

CAPITAL VALLEY IPSSA CHAPTER

Water Watcher

JULY 2018

Mark your calendar!

Next Chapter Meeting:

August 1, 2018

VFW Hall
8990 Kruitof Way
Fair Oaks, 95628

6:30 Dinner
7:00 Meeting

Upcoming Meetings & Events:

Sept 5 - David Hawes,
IPSSA President and
Region 1 Director

SSGA - September 14-16

PIE - September 20-22

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President's Message

The heat has now come once again to cause us to change how we service our pools and how we should try and protect ourselves from the heat. I always bring a cooler full of ice and bottled water, and drink ten to twelve bottles a day. Another thing you can do is start your route earlier in the morning. If you call your customers ahead, I don't think they would mind if you started their service at 6:00 am or 6:30 am to beat the heat. Wearing a good sun hat will help keep you cool as well. Try to finish your route by 2:00 pm. The hottest part of the day is around 3:00 to 4:00 pm. Try to do your phone calls or office work in the afternoon.

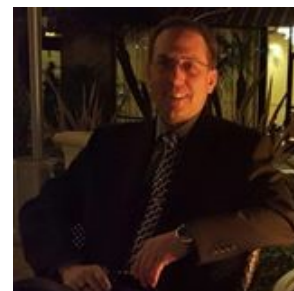
As for the pool, there are 7 things I would recommend checking during the heat this summer.

1. Run the pool filter timer at least 8 hours a day for single speed pumps and 10 to 12 hours for VS pumps at low RPM. Start the run cycle around 6:00am or earlier.
2. Make sure the filter stays clean or replace it if needed. (This saves you money on chemical usage).
3. Keep at least 3 chlorine tabs in the floater or chlorinator.
4. Keep the chlorine level around 4.0 or leave your customer some extra chlorine to use during the end of the week.
5. Make sure the conditioner level is high enough to hold the chlorine. Some pools need a higher level than others. For example, salt pools need to be 60ppm to 80ppm.
6. Keep the pH at 7.4. Chlorine is more active at 7.4 than at 7.8.
7. Check the phosphate numbers and keep them in the recommended range. High levels will cause algae growth and more chemical usage.

'Til next time, keep it clear.

Scott Houseman,
President

scott@leisuretimepool.com





Capital Valley IPSSA Presents 9th Annual Santa's Summer Getaway Sly Park Recreation Area September 14-16, 2018 Registration Form



Dates: Friday afternoon through Sunday afternoon, September 14 - 16, 2018

Place: Sly Park Rec. Area, **Group Site #3**, 4771 Sly Park Rd., Pollock Pines (off Hwy 50 & Sly Park Rd)

Price: \$40.00/per adult (age 14 & over) ~ \$20.00/per child (age 5-13) ~ Under 5 years, free

What you get: Camping for 2 nights, breakfast on Saturday & Sunday mornings, dinner and dessert on Friday and Saturday nights, crafts for the kids, campfires, swimming, horseshoes and many recreational activities.

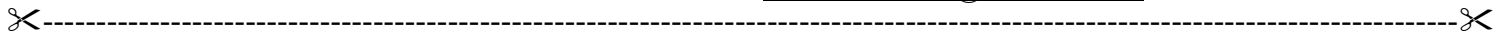
New This Year: Build Your Own Pizza for Saturday Lunch!

Camping Space is Limited! Submit your Registration Form ASAP!!

There is room for up to 12 RVs and space will be reserved in the order registrations are received. Reservations are not site specific, they are first arrival, first choice of space.

