

CAPITAL VALLEY IPSSA CHAPTER

Water Watcher

AUGUST 2018

Mark your calendar!

Next Chapter Meeting:

August 1, 2018

**VFW Hall
8990 Kruitof Way
Fair Oaks, 95628**

**6:30 Dinner
7:00 Meeting**

Upcoming Meetings & Events:

**Sept 5 - David Hawes,
IPSSA President and
Region 1 Director**

SSGA - September 14-16

PIE - September 20-22

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Featured Speaker for August



BLAKE SALES ASSOCIATES

Blake Sales Associates, Inc. is a manufacturer's representative sales organization covering the Western United States. BSA is the largest sales organization in the West, and is known for its quality of people that make up the organization. BSA represents some of the finest products in the pool and spa industry.

Brian Duyanovich has been with Blake Sales Associates for 3 years. Brian has been in the industry for over 10 years working in retail, sales, and marketing.

Brian will be introducing new products from Blue Square Manufacturing, NC Brands, and Del Ozone. He will also be discussing products from Taylor, GAME, and Pleatco. Brian will discuss rebate and try-me programs.

Dinner will be served and there will be free giveaways.

Brian Duyanovich
Blake Sales Associates
Northern California & Northern Nevada
916-529-0806

bduyanovich@blakesales.net



**Capital Valley IPSSA
Presents
9th Annual Santa's Summer Getaway
Sly Park Recreation Area
September 14-16, 2018
Registration Form**



Dates: Friday afternoon through Sunday afternoon, September 14 - 16, 2018

Place: Sly Park Rec. Area, **Group Site #3**, 4771 Sly Park Rd., Pollock Pines (off Hwy 50 & Sly Park Rd)

Price: \$40.00/per adult (age 14 & over) ~ \$20.00/per child (age 5-13) ~ Under 5 years, free

What you get: Camping for 2 nights, breakfast on Saturday & Sunday mornings, dinner and dessert on Friday and Saturday nights, crafts for the kids, campfires, swimming, horseshoes and many recreational activities.

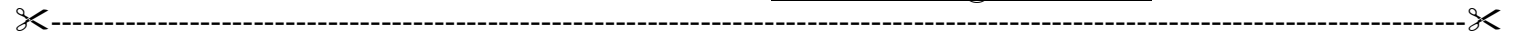
New This Year: Build Your Own Pizza for Saturday Lunch!

Camping Space is Limited! Submit your Registration Form ASAP!!

There is room for up to 12 RVs and space will be reserved in the order registrations are received. Reservations are not site specific, they are first arrival, first choice of space.

Registration Deadline to receive a shirt is 8/17/18 – Refund available until that date

Need More Info: General Info: Jack Emlay at jjemlay@comcast.net
Reservations: Shaleen Stevenson at hotwaterworks@hotmail.com



Names of all campers: _____

Contact person e-mail address: _____ Phone: _____

Free T-shirt for every camper registered & paid by 8/17/18 List Quantity: Child Sizes: 6-8 _____ 10-12 _____ 14-16 _____ 18-20 _____

Adult Sizes (Mark T for Tank top) Small _____ Medium _____ Large _____ XL _____ 2 XL _____ 3 XL _____

_____ # of Adults @ \$40.00 each _____ Saturday use only \$25.00 each

_____ # of Children Ages 5 - 13 @ \$20.00 each _____ Saturday use only \$15.00 each

_____ # of Children under 5 years of age, FREE

_____ I'll be in a trailer (Length _____ ft.) _____ I'll be in a tent. How many tents and size? _____

Make Checks Payable to Capital Valley IPSSA and mail with Registration Form to:

Capital Valley IPSSA, PO Box 1944, Orangevale, CA 95662

Education:

A Message from Monte...

Exterior leaks: Where to find them and how to spot them

Exterior plumbing leaks can be found in swimming pools, spas and water features, but also in main lines, irrigation supply lines and in sprinkler systems.

