

#### Mark your calendar!

Next Chapter Meeting:

#### March 6th

VFW Hall 8990 Kruitof Way Fair Oaks, 95628 6:30 Dinner 7:00 Meeting

#### Upcoming Meetings & Events:

April 3rd Pentair

May 1st Vendor Showcase

> June 5th Zodiac

September 13-15th Santa Summer Getaway

> December 13th Christmas Party

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#### CAPITAL VALLEY IPSSA CHAPTER

# Water Watcher

#### MARCH 2019

#### Featured Speaker for March...



Hayward Pool Products is the largest manufacturer of residential swimming pool equipment in the world.

Nowell Sellers is the Hayward District Technical Manager for the Sacramento/Pacific northwest area. Nowell has been with Hayward for the past three years, and has been in the pool industry for 18 years. Prior to Hayward he helped run a large successful commercial/residential pool and spa company in the bay area for 10 years. Nowell started in the pool industry in Michigan in 2001.

Nowell will be discussing what distinguishes Hayward products from the rest of the pool industry. For example:

- Largest cartridge in the industry
- Longest warranties in the industry
- Cupro-nickel heater exchangers are standard
- Longer life salt cells with full 4 year warranty
- VS Pump and Heat Pump for above ground pools

Nowell will also present a comparison chart of VS Omni and Intelli-Connect interfaces. Hayward will be providing dinner.

Nowell Sellers District Technical Manager 925-605-9654 <u>nsellers@hayward.com</u>

Ryan O'Riley District Sales Manager 916-880-0174 roriley@hayward.com

#### **Education:**

#### A Message from Monte...

I want to remind everyone, since it has been a while since we have had so much rain in the area, to be very cautious when draining a pool. The soil is going to be very saturated around the pool structure and draining a pool runs the risk of possibly "floating" or "popping" the pool shell out of the ground, due to the surrounding hydrostatic pressure. The weight of the water inside the pool is keeping the pool in the ground when there is standing water on the outside of the pool shell. When a pool is emptied during these conditions, the water in the ground wants to force the pool structure up. It is the same

concept as forcing an empty bucket down into a full pool, you have to physically hold the empty bucket in place to keep it from popping back up. If the pool has a hydrostatic relief valve at the drain, then that valve is designed to release the water pressure into the empty pool, avoiding the dreaded "floating" of the shell, but not many pools have a hydrostatic valve. Every situation is different and many factors can affect the surrounding ground water, be cautious and use common sense when draining a pool!



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March 21-23, 2019

At the Long Beach Convention & Entertainment Center

More Info at www.Westernshow.com

#### Want an Extra \$100?

It is easy, just attend the March CVIPSSA chapter meeting... If your name is selected, then you win!!! Eric Stoner with **Lakeside Pools** would have won \$50 just for attending the February meeting. Since he wasn't there, the prize is \$100 for the March meeting.

#### **Sick Route**

No one is out sick or injured.

- Sick Route Summary cards were due by January 31 to avoid fines.
- If you do not complete and return this card, you will NOT have sick route coverage for your pools.

Thank you for your support.

Chuck Catilus Sick Route Chairman (916) 759-7097 ckpoolservice@surewest.net

#### For Sale:

Polaris 360 - \$385

Call Scott Houseman, 916-638-4100

Polaris 280 - \$465

Call Jack Emlay, 916-764-7852

#### Membership

**Perfect Attendance Awards** for attending all meetings during the year.

March is the third meeting in the 1st quarter. You must attend at least 1 meeting per quarter to avoid a fine.

For membership information please contact: Mike Assenza Membership Chairman 916-837-8525 <u>mike@rivercitypoolcare.com</u>

Be sure to wear your shirt or tank top from a prior Santa Summer Get Away to the March Chapter meeting, and you can win a FREE registration to the 2019 Santa's Summer Get Away, Sept. 13th-15th.





Chapter Supporters - We have one (November) featured speaker spot available for 2019.

