

CAPITAL VALLEY IPSSA CHAPTER

Water Watcher

APRIL 2018

Mark your calendar!

Next Chapter Meeting:

April 4, 2018

**VFW Hall
8990 Kruitof Way
Fair Oaks, 95628**

**Pentair &
Perfect Attendance
6:30 Dinner
7:00 Meeting**

Upcoming Meetings & Events:

**May 2, 2018
Vendor Showcase**

**June 6, 2018
Jandy / Zodiac**

Featured Speaker For April



Worldwide, millions of pool and spa owners rely on Pentair. Their products filter, heat, clean, light, and automate pools in both residential and commercial settings.

Lorne Early and Darrin Dillree will be introducing Pentair's new IntelliConnect Control and Monitoring System, as well as highlighting some of the new products that are coming out in the near future.

Lorne is Pentair's Territory Sales Manager for the Sacramento and Reno area. Darrin is the Field Service and Warranty Supervisor for California.

Pentair will be presenting awards to CVIPSSA members who had perfect attendance during 2017. Pentair will be providing a special Mexican dinner.

Lorne Early
Territory Sales Manager - Sacramento and Reno
916-284-9774
lorne.early@pentair.com

Darrin Dillree
Field Service and Warranty Supervisor - California
530-671-6935
darrin.dillree@pentair.com

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Sacramento Region Vendor Showcase

Open to all Pool and Spa Industry Professionals

Wednesday, May 2nd, 6pm - 8:30pm

Fair Oaks VFW, 8990 Kruitof Way, Fair Oaks, 95628

Product Demonstrations

Tabletop displays with new products that can make you more marketable and profitable!

Auction

To Support
Capital Valley's Swim and Safety Program

Special Manufacturer Discounts!!

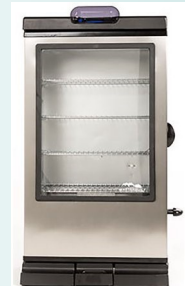
20+ Manufacturers, vendors, and suppliers attending

Raffles, Raffles, Raffles!!!

- ◆ A door prize Raffle every half hour from 6:30 to 8:00PM
- ◆ Prizes include a YETI Tundra 45 Cooler



- ◆ Grand Prize - Masterbuilt 40" Smoker



FREE Dinner Catered by...



Live DJ Entertainment

Sponsored by:

Capital Valley



CVIPSSA.COM

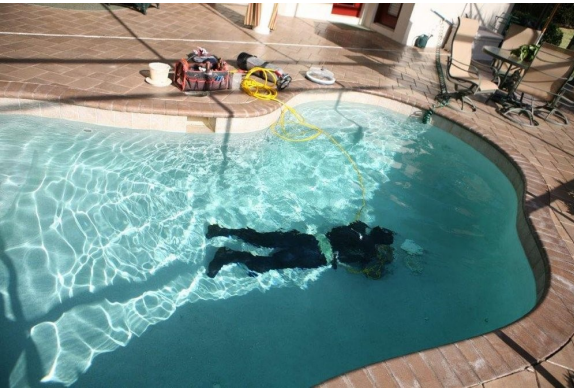
916.396.1988

Education:

A Message from Monte...

The Intermittent Leak: Separating Fact from Fiction

Have you seen it? A pool is clearly losing water and then it appears to lose no water, then just as suddenly, it loses water again. How can this happen?



Usually, an intermittent leak signals a structural leak in the pool -- maybe in the plaster surface, near the tile line, in the grout or in the light niche. Typically, these leaks stop temporarily because debris in the pool is getting sucked into the leak, thereby plugging it. But the leak will start up again when this plugged debris begins to erode. These leaks can be common at plaster leaks around main drains, where debris gathers at the bottom of the pool. This type of leak can be difficult and frustrating to find, because... a leak has to be leaking to be

able to find it! Keeping the pool clean of all debris is the best way to avoid the intermittent leak so be sure to call your pool service company! And as always, thanks for all the referrals, we appreciate your support!