If you have an exterior water leak, you may notice one or more of the following signs:

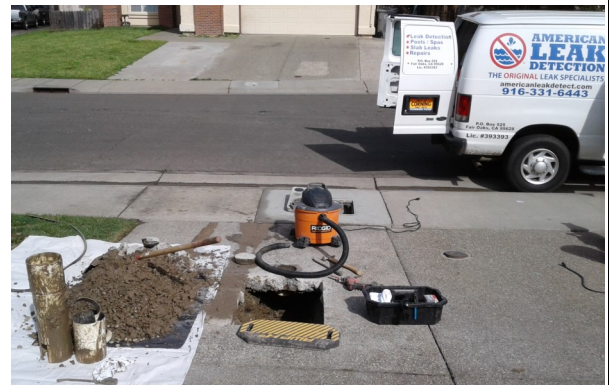
- Water meter spinning
- Water leaking over the sidewalk
- Wet spots or standing water in the yard
- Neighbors complaining about their yard flooding
- Damp areas next to the foundation



To determine what type of exterior leak may exist, American Leak Detection Sacramento suggests doing a few simple tests to narrow down the source of the leak:

1. Turn off the swimming pool auto-fill supply valve, if one exists
2. If the water meter is spinning, turn off valves one at a time to determine which system may have a leak
3. Turn off the house shut-off valve. If the meter is still spinning the leak may be in the main line or irrigation system
4. Proceed to turn off the irrigation supply valve, this valve turns off the supply lines that lead to the sprinkler valves. If the meter stops moving at this point, the leak is either in the supply line, or a sprinkler valve may have failed and is allowing water to leak past a closed valve.
5. If after turning off the house valve and the irrigation valve and the meter is still moving, then the leak is in the main water line from the water meter to the house.

Now that you know what is causing the leak, the next step is to locate it. We use electronic equipment to "listen" for the underground leak. We pressurize the system to create a sound at the broken pipe. If the leak is in the mainline or irrigation supply line, we can induce pressure into the system and electronically pinpoint the leak. Please remember that pipes after the irrigation sprinkler valves cannot be pressurized because there are sprinkler heads or drip lines in the system. For a leak to be detected in this type of system, each sprinkler head needs to first be dug up, removed, the riser Teflon taped, capped, and then pressure tested.



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Sick Route

No one is out sick or injured.

Thank you for your support.

Chuck Catilus
Sick Route Chairman
(916) 759-7097
ckpoolservice@surewest.net

Be sure to wear your shirt or tank top from a prior Santa Summer Get Away to the August Chapter meeting, and you can win a FREE registration to the 2018 Santa's Summer Get Away. Jack Em-lay from Western Sierra Pool won in June.



Thank You Nic and Zodiac for the door prizes at the last chapter meeting.

- ◇ 3 - 280 Sweep Bags.
- ◇ 2 - Tail Pros.
- ◇ 2 - 3-way valves.
- ◇ 1 - Zodiac shopping bag

Plus, they provided dinner from Chick-fil-A!



Membership

Perfect Attendance Awards for attending all meetings during the year.

August is the **2nd** meeting in the **3rd** quarter. You must attend the August or September meeting to avoid a fine.

For membership information please contact:

Mike Assenza
Membership Chairman
916-837-8525
mike@rivercitypoolcare.com

For Sale:

Polaris 360 - \$385

Scott Houseman, 916-638-4100



Santa's Summer Getaway

It's hard to believe it's almost pool season and you are probably gearing up for a great and busy season. We just know that at the end of it, you will be looking for a place to relax and recuperate. Well, do we have a deal for you!

Santa's Summer Getaway will be September 14-16 at Sly Park, **Group Site 3**. We have changed sites this year so we will have room for up to 12 rigs and plenty of tent space. As RV spaces are limited (but not nearly as much so as last year) sites will be reserved as paid registration is received. The reservations are not site specific, and will be on a "choose as you arrive" basis.

As always, your camping fee of \$40 per adult, \$20 per child (5 and under free) will include Friday and Saturday dinners and dessert, Saturday and Sunday breakfast, plus a T-shirt for every camper whose registration has been paid by August 17.

And if that isn't enough, there is something new this year – **Make Your Own Pizza for Saturday lunch.** That's right – we will have pizza dough and more than a dozen toppings to add on and then we will bake them right at the camp site!

Add on to that campfires, smores, the lake, crafts, horseshoes, great company and lots of time to relax and you probably think it can't get any better.

Not a camper or can't make the whole weekend – that's OK. You can also come for just Saturday for \$25 for adults, \$15 for kids.

Still not convinced – check out pictures from previous years at cvipssa.com and click on the Events link.



