



Mark your calendar!

Next Chapter Meeting:

Friday
December 20, 2019

Christmas Party
Crowne Plaza Hotel
5321 Date Avenue
Sacramento, 95841

5:00 Casino & Cocktails
6:00 Santa & Sheriff's
7:00 Dinner

Upcoming Meetings & Events:

January 2020
No Meeting

February 5, 2020
Zodiac

March 4, 2020
Hayward

Inside this issue:

Sick Route, Membership, News	3
Education	4
Vendor Info and Specials	6
Calendar	8
Chapter Important Numbers	9
Chapter Supporter Contact List	10

CAPITAL VALLEY IPSSA CHAPTER

Water Watcher

DECEMBER 2019

Merry Christmas to all our Members and Chapter Supporters!

As always our **Christmas Party** is coming up soon! Make sure to **RSVP to Bill Palmer** by December 9th so we can get an accurate count! We have some **really great raffle prizes** and **live auction** items this year! We will also have the **Santa Photos** and **children activities** provided by the Sheriff's Toy Project! Along with the **Monte Carlo Casino fundraiser!**

Mark your calendar to attend and **RSVP Now!**
Friday, December 20th @ The Crowne Plaza Hotel. The fun starts at 5:00pm!

Have a great December!

'Til next time, keep it clear,

Scott Houseman
President

scott@leisuretimepool.com



Capital Valley IPSSA

Invites You and Your Family to our Annual

Christmas Party & Fundraiser

Friday, December 20, 2019

Crowne Plaza Hotel

5321 Date Avenue

Sacramento, CA 95841

5:00 pm

No Host Cocktails - Monte Carlo Casino

Raffle and Live Auction

6:00 pm

Pictures with Santa

Sacramento Sheriff's Toy Project Children's Crafts

7:00 pm

Buffet Dinner

All Proceeds Support

Sacramento Sheriff's Toy Project

Please Support this Event by Bringing
an Unwrapped Toy, Bike or a Charitable
Donation

Please RSVP prior to December 9, 2019 by:

- * Return Enclosed Card
- * Email Bill@AllAmericanPools.Org
- * Call & Leave a VM @ 916.202.6389



Sick Route

- ◆ We have one member out until about the end of the year.
- ◆ Sick Route Summaries are due by Feb 1.

Thank you for your support.

Chuck Catilus
Sick Route Chairman
(916) 759-7097
ckpoolservice@surewest.net

Pool Accounts For Sale:

Looking to consolidate my routes.

- ◆ 5 in Natomas area. 3 on Westlake, 2 near Natomas HS, 2 pay annually, 3 yr. ave. acct. age. Mo. service \$550, Make Offer.
- ◆ 1 near the intersection of Foothill & Vineyard in Roseville, 7 yr acct. Mo. Service \$70, Make Offer.

Mike @ River City Pool Care, 916-837-8525

(Submit your *Free* classified ad to
mike@rivercitypoolcare.com)

Membership

Perfect Attendance Awards for attending all meetings during the year.

December is the last meeting in the 4th quarter.

You must attend one meeting during the quarter to avoid a fine. If you have not met the requirement for the 4th quarter, then stop by the Christmas party, sign in, and then leave. Attendance is **not** required.

For membership information please contact:

Mike Assenza
Membership Chairman
916-837-8525
mike@rivercitypoolcare.com

For Sale:

Polaris TR28P - \$440

Call Scott Houseman, 916-638-4100

Innovative Pool Products Relay (IPP-100) \$40

Call Jack Emlay, 916-764-7852

Chapter Speakers Schedule for 2020

Chapter Supporters - We have featured speaker spots available for 2020.