Registration Deadline to receive a shirt is 8/17/18 – Refund available until that date

Need More Info: General Info: Jack Emlay at jjemlay@comcast.net
Reservations: Shaleen Stevenson at hotwaterworks@hotmail.com



Names of all campers: _____

Contact person e-mail address: _____ Phone: _____

Free T-shirt for every camper registered & paid by 8/17/18 List Quantity: Child Sizes: 6-8 _____ 10-12 _____ 14-16 _____ 18-20 _____

Adult Sizes (Mark T for Tank top) Small _____ Medium _____ Large _____ XL _____ 2 XL _____ 3 XL _____

_____ # of Adults @ \$40.00 each _____ Saturday use only \$25.00 each

_____ # of Children Ages 5 - 13 @ \$20.00 each _____ Saturday use only \$15.00 each

_____ # of Children under 5 years of age, FREE

_____ I'll be in a trailer (Length _____ ft.) _____ I'll be in a tent. How many tents and size? _____

Make Checks Payable to Capital Valley IPSSA and mail with Registration Form to:

Capital Valley IPSSA, PO Box 1944, Orangevale, CA 95662

Education:

A Message from Monte...

Massive Water Restrictions Are Now CA Law

Many Californians may not know that over the next several years, massive water restriction laws are going into effect. These laws, AB 1668 & SB606, will require Californians to consume only 55 gallons of water, per person, per day – a reduction of nearly 50 percent based on some calculations. In the coming decade the restrictions will be even more severe. Though the details about how commercial, or landscaping usage (swimming pools could be included in this category) will be reduced are not specific, the message is clear to Californians – every drop of water counts, literally, because those who use more water than the restrictions allow will face heavy fines. As a result of all of this, you may notice customers becoming increasingly focused on finding and fixing all kinds of water leaks as quickly as possible. Please remember that American Leak Detection Sacramento is here, and has been here for more than 35 years, to help your customers get the resolution they need in the shortest amount of time, with the least disruption possible.

We are currently looking for motivated people for Leak Detection Technician positions on our team, plumbing experience and exceptional customer service skills are required.

Monte Routon
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monte@americanleakdetect.com



The logo for American Leak Detection features a red circle with a white 'X' over a blue water drop icon. To the right, the text reads 'AMERICAN LEAK DETECTION' in large, bold, blue letters, with 'THE ORIGINAL LEAK SPECIALISTS' in smaller blue text below it. To the right of the logo, the slogan 'LEAK DETECTION WITHOUT DESTRUCTION' is written in yellow on a blue background. Below the logo, a blue box contains the text 'Locally owned & operated. Serving the greater Sacramento area since 1983.' To the right of the logo, a red banner contains the phone number 'CALL 916-331-6443' in white. Below the banner, the text 'SERVING 9 COUNTIES:' is followed by a list of counties: 'Sacramento | Placer | El Dorado | Yolo | Sutter | Yuba | Butte | Nevada | Sierra'.

New Insurance Coverage Now in Effect

Route Income Disaster Loss Coverage. As of April 1, 2018, members are now covered for income loss because their customers' property was damaged by a flood, earthquake, wildfire, tornado or hurricane. Swimming pool service techs can't buy this coverage anywhere else and it is exclusive to IPSSA members. The new coverage was conceived after the catastrophic hurricanes in Florida, Flooding in Houston and wildfires in California. Coverage limits are \$25,000 per regular member for up to one-year of income loss and it is provided at no additional cost to members.

This is in addition to your current coverage

- ◆ \$1 million coverage for chemical injuries and property damage;
- ◆ Coverage for hazardous material spills from trucks and on the jobsite;
- ◆ \$5,000 coverage for medical bills due to accidental injury on the jobsite (regular members only);
- ◆ Coverage for water-borne diseases like E.coli, Legionnaire's, Staph and Cryptosporidium;
- ◆ \$50,000 life insurance to age 70 (\$20,000 from 70 – 80);
- ◆ Broadened property damage coverage (aka: faulty workmanship coverage) covering start-ups, and damage to the item you're working on, e.g. tile;
- ◆ Coverage to re-key customer's locks if keys are lost.

Sick Route

No one is out sick or injured.

Thank you for your support.

Chuck Catilus
Sick Route Chairman
(916) 759-7097
ckpoolservice@surewest.net

Be sure to wear your shirt or tank top from a prior Santa Summer Get Away to the August Chapter meeting, and you can win a FREE registration to the 2018 Santa's Summer Get Away. Jack Em-lay from Western Sierra Pool won in June.



Thank You Nic and Zodiac for the door prizes at the last chapter meeting.