This is the schedule as planned, thus far. If you are a chapter supporter and would like to speak during November, or you are a member with suggestions for speakers or topics, please email Jerry Houseman at jerry@leisuretimepool.com

Planned Meeting Schedule - 2019				
Jan	- American Leak	July	- Dark	
Feb	- Taxes	Aug	- Blake Sales	
March	- Hayward	Sept	- Thornburg	
April	- Pentair	Oct	- EasyCare	
Мау	- Vendor Showcase	Nov	- Available & Elections	
June	- Zodiac	Dec	- Christmas Party	



ge per unit! Part# 101066 Lowest cost ave \$2.00 off! \$7.50 off! PoolRx booster minerals 4pack boosters BEELE 7,500 - 20,000 gallons Part# 102004 Part# 102001 Lowest cost ave age per unit! \$1.00 off! \$1.30 off! PoolRx vellow spa unit PoolRx black spa unit 100-400 gallons 400-1000 gallons Part# 101057 Part# 101055 GET POOLRX IN EVERY POOL, AND HAVE YOUR BEST YEAR EVER! Choose the correct sized PoolRx unit/s and Booster/s (if needed), based on gallons. See sizing 2. Start with a clean Filter, then place PoolRx unit/s in Pump Basket or Skimmer. Run pump after 3. For larger pools, longer seasons or green pools add PoolRx Booster minerals, only if / when m \* Minerals disolve immediately and completely, and form a residual in the water, eliminiting all algae. Minerals are re-ionized as they flow over PoolRx unit in basket, preventing algae for up to 6 months 10

1. call 949.635.5854



ATTENTION POOL PROFESSIONALS:

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FOR EVERY PUMP FILTER PURCHASE

Great news! We're once again offering a special dealer

rebate on our SuperFlo® and SuperFlo VS pumps and Sand Dollar® SD 70 and SD 80 filters and Tagelus® TA60D.

as well as the Sta-Rite® SuperMax® and SuperMax VS pumps and Cristal-Flo™ II CFII24 and CFII26 filters!

Tagelus TA60 Filter, SuperMax or SuperMax VS Pump

or Cristal-Flo II CFII24 or CFII26 Filter purchased and invoiced between October 1, 2018, and

Better yet, get \$50 back when you purchase a pump and filter combination on the same invoice!

RECEIVE A \$20 REBATE for every SuperFlo or SuperFlo VS Fump, Sand Dollar SD 70 or SD 80 Filter,

GET

September 30, 2019.



#### SunUp - Swimming Pool Solar

The SunUp panel is manufactured by UMA Solar, the # 1 manufacturer of swimming pool solar panels in the world!

- Designed to resist hurricane force winds
- One piece "over molded" construction of the header and tubes eliminates welds and leaks
- Patented individual tube design allows for expansion and contraction, eliminating cracks and leaks

Innovative mounting hardware eliminates the need for rubber hoses, metal clamps and multiple straps across the panel which will reduce the number of roof penetrations

\*PLEASE CONTACT JOHN KIES – ELM DISTRIBUTION (916) 342-0782



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Man Fastener/Track Man = \$200
Unit Conversions = \$200
Recovers = \$100

Aluminum Spa Covers = \$50

## **MARCH 2019**

	SUN	ΜΟΝ	TUE	WED	THU	FRI	SAT
						1	2
3		4	5	6 CVIPSSA Chapter Meeting	7	8	9
10	SPRING FORWARD	11	12	13 CVIPSSA Board Meeting	14	15	16
17		18	19	20	21 Western Pool & Spa Show	22 Western Pool & Spa Show	23 Western Pool & Spa Show
24		25	26	27	28	29	30
31							

#### Santa Summer Getaway - September 13-15

## **APRIL 2019**

SUN	MON	TUE	WED	THU	FRI	SAT
	1	2	3 CVIPSSA Chapter Meeting	4	5 Fishing With FPSIE	6 Fishing With FPSIE
7 Fishing With FPSIE	8	9	10 CVIPSSA Board Meeting	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26 Water for a Warrior Golf	27
28	29	30				



#### Insurance Membership Education Networking Friendship

www.cvipssa.com www.facebook.com/CapitalValleyIpssa

Newsletter Editor: Mike Assenza Phone: 916-837-8525 mike@rivercitypoolcare.com Chapter Mailing Address: Capital Valley IPSSA P.O. Box 1944 Orangevale, CA 95662

#### **Capital Valley IPSSA Chapter - Board of Directors**

Scott Houseman, President	(916) 638-4100	scott@leisuretimepool.com
Bill Palmer, Vice President	(916) 202-6389	bill@allamericanpools.org
Jim Severin, Secretary	(916) 723-4689	deltabreezepoolservice@yahoo.com
Jack Emlay, Treasurer	(530) 644-7750	<u>jjemlay@comcast.net</u>