This is the schedule as planned, thus far. If you are a chapter supporter and would like to speak during one of the available months, or if you are a member with suggestions for speakers or topics, please email Tom Pliczka at service@rosevillepoolservice.com

Planned Meeting Schedule - 2020			
January	- Dark	July	- Dark
February	- Zodiac	August	- Available
March	- Hayward	September	- Available
April	- Pentair	October	- Available
May	- Vendor Showcase	November	- Available
June	- Available	December	- Christmas Party

SMUD Pool Pump Instant Rebate Program Changes

To be able to offer SMUD customers an instant rebate when you install a variable-speed pump, you must be certified through the Foundation for Pool & Spa Industry Education (FPSIE) by completing the Certified Aquatic Equipment Installation (CAEI) training course.

Starting **January 1, 2020**, SMUD will require pool pump installers to have completed CAEI training through FPSIE **within the last two calendar years**. Installers who have completed CAEI training **prior to January 1, 2018** are required to complete CAEI recertification training through FPSIE.

In addition to the CAEI training course requirements, pump installers must have an active license with the CSLB. Installers meeting both these requirements can offer SMUD residential customers the SMUD instant rebate.

CERTIFIED AQUATIC EQUIPMENT INSTALLER (CAEI) TRAINING COURSE

FPSIE PRESENTS AN OPPORTUNITY TO SWIMMING POOL PUMP AND MOTOR INSTALLERS TO BECOME UTILITY CERTIFIED AND PARTICIPATE IN THE VARIABLE SPEED PUMP REBATE PROGRAMS

Learning Objectives:

- > Science & math vocabulary related to variable speed pumps
- > Importance of an energy audit
- > Recommended tools
- > Concepts of electric power and system hydraulics
- > Sales & marketing tips for variable speed pumps
- > Rules & operation specifications required by utility companies
- > How to complete utility rebate processing for your customers

Course Details:

- Valuable course workbook and materials provided
- 2 Year Certificate of Completion
- Endorsed by SMUD
- Lunch and refreshments

Regular Tuition:
\$249

EARLY BIRD PRICING
SMUD Territory Installer
Tuition is reduced to
\$199, if registered by
December 8

Dates/Times:
December 19, 2019
9:00 am – 4:00 pm

Place: FPSIE
598 Display Way
Sacramento, CA 95838

Instructor: Dan Jones

Register Online
www.fpsie.org



CERTIFIED AQUATIC EQUIPMENT INSTALLER (CAEI) CAEI RECERTIFICATION COURSE

REVIEW OF NEW STATE REGULATIONS & UTILITY PROGRAM CHANGES

ATTENDEES MUST CURRENTLY BE FPSIE CAEI CERTIFIED

Learning Objectives:

- > Review state regulation changes
- > Recommended tools related to system audit
- > Sales & marketing tips for VSP pumps
- > Updates to the rules & operation specifications required by local utility companies



RENEW YOUR CERTIFICATION

Course Details:

- Valuable course workbook and materials provided
- 2 Year Certificate of Completion
- Endorsed by SMUD
- Refreshments & Snacks

Dates/Times:

December 18, 2019
1:00 pm – 5:00 pm

Place: FPSIE, Inc.
598 Display Way
Sacramento, CA

Instructor: Dan Jones

Re-Certification Tuition:
\$149

EARLY BIRD PRICING
SMUD Territory Installer
Tuition is reduced to
\$119, if registered by
December 8

Register [Online](http://www.fpsie.org)
www.fpsie.org



For more information, contact us at (916) 922-8895 or info@fpsie.org



To stay current on upcoming local training and product specials -

Text: haywardnorcal
To: 31996

For more information, contact us at (916) 922-8895 or info@fpsie.org

Pentair Education Fund Reimbursements

You may now submit tuition and fee reimbursement requests. The fees/tuition must be for Pentair training in 2019, e.g. Reno Equipment Training. The maximum amount set aside is \$1,000 per year, to be split amongst chapter members. If the reimbursement requests exceed \$1,000, then the fund amount will be split amongst the members that applied for reimbursement. Email your reimbursement request and proof payment to Scott at scott@leisuretimepool.com by January 31, 2020. Reimbursements will be made at the April chapter meeting.

HASA Service Loyalty Rewards

It's time to claim your HASA rewards!

