

Mark your calendar!

Next Chapter Meeting:

January 6, 2021

**Zoom Meeting
7:00pm**

Upcoming Meetings & Events:

February 3rd
To be announced

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CAPITAL VALLEY IPSSA CHAPTER

Water Watcher

JANUARY 2021

Featured Speaker for January

IPSSA Region 1 Director and Chief Financial Officer

David Hawes is currently serving as the IPSSA Region 1 Director and Chief Financial Officer. He is also the President and CEO of H & H Pool Services, Inc.

His company operates in the San Francisco Bay Area and services approximately 600 accounts weekly. David started his company at age 12, and is in his 50th year of operation. David has been teaching business seminars for pool service company owners for 32 years to help the industry improve profit and professionalism. He is a frequent contributor to articles for several trade publications.

David will discuss the benefits of joining IPSSA, the value that comes from being a member, and the state of the service industry and opportunities in 2021. He will also touch on the newly formed Pool and Spa Apprenticeship and Training Committee (PSATC), of which David is the Chairman. The PSATC is a coordinated and focused education and apprenticeship training program that will make newcomers to this profession out-of-the-gate successes in their particular pool and spa service skill area. This was discussed in the November [IPSSAN](#).

David is a wealth of information, and is a great advocate for IPSSA, its members, and the pool and spa industry in general.

David Hawes
President & CEO
H & H Pool Services, Inc.
6398 Dougherty Rd. Suite 35
Dublin, CA 94568

Office: 925-828-7665
Fax: 925-905-5831
E-mail: david@hhpools.com

Sick Route

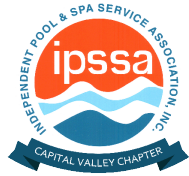
Please welcome our new Sick Route Chairperson - Kim Barber with Pineapple Island Pool and Spa.
Thank you Kim for filling this critical position.

Kim can be reached at:

Kim Barber
Pineapple Island Pool and Spa
9309 Dovewood Court
Orangevale, CA 95662
916-889-6529
Kimberlynn1221@gmail.com

She recently sent emails notifying members to submit the annual Sick Route Summaries. **They are due by January 31 to avoid a penalty.**

The sick route policy is at www.cvipssa.com/sickroute.html



January Chapter Meeting Info

We have moved to a Zoom format starting with the January 6th meeting, and it will remain that way until we can resume physical meetings.

Members will be required to attend 1 meeting per quarter, same requirement as before. We encourage everyone to try to attend all the meetings to show our support for our chapter supporters and to stay current on our industry.

The Zoom meeting link was emailed to members and supporters last week, and will be resent before the meeting. The link will be the same for future meetings, until notified otherwise.

Contact Jason Hilton for any Zoom questions or issues, as he is the meeting host.

Membership

For membership information please contact:
Mike Assenza
Membership Chairman
916-837-8525
mike@rivercitypoolcare.com

For Sale:

Due to the generosity of our supporters, we have a limited number of products that were donated to support our fundraising efforts.

- Pentair CCP320 Filter - \$610
- Pentair Rebel Sweep - \$370
- Pentair Legend (LL505G) - \$435

Call Scott Houseman, 916-638-4100

Innovative Pool Products Relay (IPP-100) \$40

Call Jack Emlay, 916-764-7852



To stay current on upcoming local training and product specials -

Text: haywardnocal
To: 31996

NEWSLETTER CONTENT

What tips do you have to share??

What problems have you encountered this year?

Did you have a really great picture of an account you would like to share? Safety warnings? Local water news? Pools or equipment for sale? Events?

PLEASE share!

Want to write an article, submit chapter pictures, or have news to share? Please send it to

mike@rivercitypoolcare.com

by the 25th to be included.

Want to help with this or many other volunteer positions?

Contact one of our Board Members or Committee Chairmen today!

A Message from Monte...