- ◇ 3 - 280 Sweep Bags.
- ◇ 2 - Tail Pros.
- ◇ 2 - 3-way valves.
- ◇ 1 - Zodiac shopping bag

Plus, they provided dinner from Chick-fil-A!



No Chapter Meeting this month!



Membership

Perfect Attendance Awards for attending all meetings during the year.

Since there is no meeting in July, you must attend the August or September meeting to avoid a fine.

For membership information please contact:

Mike Assenza
Membership Chairman
916-837-8525
mike@rivercitypoolcare.com

For Sale:

Polaris 360 - \$385

Scott Houseman, 916-638-4100

CVIPSSA Swim & Safety Program



At the June meeting, we were honored to present three checks (\$2,200) to the Sunrise Recreation and Park District. These checks go to fund the inaugural CVIPSSA Swim & Safety Program.

\$1,500 was raised by our chapter through the auction and raffles at our May Vendor Showcase. \$500 was matching funds from IPSSA corporate. \$200 was donated by Drewski's Hot Rod Kitchen.

Santa's Summer Getaway

It's hard to believe it's almost pool season and you are probably gearing up for a great and busy season. We just know that at the end of it, you will be looking for a place to relax and recuperate. Well, do we have a deal for you!

Santa's Summer Getaway will be September 14-16 at Sly Park, **Group Site 3**. We have changed sites this year so we will have room for up to 12 rigs and plenty of tent space. As RV spaces are limited (but not nearly as much so as last year) sites will be reserved as paid registration is received. The reservations are not site specific, and will be on a "choose as you arrive" basis.

As always, your camping fee of \$40 per adult, \$20 per child (5 and under free) will include Friday and Saturday dinners and dessert, Saturday and Sunday breakfast, plus a T-shirt for every camper whose registration has been paid by August 17.

And if that isn't enough, there is something new this year – Make Your Own Pizza for Saturday lunch. That's right – we will have pizza dough and more than a dozen toppings to add on and then we will bake them right at the camp site!

Add on to that campfires, smores, the lake, crafts, horseshoes, great company and lots of time to relax and you probably think it can't get any better.

Not a camper or can't make the whole weekend – that's OK. You can also come for just Saturday for \$25 for adults, \$15 for kids.

Still not convinced – check out pictures from previous years at cvipssa.com and click on the Events link.

Capital Valley IPSSA Begins Swim and Safety Program

CVIPSSA has partnered with the [Sunrise Recreation and Park District](#) to expand the District's swim and safety programs. The program's objective is to make swimming lessons and water safety education accessible to immigrant and low income children in the local community. CVIPSSA's grant will benefit approximately 25 children and their families who would not otherwise have the means to take swimming lessons.

Participants will receive 16 thirty-minute swim lessons over 4 weeks for the children and two River and Lake Safety Days for the whole family. During the River and Lake Safety Days, they will learn how to use a life jacket, and various water safety ideas, e.g. swim with a buddy and using assists for struggling swimmers. The information is similar to a standard American Red Cross Basic Water Rescue class. The local DART (Drowning Accident and Rescue Team) will attend the Safety Days, participate in the instruction, explain their mission to the families, and show the kids their rescue equipment.

CVIPSSA is excited about this partnership and bringing a successful outreach program to the Antelope Aquatic Complex. This grass-roots program will promote the drowning prevention mission that all of us embrace as aquatics professionals. Call 916-725-1585 for more information.

Legislative Update

SB 993 - Would require all businesses that do not meet certain exemptions to levy and pay a sales tax on their services.

SB 606 and **AB 1668** would help implement the Governor's Water Plan as law. Included in this plan, and the pieces of legislation that would enforce it, is language granting power to the State Water Resources Control Board to require long-term efficient water use standards for indoor and outdoor residential use, up to and including quotas on usage. **(Signed by Governor 5/31/18)**

AB 1938 - would prohibit an employer from inquiring about whether a job candidate has children.

AB 2705 - would create a 2 year statute of limitations for claims of non-payment of workers' compensation by contractors.