Monte Routon
AMERICAN LEAK DETECTION SACRAMENTO
The Original Leak Specialists
(916) 765-5734 (cell)
www.americanleakdetect.com
monte@americanleakdetect.com



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A Special Presentation Proposing a New Partnership...

Becky Herz is a Senior Recreation Manager for Sunrise Recreation and Park District. She has been involved with aquatics and aquatics management for over 28 years. For the past 6 years, she has been managing the River Safety Program – a successful outreach program that makes swimming lessons and water safety education accessible to immigrant and low income children in the Citrus Heights community. Becky will be presenting a proposal to work with Capital Valley IPSSA to develop a similar outreach program at the Antelope Aquatic Complex. The proposed partnership with CVIPSSA and Sunrise Recreation and Park District would provide one month of swim lessons, and several family-safety days to families in Antelope and Sacramento who would not otherwise have the means to take swimming lessons. This grass-roots program would promote the drowning prevention mission that all of us embrace as aquatics professionals.



Sick Route

No one is out sick or injured.

Thank you for your support.

Chuck Catilus
Sick Route Chairman
(916) 759-7097
ckpoolservice@surewest.net

Membership

Perfect Attendance Awards for attending all meetings during the year.

April is the **first** meeting in the **2nd** quarter. You must attend at least 1 meeting per quarter to avoid fines.

Correction:

New member Kim Barber's business name was incorrectly listed as "Pinnacle Island Pool and Spa." The correct name is *Pineapple Island Pool and Spa*.

For membership information please contact:

Mike Assenza
Membership Chairman
916-837-8525
mike@rivercitypoolcare.com

Be sure to wear your shirt or tank top from a prior Santa Summer Get Away, and you can win a FREE registration to the 2018 Santa Summer Get Away. Wendy from Roseville pool service won in March.



(Submit your Free classified ad to
mike@rivercitypoolcare.com)

Thank You Chapter Supporters... for the door prizes at the last chapter meeting.

- ◇ **Hayward** - A pool sweep and pair of tickets to a King's game.
- ◇ **United Chemicals** - 2 T-shirts and 2 bottles of chemicals.
- ◇ **EasyCare** - Quart bottles of Beautec and Pooltec to all members.

For Sale:

Polaris 360 - \$396
System 3, 500' cartridges - \$400

Jack Emly 916-764-7852

Chapter Standing Rules at
www.cvipssa.com



NORTHERN CALIFORNIA
GOLF TOURNAMENT

When: April 13, 2018 - 8am to 5pm
Where: Catta Verdera Country Club, Lincoln
Contact: info@waterforawarrior.org

The [WATER for a WARRIOR](#) Northern California Golf Tournament specifically benefits the Combat and Service Wounded Veterans that they are helping! In addition to golf, the event also includes a putting or golf pong contest, on-course games, and helicopter golf ball drop. There will be a continental breakfast with a number of food offerings on the course followed by an appetizer awards program, with raffle and more.

Water for a Warrior selects at least one combat wounded veteran each year to be the benefactor of a swimming pool to aid in their therapy, recovery, and fitness. They also help as many additional veterans as they can by providing products and services such as, hot tubs, accessories (e.g. rails, lifts, etc.), orientations, clean-ups, and more.

Want an Extra \$150?

It is easy, just attend the next CVIPSSA chapter meeting... If your name is selected, then you win!!! David Carmody would have won \$100 if he attended the March meeting. Since he didn't, the prize will be \$150 for attending in April.



NEWSLETTER CONTENT

What tips do you have to share??

What problems have you encountered this year?

Did you have a really great picture of an account you would like to share? Safety warnings?

Local water news? Pools or equipment for sale? Events?

PLEASE share!

Want to write an article, submit chapter pictures, or have news to share? Please send it to

mike@rivercitypoolcare.com

by the 20th to be included.

Want to help with this or many other volunteer positions?

Contact one of our Board Members or Committee Chairmen today!

SMUD Pool Pump Rebates in 2018

SMUD continues the \$350 rebate on ENERGY STAR variable-speed pool pumps.