Freezing

Be prepared for freezing temperatures that are sure to be on the way. Everyone knows what a freeze can do to pool equipment that sits idle, so remind your clients to insulate the equipment pad and be prepared to run the equipment during the coldest period of the day. Ideally the pumps are equipped with temperature sensors to avoid any damage if temperatures get too low. However, most pipe related freezing issues do not involve pool plumbing systems.

In the Sacramento area we do not have an issue with pipes freezing underground, most of the problems are above ground with exposed pipes. When a pressurized water line freezes, it is not the ice forming in the line that bursts the pipe, rather it is the pressure that forms inside the pipe between the expanding ice and a closed faucet. The rupture usually occurs at the weakest point in the plumbing system. Obviously, it is a good idea to insulate any exposed exterior main lines, irrigation valves, and faucets. Use insulated hose-bib covers, wrap main lines at the house service, cover and insulate all irrigation valves, use pressure relief valves on exterior faucets, and disconnect all hoses from hose bibs. During extended cold spells, do not turn the heat off in your home, especially if going out of town. Pipes in ceilings and attics can freeze if the interior temperature in the home or attic gets too low. Leave a faucet open with a slow trickle to relieve any pressure that may build in the line if ice forms.

We are fortunate to have fairly mild winters, most of the time, and do not have a serious issue with freeze damage. Having said that, I am already looking forward to Spring and some warmer weather!

Monte Routon
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(916) 331-6443
(916) 765-5734 (cell)
www.americanleakdetect.com
monte@americanleakdetect.com

Sheriff's Toy Project Donated Items For Sale

Although we didn't have a Christmas party, our chapter supporters still donated a variety of items to support the Toy Project, some of which are for sale. All sale proceeds will be donated to the Toy Project.

HASA: 1 pallet (36 cases) of Chlorine (6 vouchers for 6 cases) - \$70/voucher.

Fluidra: Polaris TR28P sweep - \$465

Leisure Supply: 50# bucket of Tabs - \$115

Raypack: Kid's Sweatshirts

Pooltime: \$500 Check

The following supporters have pledged donations. The products will be for sale as soon as we receive the items.

Hayward: Variable Speed Pump

Pentair: Sta-Rite 400 Heater & 2 Legend pool cleaners

Pool Corp: To be determined

American Leak Detection: Monetary donation

Call Jason Hilton, 916-224-3113

If you would like to make your own donation, go to the [Sheriff's Toy Project](#).

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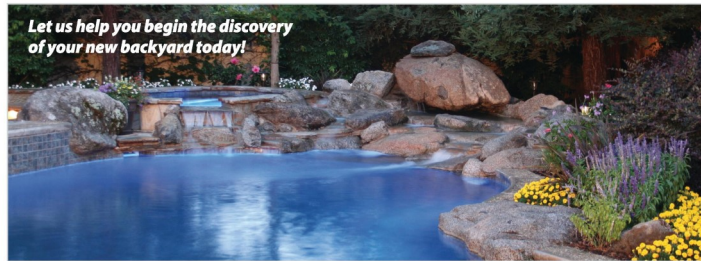
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1.94 lbs	65% Calcium Hypochlorite	0	35 lbs
2.26 lbs	56% Dichlor	1.3 lbs	0
1.42 lbs	89% Trichlor	81 lbs	0