Saturday, August 4th 10am - 3pm

Vernon StreetTown Square - Roseville, CA

**COOL CARS & BIKES - HOT BBQ - VENDORS -
MUSIC - FOOD - FUN & MORE**

Legislative Update

SB 993 - Would require all businesses that do not meet certain exemptions to levy and pay a sales tax on their services. (In Senate Governance and Finance Committee 5/9/18)

AB 1938 - Would prohibit an employer from inquiring about whether a job candidate has children. (In Assembly Labor and Employment Committee 3/8/18)

AB 2705 - Would create a 2 year statute of limitations for claims of non-payment of workers' compensation by contractors. (On Senate floor 6/26/18)

SB 1272 - Would help fight the underground economy. This hurts the pool industry by skirting the laws on taxes, workers' compensation, licensing and more, creating an unfair marketplace in which it is increasingly difficult to compete. (In Assembly Appropriations Committee 7/3/18)

Want an Extra \$150?

It is easy, just attend the next CVIPSSA chapter meeting... If your name is selected, then you win!!! Tony Gutierrez with **One Choice Pools** would have won \$150 if he attended the June meeting. Since he didn't, the prize is \$150 for the August meeting.



NEWSLETTER CONTENT

What tips do you have to share??

What problems have you encountered this year?

Did you have a really great picture of an account you would like to share? Safety warnings? Local water news? Pools or equipment for sale? Events?

PLEASE share!

Want to write an article, submit chapter pictures, or have news to share? Please send it to

mike@rivercitypoolcare.com

by the 20th to be included.

Want to help with this or many other volunteer positions?

Contact one of our Board Members or Committee Chairmen today!

SMUD Reduces Pool Pump Rebate

Beginning September 1, 2018, the SMUD rebate decreases to \$250.



SMUD's 2018 application includes a new payment release authorization that will allow the customer to sign over their rebate to the installer.

Questions should be directed to Courtney Payne, Senior Associate, 916-203-9139, courtney.payne@icf.com

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- ❖ Unit Conversions = \$200
- ❖ Recovers = \$100
- ❖ Aluminum Spa Covers = \$50

Note: To order to get the credit, you must be the 1st to call. Call 800-662-7665 for more details.
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have in common with a
Jedi Knight?
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And where can a
Pool Pro go
for training?

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The secret to its power is in the patented formula; it keeps your pool sanitizer working harder & longer. It actually helps release tied-up chlorine so that you won't have to shock again. This takes a huge load off your filter, making it able to work more efficiently. The result is a cleaner, clearer pool that doesn't need phosphate removers, clarifiers, shocking or long filter cycles.



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- Safe and powerful liquid algaecide works on all types of algae in your pool.
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PRICE

\$149.00 — Advance

\$165.00 — At Workshop

This training qualifies for reimbursement through the Pentair education fund that has been established for CVIPSSA members. Reimbursement requests must be made by January 31 for prior year training fees. Reimbursements will be made at the April chapter meeting.



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AUGUST 2018



SUN	MON	TUE	WED	THU	FRI	SAT
			1 CVIPSSA Chapter Meeting	2	3	4
5	6	7	8	9	10	11
12	13	14	15 CVIPSSA Board Meeting	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

Santa's Summer Getaway September 14-16!!!

SEPTEMBER 2018

SUN	MON	TUE	WED	THU	FRI	SAT
						1
2	3	4	5 CVIPSSA Chapter Meeting	6	7	8
9	10	11	12 CVIPSSA Board Meeting	13	14 Santa's Summer Getaway	15 Santa's Summer Getaway
16 Santa's Summer Getaway	17	18	19	20 Pool	21 Industry Monterey	22 Expo
23	24	25	26	27	28	29
30						



Insurance Membership Education Networking Friendship

www.cvipssa.com

www.facebook.com/CapitalValleyIpssa

Newsletter Editor:

Mike Assenza

Phone: 916-837-8525

mike@rivercitypoolcare.com

Capital Valley IPSSA Chapter - Board of Directors

<i>Scott Houseman, President</i>	(916) 638-4100	scott@leisuretimepool.com	
<i>Bill Palmer, Vice President</i>	(916) 202-6389	bill@allamericanpools.org	New!!
<i>Jim Severin, Secretary</i>	(916) 723-4689	deltabreezepoolservice@yahoo.com	
<i>Jack Emlay, Treasurer</i>	(530) 644-7750	jjemlay@comcast.net	