SMUD's 2018 application will include a new payment release authorization that will allow the customer to sign over their rebate to the installer.

Questions should be directed to Courtney Payne, Senior Associate, 916-203-9139, courtney.payne@icf.com



SunUp - Swimming Pool Solar

- ☀ The SunUp panel is manufactured by UMA Solar, the # 1 manufacturer of swimming pool solar panels in the world!
- ☀ Designed to resist hurricane force winds
- ☀ One piece “over molded” construction of the header and tubes eliminates welds and leaks
- ☀ Patented individual tube design allows for expansion and contraction, eliminating cracks and leaks
- ☀ Innovative mounting hardware eliminates the need for rubber hoses, metal clamps and multiple straps across the panel which will reduce the number of roof penetrations

CONTACT JOHN KIES – ELM DISTRIBUTION (916) 342-0782



Zodiac T5 Duo®



Zodiac MX8™



Zodiac MX8™ Elite



Get a **\$100 Rebate** when you purchase TriStar VS 950 & 900 pump models between Jan 1, 2018 - March 30, 2018. Rebate submissions must be made online prior to April 14, 2018.

[FIND A DEALER](#)

[Get \\$100 Rebate Details](#)



Get a **\$75 Rebate** when you purchase EcoStar and TriStar VS pumps between Jan 1, 2018 - March 30, 2018. Rebate submissions must be made online prior to April 14, 2018.

[FIND A DEALER](#)

[Get \\$75 Rebate Details](#)




Get a **\$50 Rebate** when you purchase select Super Pump VS and MaxFlo VS pump models between Jan 1, 2018 - March 30, 2018. Rebate submissions must be made online prior to April 14, 2018.

[FIND A DEALER](#)

[Get \\$50 Rebate Details](#)



APRIL 2018



SUN	MON	TUE	WED	THU	FRI	SAT
1	2	3	4 CVIPSSA Chapter Meeting	5	6 Fishing With FPSIE	7 Fishing With FPSIE
8 Fishing With FPSIE	9	10	11 CVIPSSA Board Meeting	12	13	14
15	16	17 	18	19	20	21
22	23	24	25	26	27	28
29	30					

School is in session! Please watch for children!!!

MAY 2018

SUN	MON	TUE	WED	THU	FRI	SAT
		1	2 CVIPSSA Vendor Showcase	3	4	5
6	7	8	9 CVIPSSA Board Meeting	10	11	12
13 	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28 	29	30	31		

Capital Valley IPSSA Chapter

Insurance Membership Education Networking Friendship



www.cvipssa.com

www.facebook.com/CapitalValleyIpssa

Newsletter Editor:

Mike Assenza

Phone: 916-837-8525

mike@rivercitypoolcare.com

Capital Valley IPSSA Chapter - Board of Directors

<i>Scott Houseman, President</i>	(916) 638-4100	scott@leisuretimepool.com
<i>Jerry Houseman, Vice President</i>	(916) 396-1988	jerry@leisuretimepool.com
<i>Jim Severin, Secretary</i>	(916) 723-4689	deltabreezepoolservice@yahoo.com
<i>Jack Emlay, Treasurer</i>	(530) 644-7750	jjemlay@comcast.net

Other Important Contacts

<i>Mike Assenza</i>	<i>Membership</i>	(916) 837-8525	mike@rivercitypoolcare.com
<i>Chuck Catilus</i>	<i>Sick Route Chairman</i>	(916) 759-7097	ckpoolservice@surewest.net
<i>Jerry Houseman</i>	<i>Program Chairman</i>	(916) 396-1988	jerry@leisuretimepool.com
<i>Mike Assenza</i>	<i>Newsletter</i>	(916) 837-8525	mike@rivercitypoolcare.com
<i>Larry Hughes</i>	<i>Safety Chairman</i>	(916) 715-4688	Larryspoolsvc@yahoo.com
<i>Marian Pliczka</i>	<i>Website</i>		service@rosevillepoolservice.com
<i>David Hawes</i>	<i>Region 1 Director</i>	(925) 828-7665	info@hhpools.com
<i>Rose Smoot</i>	<i>IPSSA Corporate</i>	(888) 391-6012	rose@ipssa.com
<i>IPSSA Financial</i>	<i>Cramer & Associates</i>	(888) 391-6012	melody@cramercpa.com
<i>Arrow Insurance</i>		(800) 833-3433	
<i>Jessica Dittmer</i>	<i>FPSIE Education Center</i>	(916) 922-8895	info@fpsie.org
<i>Jennifer Farwell</i>	<i>APSP</i>	(916) 628-9963	jfarwell@apsp.org