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SCOREMORE REWARDS

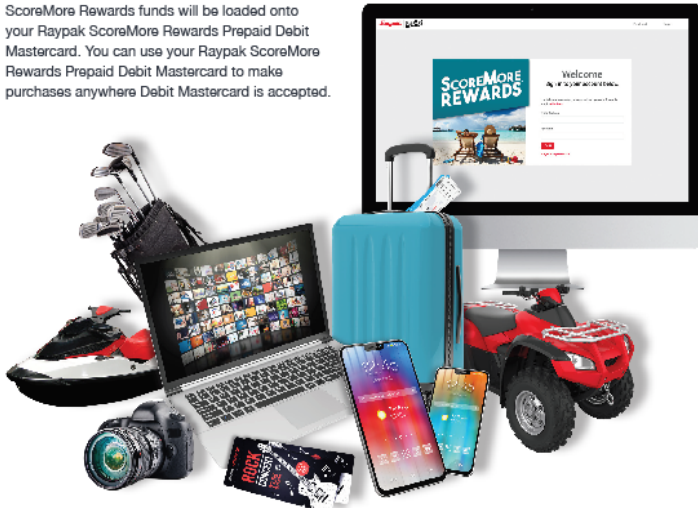
MISSION:

To provide the pool heater industry's best rewards to Partners who demonstrate loyalty to Raypak and dedication to their customers by purchasing and installing eligible Raypak/Rheem heating products.

PROGRAM DESCRIPTION

Welcome to Raypak's ScoreMore Rewards the program designed to reward you! ScoreMore Rewards offers our partners exclusive opportunities to earn cash back for every eligible Raypak/Rheem product purchase, as well as for participating in qualified professional training and special promotions.

ScoreMore Rewards funds will be loaded onto your Raypak ScoreMore Rewards Prepaid Debit Mastercard. You can use your Raypak ScoreMore Rewards Prepaid Debit Mastercard to make purchases anywhere Debit Mastercard is accepted.



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ENROLLING IS EASY

Go to RaypakScoreMoreRewards.com and select the red "click here" hyperlink to complete the enrollment form. As a ScoreMore Rewards member, you'll earn cash back for each eligible pool and spa heating product you install throughout the year. It's easier than ever to earn, track, and reward yourself with every purchase.

STEP 2

INSTALL & REGISTER ELIGIBLE PRODUCTS

A list of eligible pool and spa heating products is available in the Resources section of this guide. Please review to confirm your Raypak/Rheem heating product purchases are eligible for ScoreMore Rewards earnings.

To submit a claim go to the Promotions page at RaypakScoreMoreRewards.com. From here, you will enter the Invoice Number, Sales Date, Serial Number, and upload Invoice. Then, just click submit.

If successful, A confirmation window will let you know your claim has been received and is under review.

STEP 3

TRACK PRODUCT REGISTRATIONS & DEBIT CARD BALANCE

➤ Login to RaypakScoreMoreRewards.com to view your cash back balance award and funding history.

➤ Use partial or all of earned cash back rewards funds on one or more purchases.

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†If your wireless connection, Internet or the AccuWeather weather service website is not working, the freeze protection feature will not be operable.
‡Not compatible with IntelliFlo® V1 pumps. Connects with other IntelliFlo Pump models to control speed and SuperFlo® Variable Speed Pumps.
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*PLEASE CONTACT JOHN KIES – ELM DISTRIBUTION (916) 342-0782

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JANUARY 2021



SUN	MON	TUE	WED	THU	FRI	SAT
					1	2
3	4	5	6 CVIPSSA Chapter Meeting	7	8	9
10	11	12	13 CVIPSSA Board Meeting	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31 Sick Route Summaries Due						

FEBRUARY 2021

SUN	MON	TUE	WED	THU	FRI	SAT
	1	2	3 CVIPSSA Chapter Meeting	4	5	6
7	8	9	10 CVIPSSA Board Meeting	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28						



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Capital Valley IPSSA Chapter - Board of Directors

<i>Jason Hilton, President</i>	(916) 224-3113	jay@shockwavepool.com
<i>Bill Palmer, Vice President</i>	(916) 202-6389	bill@allamericanpools.org
<i>Jim Severin, Secretary</i>	(916) 723-4689	deltabreezepoolservice@yahoo.com
<i>Jack Emlay, Treasurer</i>	(530) 644-7750	jjemlay@comcast.net

