systems	John Anderson	(925) 595-7516	<u>janderson@1paramount.com</u>
Pentair	Lorne Early	(916) 284-9774	lorne.early@pentair.com
Pentair	Darrin Dillree	(530) 301-1579	<u>Darrin.dillree@pentair.com</u>
Pool Covers, Inc.	Cheryl MacLennan	(800) 662-7665	cmaclennan@poolcoversinc.com
Pool Time Plaster and Tile	Joe Pagluica	(916) 601-8600	<u>joepooltime@aol.com</u>
Ray-Pak	Matt Anderson	(916) 767-8185	Matt.Anderson@raypak.com
SCP, Rancho Cordova	Jordon Reynolds	(916) 501-7825	Jordan.reynolds@scppool.com
SCP, Rocklin	Ernie Weigum	(916) 408-2700	ernest.weigum@poolcorp.com
SCP, Sacramento	Mitch Miles	(916) 257-2669	mitchell.miles@poolcorp.com
Superior Pool Products	Doug Anthony	(916) 416-9344	douglas.anthony@poolcorp.com
Thornburg Enterprises, Inc.	Kirk Wissbaum	(503) 804-9303	Kirk w@bcsreps.com
United Chemical Corporation	Rick Hild	(951) 818-5852	r.hild@unitedchemicalcorp.com
Valley Leak Detection	Jeff Smith	(916) 532-2162	valleyleakdetection@gmail.com

Chapter Supporters that are interested in submitting an article or news, please e-mail info and artwork to mike@rivercitypoolcare.com. The deadline is the 25th of the month for the following months issue.