Chapter Standing Rules at www.cvipssa.com



Thank you from Capital Valley IPSSA Chapter!
Please get to know our Chapter Supporters
They are here to help you be your best

Chapter Supporters	Contact	Phone	Email
Alpha West Marketing Group	Tim Daugherty	(916) 791-6715	tdougherty@alphawest.com
American Leak Detection	Monte Routon	(916) 331-6443	monte@americanleakdetect.com
AQUASALT, LLC	Ashley Baker	(713) 877-2746	abaker@aquasalt.com
Aztec Solar	Jack Stanger	(916) 853-2700	jack@aztecsolar.com
Blake Sales Associates	Brian Duyanovich	(916) 529-0806	bduyanovich@blakesales.net
Chem-Quip	Mitch Miles	(916) 257-2669	mitch@chemquip.com
Contractors State License Schools	Stephanie Williams-Malik	(888) 330-3346 ext 112	stephaniew@cslscorp.com
Deck-O-Seal	Patrick Raney	(916) 806-8924	praney@wrmeadows.com
Easy Care	Rosemarie Arenas	(559) 974-8252	rarenas@easycarewater.com
ELM Distribution	John Kies	(916) 342-0782	john@elmdistribution.com
HASA Chemicals	Dave Shepard	(916) 949-2662	daveshepard@hasapool.com
Hayward Pool Products	John Adams Handy	(800) 663-3355	jhandy@haywardnet.com
Leisure Supply	Roger Jones	(916) 614-9500	rejones@kellersupply.com
Natural Chemistry	Pat Smith	(916) 899-0915	psmith@naturalchemistry.com
Paramount Pool & Spa Systems	John Anderson	(925) 595-7516	janderson@1paramount.com
Pentair	Lorne Early	(916) 284-9774	lorne.early@pentair.com
Pool Covers, Inc.	Cheryl MacLennan	(800) 662-7665	cmaclennan@poolcoversinc.com
Pool Time	Joe Pagluica	(916) 601-8600	joepooltime@aol.com
PoolRx Worldwide, Inc.	Jordan Bouey	(949) 257-9050	jordan@poolrx.com
SCP, Rancho Cordova	Eron Bennett	(916) 635-7374	4362@scppool.com
SCP, Rocklin	Ernie Weigum	(916) 408-2700	ernest.weigum@poolcorp.com
Superior Pool Products	Doug Anthony	(916) 416-9344	douglas.anthony@poolcorp.com
Thornburg Enterprises, Inc.	Kirk Wissbaum	(503) 804-9303	Kirk_w@bcsreps.com
Tile Bright Pools & Tile Cleaning	Lynell Davis	(209) 241-7404	tilebrightpools@aol.com
United Chemical Corporation	Jeff Moscoe	(707) 533-5136	J.moscoe@unitedchemicalcorp.com
Valley Leak Detection	Jeff Smith	(916) 532-2162	valleyleakdetection@gmail.com
Waterways	Chuck Stetler	(775) 445-9915	chucks@waterwayplastics.com
Zodiac Pool Systems, Inc.	Nic Benny	(916) 599-4369	nic.benny@zodiac.com

Chapter Supporters that are interested in submitting an article or news, please e-mail info and artwork to mike@rivercitypoolcare.com. The deadline is the 20th of the month for the following months issue.