Other Important Contacts

Mike Assenza	Membership	(916) 837-8525	mike@rivercitypoolcare.com
Tom Pliczka	Program Chairman	(916) 791-1221	service@rosevillepoolservice.com
Kim Barber	Sick Route Chairperson	(916) 889-6529	Kimberlynn1221@gmail.com New!!
Mike Assenza	Newsletter	(916) 837-8525	mike@rivercitypoolcare.com
Marian Pliczka	Website		service@rosevillepoolservice.com
David Hawes	Region 1 Director	(925) 828-7665	info@hhpools.com
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IPSSA	Member Services	(888) 360-9505 x1	memberservices@ipssa.com
Insurance Billing	Cramer & Associates	(844) 574-1134	insurance@cramercpa.com
HUB Insurance	Info & Certificates	(800) 833-3433	
Carole Dittmer	FPSIE Education Center	(916) 922-8895	carole@fpsie.org
	Pool & Hot Tub Alliance	(703) 838-0083	service@phta.org

Chapter Standing Rules at www.cvipssa.com



Thank you from Capital Valley IPSSA Chapter!

Please get to know our Chapter Supporters

They are here to help you be your best

Chapter Supporters	Contact	Phone	Email
American Leak Detection	Monte Routon	(916) 331-6443	monte@americanleakdetect.com
Aztec Solar	Jack Stanger	(916) 853-2700	jack@aztecsolar.com
Burkett's Pool Plastering	Jason Steenburgh	(209) 595-6016	burkettsjason@gmail.com
Blake Sales Associates	Brian Duyanovich	(916) 529-0806	bduyanovich@blakesales.net
Contractors State License Schools	Stephanie Williams-Malik	(888) 330-3346 ext 112	stephaniew@cslscorp.com
Cramer & Associates, CPA	Jay Lang	(916) 864-4272	jay@cramercpa.com
Deck-O-Seal	Patrick Raney	(916) 806-8924	praney@wrmeadows.com
EasyCare Products	Rodney MacDowell	(925) 222-8557	rmacdowell@easycarewater.com
ELM Distribution	John Kies	(916) 342-0782	john@elmdistribution.com
Fluidra	Nic Benny	(916) 599-4369	nbenny@fluidra.com
Hasa Chemicals	Dave Shepard	(916) 949-2662	daveshepard@hasapool.com
Hayward Pool Products	Nowell Sellers	(925) 605-9654	nsellers@hayward.com
Leisure Supply	Roger Jones	(916) 614-9500	rejones@kellersupply.com
Natural Chemistry	Charlie Tuttle	(302) 345-5435	charlie@ncbrands.com
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Pentair	Darrin Dillree	(530) 301-1579	Darrin.dillree@pentair.com
Pool Covers, Inc.	Cheryl MacLennan	(707) 864-6674	cmaclennan@poolcoversinc.com
Pool Time Plaster and Tile	Joe Pagluica	(916) 601-8600	joepooltime@aol.com
Ray-Pak	Matt Anderson	(916) 767-8185	Matt.Anderson@raypak.com
SCP, Rancho Cordova	Jordon Reynolds	(916) 501-7825	Jordan.reynolds@scppool.com
SCP, Rocklin	Ernie Weigum	(916) 408-2700	ernest.weigum@poolcorp.com
SCP, Sacramento	Mitch Miles	(916) 257-2669	mitchell.miles@poolcorp.com
Superior Pool Products	Doug Anthony	(916) 416-9344	douglas.anthony@poolcorp.com
Thornburg Enterprises, Inc.	Kirk Wissbaum	(503) 804-9303	Kirk_w@bcsreps.com
United Chemical Corporation	Rick Hild	(951) 818-5852	r.hild@unitedchemicalcorp.com
Valley Leak Detection	Jeff Smith	(916) 532-2162	valleyleakdetection@gmail.com

Chapter Supporters that are interested in submitting an article or news, please e-mail info and artwork to mike@rivercitypoolcare.com. The deadline is the 25th of the month for the following months issue.