To receive rewards, you must have registered as a participant with Hasa, Inc. Accumulated purchases of Hasa's branded 4x1 Sani-Clor deposit bleach purchased January 2, 2019, through October 31, are eligible for rewards. No other products qualify.

Reimbursement submittals must be postmarked or date stamped and sent to Hasa by December 31, 2019. Rewards will be paid at a rate of \$25 per 100 cases. Proof of purchase documents should be sent by e-mail to hasaprograms@hasapool.com, by mail or other courier to Hasa, Inc. Attention: Marketing Department, 23119 Drayton Street, Saugus, CA 91350.

All proof of purchase documents must clearly indicate quantity of cases, from whom the product was purchased, invoice date, and invoice number. In addition, the part number and product description must be Hasa specific and must clearly indicate that purchased product was Hasa and not that of a competitor. Allow 4-6 weeks for delivery of credits/vouchers.

NEWSLETTER CONTENT

What tips do you have to share??

What problems have you encountered this year? Did you have a really great picture of an account you would like to share? Safety warnings? Local water news? Pools or equipment for sale? Events?

PLEASE share!

Want to write an article, submit chapter pictures, or have news to share? Please send it to

mike@rivercitypoolcare.com

by the 20th to be included.

Want to help with this or many other volunteer positions?

Contact one of our Board Members or Committee Chairmen today!

Be sure to wear your shirt or tank top from a prior Santa's Summer Get Away to the February Chapter meeting, and you can win a FREE registration to the 2020 Santa's Summer Get Away.



Landslide Victory...

That's right, the election for the CVIPSSA Board was held at the November chapter meeting and the current Board endured a grueling campaign and was re-elected to serve another term.



WESTERN Pool & Spa SHOW

March 12-14, 2020

At the Long Beach Convention & Entertainment Center

More Info at www.Westernshow.com

Introducing New IPSSA Merchandise!

IPSSA has some new items to help you grow your chapter and BOOST your meeting experience!

Orders can be billed to your Chapter account or Credit Card, Shipping Costs will vary depending on order size.
To order contact: info@ipssa.com

Are you a member of IPSSA?

We are an association of swimming pool and spa service professionals

Benefits of Joining IPSSA

1500 Hours Coverage
Qualified associate members eligible to cover your spouse in illness or injury

*Insurance options include: Life, Accidental Medical, Dismemberment, Sickness, Hospitalization, and pet coverage
Business Recreational Coverage

Professional pool covers and training

Contact: IPSSA info@ipssa.com

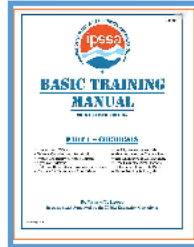
Benefits of IPSSA Table Top and Supply House Banners!

- 2'x2' Banner Ideal for Supply House Placement—\$18
- 2'x3' Banner for Table Top Recruitment Events—\$25

New Members Coming in?

Pre order books to have on hand for the IPSSA Membership Required certification on Water Chemistry. It makes sense to have them on hand!

- BT1— \$24.95
- BT1 With Workbook \$31.95



New IPSSA Logo Wear— OH YES! These new embroidered hats and shirts are excellent as incentives for meeting attendance and table top event volunteering! Have your Chapter looking GOOD!

Prices for Logo Wear:

- Snap Back Hat: \$23.95 ea.
 - Bucket Hat: \$32.95 ea.
 - Visor: \$25.95 ea.
 - Polo: \$32.95 ea. (S - 2X)
- (there will be an additional \$3 added to shirts 3x and larger)



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- Kills and prevents green, yellow and black algae.
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- Removes waterline oil-scum and calcium build-up.
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- Man Fastener/Track Man = \$200
- Unit Conversions = \$200
- Recovers = \$100
- Aluminum Spa Covers = \$100

Raypak® A Rheem® Company

Regional training dates

Sunnyvale CA- February 25th 2020

Comfort Inn: 940 West Weddell Drive Sunnyvale, CA 94089

8am - Noon

Concord CA- February 26th 2020

Clarion Hotel: 1050 Burnett Ave Concord, CA 94520

8am - Noon

Sacramento CA- February 27th 2020

FPSIE: 598 Display Way Sacramento, CA 95838

8am - Noon

Topics covered: installation tips and tricks, remote wiring details, venting specifications, required clearances, applications, trouble shooting and repair!