Other Important Contacts

<i>Mike Assenza</i>	<i>Membership</i>	(916) 837-8525	mike@rivercitypoolcare.com
<i>Chuck Catilus</i>	<i>Sick Route Chairman</i>	(916) 759-7097	ckpoolservice@surewest.net
<i>Jerry Houseman</i>	<i>Program Chairman</i>	(916) 396-1988	jerry@leisuretimepool.com
<i>Mike Assenza</i>	<i>Newsletter</i>	(916) 837-8525	mike@rivercitypoolcare.com
<i>Larry Hughes</i>	<i>Safety Chairman</i>	(916) 715-4688	Larryspoolsvc@yahoo.com
<i>Marian Pliczka</i>	<i>Website</i>		service@rosevillepoolservice.com
<i>David Hawes</i>	<i>Region 1 Director</i>	(925) 828-7665	info@hhpools.com
<i>Rose Smoot</i>	<i>IPSSA Corporate</i>	(888) 391-6012	rose@ipssa.com
<i>IPSSA Financial</i>	<i>Cramer & Associates</i>	(888) 391-6012	melody@cramercpa.com
<i>Arrow Insurance</i>		(800) 833-3433	
<i>Carole Dittmer</i>	<i>FPSIE Education Center</i>	(916) 922-8895	carole@fpsie.org
<i>Jennifer Farwell</i>	<i>APSP</i>	(916) 628-9963	jfarwell@apsp.org

Chapter Standing Rules at www.cvipssa.com



Thank you from Capital Valley IPSSA Chapter!

Please get to know our Chapter Supporters

They are here to help you be your best

Chapter Supporters	Contact	Phone	Email
Alpha West Marketing Group	Tim Daugherty	(916) 791-6715	tdougherty@alphawest.com
American Leak Detection	Monte Routon	(916) 331-6443	monte@americanleakdetect.com
AQUASALT, LLC	Ashley Baker	(713) 877-2746	abaker@aquasalt.com
Aztec Solar	Jack Stanger	(916) 853-2700	jack@aztecsolar.com
Burkett's	Jason Steenburgh	(209) 595-6019	burkettsjason@gmail.com
Blake Sales Associates	Brian Duyanovich	(916) 529-0806	bduyanovich@blakesales.net
Contractors State License Schools	Stephanie Williams-Malik	(888) 330-3346 ext 112	stephaniew@cslscorp.com
Deck-O-Seal	Patrick Raney	(916) 806-8924	praney@wrmeadows.com
Easy Care	Jacqueline Kitchens	(559) 321-3857	jkitchens@easycarewater.com
ELM Distribution	John Kies	(916) 342-0782	john@elmdistribution.com
HASA Chemicals	Dave Shepard	(916) 949-2662	daveshepard@hasapool.com
Hayward Pool Products	Ryan O'Riley	(916) 880-0174	roriley@hayward.com
Leisure Supply	Roger Jones	(916) 614-9500	rejones@kellersupply.com
Natural Chemistry	Pat Smith	(916) 899-0915	psmith@naturalchemistry.com
Paramount Pool & Spa Systems	John Anderson	(925) 595-7516	janderson@1paramount.com
Pentair	Lorne Early	(916) 284-9774	lorne.early@pentair.com
Pentair	Darrin Dillree	(530) 301-1579	Darrin.dillree@pentair.com
Pool Covers, Inc.	Cheryl MacLennan	(800) 662-7665	cmaclennan@poolcoversinc.com
Pool Time	Joe Pagluica	(916) 601-8600	joepooltime@aol.com
PoolRx Worldwide, Inc.	Jordan Bouey	(949) 257-9050	jordan@poolrx.com
Ray-Pak	Matt Anderson	(916) 767-8185	Matt.Anderson@raypak.com
SCP, Rancho Cordova	Eron Bennett	(916) 635-7374	4362@scppool.com
SCP, Rocklin	Ernie Weigum	(916) 408-2700	ernest.weigum@poolcorp.com
SCP, Sacramento	Mitch Miles	(916) 257-2669	mitchell.miles@poolcorp.com
Superior Pool Products	Doug Anthony	(916) 416-9344	douglas.anthony@poolcorp.com
Thornburg Enterprises, Inc.	Kirk Wissbaum	(503) 804-9303	Kirk_w@bcsreps.com
United Chemical Corporation	Jeff Moscoe	(707) 533-5136	J.moscoe@unitedchemicalcorp.com
Valley Leak Detection	Jeff Smith	(916) 532-2162	valleyleakdetection@gmail.com
Zodiac Pool Systems, Inc.	Nic Benny	(916) 599-4369	nic.benny@zodiac.com

Chapter Supporters that are interested in submitting an article or news, please e-mail info and artwork to mike@rivercitypoolcare.com. The deadline is the 20th of the month for the following months issue.