SB 1272 - would help fight the underground economy. This hurts the pool industry by skirting the laws on taxes, workers' compensation, licensing and more, creating an unfair marketplace in which it is increasingly difficult to compete.

Want an Extra \$150?

It is easy, just attend the next CVIPSSA chapter meeting... If your name is selected, then you win!!! Tony Gutierrez with **One Choice Pools** would have won \$150 if he attended the June meeting. Since he didn't, the prize will be \$150 for the August meeting.



NEWSLETTER CONTENT

What tips do you have to share??

What problems have you encountered this year?

Did you have a really great picture of an account you would like to share? Safety warnings? Local water news? Pools or equipment for sale? Events?

PLEASE share!

Want to write an article, submit chapter pictures, or have news to share? Please send it to

mike@rivercitypoolcare.com

by the 20th to be included.

Want to help with this or many other volunteer positions?

Contact one of our Board Members or Committee Chairmen today!

SMUD Pool Pump Rebates in 2018

SMUD continues the \$350 rebate on ENERGY STAR variable-speed pool pumps.

SMUD's 2018 application will include a new payment release authorization that will allow the customer to sign over their rebate to the installer.

Questions should be directed to Courtney Payne, Senior Associate, 916-203-9139, courtney.payne@icf.com

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- ❖ Unit Conversions = \$200
- ❖ Recovers = \$100
- ❖ Aluminum Spa Covers = \$50

Note: To order to get the credit, you must be the 1st to call. Call 800-662-7665 for more details.

Save Lives, Save Water, Save Heat, Save Money!

What does a Pool Professional
have in common with a
Jedi Knight?

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for training?

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PENTAIR

DEALER ANNOUNCEMENT

NEWS TO NOTE



Special Mid-Season Instant Rebates on select Pentair® Branded Automatic Pool Cleaners and the Pentair BioShield® UV System with instant, in-store rebates.

REBATE DETAILS

For a limited time, consumers can earn a \$100 instant rebate on their purchase of the Pentair Rebel® or Dorado® Suction-Side Pool Cleaners, a \$30 instant rebate on their purchase of a 'Lil Rebel™ Aboveground Pool Cleaner or a \$100 instant rebate on their purchase of a BioShield UV System.

- Rebate dates: June 8 - July 8, 2018.
- All rebates must be redeemed by Aug 15, 2018.

JULY 2018



SUN	MON	TUE	WED	THU	FRI	SAT
1	2	3	4 	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

Santa's Summer Getaway September 14-16!!!

AUGUST 2018

SUN	MON	TUE	WED	THU	FRI	SAT
			1 CVIPSSA Chapter Meeting	2	3	4
5	6	7	8 CVIPSSA Board Meeting	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	



Insurance Membership Education Networking Friendship

www.cvipssa.com

www.facebook.com/CapitalValleyIpssa

Newsletter Editor:

Mike Assenza

Phone: 916-837-8525

mike@rivercitypoolcare.com

Capital Valley IPSSA Chapter - Board of Directors

<i>Scott Houseman, President</i>	(916) 638-4100	scott@leisuretimepool.com	
<i>Bill Palmer, Vice President</i>	(916) 202-6389	bill@allamericanpools.org	New!!
<i>Jim Severin, Secretary</i>	(916) 723-4689	deltabreezepoolservice@yahoo.com	
<i>Jack Emlay, Treasurer</i>	(530) 644-7750	jjemlay@comcast.net	

Other Important Contacts

<i>Mike Assenza</i>	<i>Membership</i>	(916) 837-8525	mike@rivercitypoolcare.com
<i>Chuck Catilus</i>	<i>Sick Route Chairman</i>	(916) 759-7097	ckpoolservice@surewest.net
<i>Jerry Houseman</i>	<i>Program Chairman</i>	(916) 396-1988	jerry@leisuretimepool.com
<i>Mike Assenza</i>	<i>Newsletter</i>	(916) 837-8525	mike@rivercitypoolcare.com
<i>Larry Hughes</i>	<i>Safety Chairman</i>	(916) 715-4688	Larryspoolsvc@yahoo.com
<i>Marian Pliczka</i>	<i>Website</i>		service@rosevillepoolservice.com
<i>David Hawes</i>	<i>Region 1 Director</i>	(925) 828-7665	info@hhpools.com
<i>Rose Smoot</i>	<i>IPSSA Corporate</i>	(888) 391-6012	rose@ipssa.com
<i>IPSSA Financial</i>	<i>Cramer & Associates</i>	(888) 391-6012	melody@cramercpa.com
<i>Arrow Insurance</i>		(800) 833-3433	
<i>Carole Dittmer</i>	<i>FPSIE Education Center</i>	(916) 922-8895	carole@fpsie.org
<i>Jennifer Farwell</i>	<i>APSP</i>	(916) 628-9963	jfarwell@apsp.org