#### **Other Important Contacts**

<u>Mike Assenza</u>	Membership	(916) 837-8525	mike@rivercitypoolcare.com
Chuck Catilus	Sick Route Chairman	(916) 759-7097	<u>ckpoolservice@surewest.net</u>
Jerry Houseman	Program Chairman	(916) 396-1988	jerry@leisuretimepool.com
<u>Mike Assenza</u>	Newsletter	(916) 837-8525	mike@rivercitypoolcare.com
Larry Hughes	Safety Chairman	(916) 715-4688	Larryspoolsvc@yahoo.com
<u>Marian Pliczka</u>	Website		service@rosevillepoolservice.com
David Hawes	Region 1 Director	(925) 828-7665	info@hhpools.com
Rose Smoot	IPSSA Corporate	(888) 391-6012	rose@ipssa.com
IPSSA Financial	Cramer & Associates	(888) 391-6012	melody@cramercpa.com
Arrow Insurance		(800) 833-3433	
Carole Dittmer	FPSIE Education Center	(916) 922-8895	<u>carole@fpsie.org</u>
Jennifer Farwell	APSP	(916) 628-9963	jfarwell@apsp.org

Chapter Standing Rules at www.cvipssa.com



#### Thank you from Capital Valley IPSSA Chapter! Please get to know our Chapter Supporters They are here to help you be your best

Chapter Supporters	Contact	Phone	Email
Alpha West Marketing Group	Tim Daugherty	(916) 791-6715	tdougherty@alphawest.com
American Leak Detection	Monte Routon	(916) 331-6443	monte@americanleakdetect.com
AQUASALT, LLC	Ashley Baker	(713) 877-2746	<u>abaker@aquasalt.com</u>
Aztec Solar	Jack Stanger	(916) 853-2700	jack@aztecsolar.com
Burkett's Pool Plastering	Jason Steenburgh	(209) 595-6016	<u>burkettsjason@gmail.com</u>
Blake Sales Associates	Brian Duyanovich	(916) 529-0806	<u>bduyanovich@blakesales.net</u>
Contractors State License Schools	Stephanie Williams-Malik	(888) 330-3346 ext 112	<u>stephaniew@cslscorp.com</u>
Deck-O-Seal	Patrick Raney	(916) 806-8924	<u>praney@wrmeadows.com</u>
Easy Care Products	Rodney MacDowell	(925) 222-8557	<u>rmacdowell@easycarewater.com</u>
ELM Distribution	John Kies	(916) 342-0782	john@elmdistribution.com
HASA Chemicals	Dave Shepard	(916) 949-2662	<u>daveshepard@hasapool.com</u>
Hayward Pool Products	Ryan O'Riley	(916) 880-0174	<u>roriley@hayward.com</u>
Leisure Supply	Roger Jones	(916) 614-9500	<u>rejones@kellersupply.com</u>
Natural Chemistry	Charlie Tuttle	(302) 345-5435	<u>charlie@ncbrands.com</u>
Paramount Pool & Spa Systems	John Anderson	(925) 595-7516	janderson@1paramount.com
Pentair	Lorne Early	(916) 284-9774	lorne.early@pentair.com
Pentair	Darrin Dillree	(530) 301-1579	<u>Darrin.dillree@pentair.com</u>
Pool Covers, Inc.	Cheryl MacLennan	(800) 662-7665	<u>cmaclennan@poolcoversinc.com</u>
Pool Time	Joe Pagluica	(916) 601-8600	joepooltime@aol.com
Ray-Pak	Matt Anderson	(916) 767-8185	<u>Matt.Anderson@raypak.com</u>
SCP, Rancho Cordova	Eron Bennett	(916) 635-7374	4362@scppool.com
SCP, Rocklin	Ernie Weigum	(916) 408-2700	<u>ernest.weigum@poolcorp.com</u>
SCP, Sacramento	Mitch Miles	(916) 257-2669	<u>mitchell.miles@poolcorp.com</u>
Superior Pool Products	Doug Anthony	(916) 416-9344	douglas.anthony@poolcorp.com
Thornburg Enterprises, Inc.	Kirk Wissbaum	(503) 804-9303	<u>Kirk_w@bcsreps.com</u>
Tile Bright Pools and Tile Cleaning	Lynell Davis	(209) 241-7404	<u>tilebrightpools@aol.com</u>
United Chemical Corporation	To Be Named Soon	(800) 824-5550	admin@unitedchemicalcorp.com
Valley Leak Detection	Jeff Smith	(916) 532-2162	valleyleakdetection@gmail.com
Zodiac Pool Systems, Inc.	Nic Benny	(916) 599-4369	<u>nic.benny@zodiac.com</u>

Chapter Supporters that are interested in submitting an article or news, please e-mail info and artwork to mike@rivercitypoolcare.com. The deadline is the 25th of the month for the following months issue.