**** Continental Breakfast ****

**** Door prizes and Giveaways ****

**** Limited space, register early ****

Registration link: https://anos.raypak.com/UserRes/users_calendar.htm

Matt Anderson-District Sales Manager-cell#916-767-8185; matt.anderson@raypak.com

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*PLEASE CONTACT JOHN KIES – ELM DISTRIBUTION (916) 342-0782



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The secret to its power is in the patented formula; it keeps your pool sanitizer working harder & longer. It actually helps release tied-up chlorine so that you won't have to shock again. This takes a huge load off your filter, making it able to work more efficiently. The result is a cleaner, clearer pool that doesn't need phosphate removers, clarifiers, shocking or long filter cycles.



- Inhibits algae growth while clarifying water and preventing staining.
- Patented formula is registered as an EPA swimming pool algicide.
- Safe and powerful liquid algicide works on all types of algae in your pool.
- Safe for all swimming pool surfaces.
- Extends filter cycles on ALL filter types.



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info@swimpool.com







fb.com/UnitedChemical

P.O. Box 429 - 3741 E. Telegraph Rd., Piru CA 93040

DECEMBER 2019



SUN	MON	TUE	WED	THU	FRI	SAT
1	2	3	4 CVIPSSA Board Meeting	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20 CVIPSSA Christmas Party	21 
22  First Day of Winter	23	24	25 Merry Christmas 	26	27	28
29	30	31 				

Santa's Summer Get Away - September 11-13

JANUARY 2020

SUN	MON	TUE	WED	THU	FRI	SAT
			1	2	3	4
5	6	7	8 CVIPSSA Board Meeting	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	



Insurance Membership Education Networking Friendship

www.cvipssa.com

www.facebook.com/CapitalValleyIpssa

Newsletter Editor:

Mike Assenza

Phone: 916-837-8525

mike@rivercitypoolcare.com

Chapter Mailing Address:

Capital Valley IPSSA

P.O. Box 1944

Orangevale, CA 95662

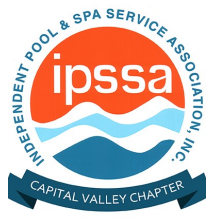
Capital Valley IPSSA Chapter - Board of Directors

<i>Scott Houseman, President</i>	<i>(916) 638-4100</i>	<i>scott@leisuretimepool.com</i>
<i>Bill Palmer, Vice President</i>	<i>(916) 202-6389</i>	<i>bill@allamericanpools.org</i>
<i>Jim Severin, Secretary</i>	<i>(916) 723-4689</i>	<i>deltabreezepoolservice@yahoo.com</i>
<i>Jack Emlay, Treasurer</i>	<i>(530) 644-7750</i>	<i>jjemlay@comcast.net</i>