Chapter Standing Rules at www.cvipssa.com



Thank you from Capital Valley IPSSA Chapter!

Please get to know our Chapter Supporters

They are here to help you be your best

Chapter Supporters	Contact	Phone	Email
Alpha West Marketing Group	Tim Daugherty	(916) 791-6715	tdougherty@alphawest.com
American Leak Detection	Monte Routon	(916) 331-6443	monte@americanleakdetect.com
AQUASALT, LLC	Ashley Baker	(713) 877-2746	abaker@aquasalt.com
Aztec Solar	Jack Stanger	(916) 853-2700	jack@aztecsolar.com
Burkett's	Jason Steenburgh	(209) 595-6019	burkettsjason@gmail.com
Blake Sales Associates	Brian Duyanovich	(916) 529-0806	bduyanovich@blakesales.net
Contractors State License Schools	Stephanie Williams-Malik	(888) 330-3346 ext 112	stephaniew@cslscorp.com
Deck-O-Seal	Patrick Raney	(916) 806-8924	praney@wrmeadows.com
Easy Care	Jacqueline Kitchens	(559) 321-3857	jkitchens@easycarewater.com
ELM Distribution	John Kies	(916) 342-0782	john@elmdistribution.com
HASA Chemicals	Dave Shepard	(916) 949-2662	daveshepard@hasapool.com
Hayward Pool Products	Ryan O'Riley	(916) 880-0174	roriley@hayward.com
Leisure Supply	Roger Jones	(916) 614-9500	rejones@kellersupply.com
Natural Chemistry	Pat Smith	(916) 899-0915	psmith@naturalchemistry.com
Paramount Pool & Spa Systems	John Anderson	(925) 595-7516	janderson@1paramount.com
Pentair	Lorne Early	(916) 284-9774	lorne.early@pentair.com
Pentair	Darrin Dillree	(530) 301-1579	Darrin.dillree@pentair.com
Pool Covers, Inc.	Cheryl MacLennan	(800) 662-7665	cmaclennan@poolcoversinc.com
Pool Time	Joe Pagluica	(916) 601-8600	joepooltime@aol.com
PoolRx Worldwide, Inc.	Jordan Bouey	(949) 257-9050	jordan@poolrx.com
Ray-Pak	Matt Anderson	(916) 767-8185	Matt.Anderson@raypak.com
SCP, Rancho Cordova	Eron Bennett	(916) 635-7374	4362@scppool.com
SCP, Rocklin	Ernie Weigum	(916) 408-2700	ernest.weigum@poolcorp.com
SCP, Sacramento	Mitch Miles	(916) 257-2669	mitchell.miles@poolcorp.com
Superior Pool Products	Doug Anthony	(916) 416-9344	douglas.anthony@poolcorp.com
Thornburg Enterprises, Inc.	Kirk Wissbaum	(503) 804-9303	Kirk_w@bcsreps.com
United Chemical Corporation	Jeff Moscoe	(707) 533-5136	J.moscoe@unitedchemicalcorp.com
Valley Leak Detection	Jeff Smith	(916) 532-2162	valleyleakdetection@gmail.com
Zodiac Pool Systems, Inc.	Nic Benny	(916) 599-4369	nic.benny@zodiac.com

Chapter Supporters that are interested in submitting an article or news, please e-mail info and artwork to mike@rivercitypoolcare.com. The deadline is the 20th of the month for the following months issue.