Other Important Contacts

<i>Mike Assenza</i>	<i>Membership</i>	<i>(916) 837-8525</i>	<i>mike@rivercitypoolcare.com</i>
<i>Chuck Catilus</i>	<i>Sick Route Chairman</i>	<i>(916) 759-7097</i>	<i>ckpoolservice@surewest.net</i>
<i>Tom Pliczka</i>	<i>Program Chairman</i>	<i>(916) 791-1221</i>	<i>service@rosevillepoolservice.com</i>
<i>Mike Assenza</i>	<i>Newsletter</i>	<i>(916) 837-8525</i>	<i>mike@rivercitypoolcare.com</i>
<i>Marian Pliczka</i>	<i>Website</i>		<i>service@rosevillepoolservice.com</i>
<i>David Hawes</i>	<i>Region 1 Director</i>	<i>(925) 828-7665</i>	<i>info@hhpools.com</i>
<i>Rose Smoot</i>	<i>IPSSA Corporate</i>	<i>(888) 360-9505 x2</i>	<i>rose@ipssa.com</i>
<i>IPSSA Financial</i>	<i>Cramer & Associates</i>	<i>(888) 360-9505 x1</i>	<i>melody@cramercpa.com</i>
<i>Arrow Insurance</i>		<i>(800) 833-3433</i>	
<i>Carole Dittmer</i>	<i>FPSIE Education Center</i>	<i>(916) 922-8895</i>	<i>carole@fpsie.org</i>
<i>Jennifer Farwell</i>	<i>APSP</i>	<i>(916) 628-9963</i>	<i>jfarwell@apsp.org</i>

Chapter Standing Rules at www.cvipssa.com



Thank you from Capital Valley IPSSA Chapter!

Please get to know our Chapter Supporters

They are here to help you be your best

Chapter Supporters	Contact	Phone	Email
American Leak Detection	Monte Routon	(916) 331-6443	monte@americanleakdetect.com
Aztec Solar	Jack Stanger	(916) 853-2700	jack@aztecsolar.com
Burkett's Pool Plastering	Jason Steenburgh	(209) 595-6016	burkettsjason@gmail.com
Blake Sales Associates	Brian Duyanovich	(916) 529-0806	bduyanovich@blakesales.net
Contractors State License Schools	Stephanie Williams-Malik	(888) 330-3346 ext 112	stephaniew@cslscorp.com
Deck-O-Seal	Patrick Raney	(916) 806-8924	praney@wrmeadows.com
EasyCare Products	Rodney MacDowell	(925) 222-8557	rmacdowell@easycarewater.com
ELM Distribution	John Kies	(916) 342-0782	john@elmdistribution.com
HASA Chemicals	Dave Shepard	(916) 949-2662	daveshepard@hasapool.com
Hayward Pool Products	Ryan O'Riley	(916) 880-0174	roriley@hayward.com
Leisure Supply	Roger Jones	(916) 614-9500	rejones@kellersupply.com
Natural Chemistry	Charlie Tuttle	(302) 345-5435	charlie@ncbrands.com
Paramount Pool & Spa Systems	John Anderson	(925) 595-7516	janderson@1paramount.com
Pentair	Lorne Early	(916) 284-9774	lorne.early@pentair.com
Pentair	Darrin Dillree	(530) 301-1579	Darrin.dillree@pentair.com
Pool Covers, Inc.	Cheryl MacLennan	(800) 662-7665	cmaclennan@poolcoversinc.com
Pool Time	Joe Pagluica	(916) 601-8600	joepooltime@aol.com
Ray-Pak	Matt Anderson	(916) 767-8185	Matt.Anderson@raypak.com
SCP, Rancho Cordova	Jordon Reynolds	(916) 501-7825	Jordan.reynolds@scppool.com
SCP, Rocklin	Ernie Weigum	(916) 408-2700	ernest.weigum@poolcorp.com
SCP, Sacramento	Mitch Miles	(916) 257-2669	mitchell.miles@poolcorp.com
Superior Pool Products	Doug Anthony	(916) 416-9344	douglas.anthony@poolcorp.com
Thornburg Enterprises, Inc.	Kirk Wissbaum	(503) 804-9303	Kirk_w@bcsreps.com
United Chemical Corporation	Rick Hild	(951) 818-5852	r.hild@unitedchemicalcorp.com
Valley Leak Detection	Jeff Smith	(916) 532-2162	valleyleakdetection@gmail.com
Zodiac Pool Systems, Inc.	Nic Benny	(916) 599-4369	nic.benny@zodiac.com

Chapter Supporters that are interested in submitting an article or news, please e-mail info and artwork to mike@rivercitypoolcare.com. The deadline is the 25th of the month for the following months issue.